

Registration
 2020 Kansas State University
 Agricultural Lenders Conference

Pre-registration REQUIRED:
 \$100—In-Person / \$40—Online
 NO registration after deadline or at the door
 Pre-registration deadline: Sept. 28, 2020

Register by credit card:
<http://commerce.cashnet.com/KSUagecon>

OR:
 Make checks payable to:
 K-State Research and Extension, and remit to:
 Rich Llewelyn
 Dept. of Agricultural Economics, KSU
 345 Waters Hall
 1603 Old Claflin Place
 Manhattan, KS 66506

Registration
 2020 K-State Agricultural Lenders Conference
 Name(s): (Circle In-Person or Online)

_____ In-person / Online
 _____ In-person / Online
 _____ In-person / Online

Firm _____

Address _____

City _____ State _____ Zip _____

Phone: _____

Email _____

Number of registrants @ \$100 _____

Number of registrants @ \$40 _____

Total Enclosed: \$ _____

ONLY ONE LOCATION FOR 2020

September 30, 2020
 Tony's Pizza Event Center
 800 The Midway
 SALINA, KS (\$100)
 OR Online (livestreamed) (\$40)

CONFERENCE SCHEDULE

- 8:30 Registration (coffee, juice, & donuts)
- 9:00 *Macroeconomic Update*
Brian Briggeman
- 9:45 *Non-Traditional Finance-Trends and Issues*
Jenny Ifft
- 10:30 Break
- 10:45 *Kansas Land Values*
Mykel Taylor
- 11:30 *Health-Care Costs on Kansas Farms*
Robin Reid
- 12:00 Lunch
- 12:45 *Grain Market Outlook for 2021*
Dan O'Brien
- 1:30 *Agricultural Trade—The Long View*
Allen Featherstone
- 2:15 Concluding Questions/Remarks
- 2:30 Conference Adjourns

Kansas State University: Agricultural Experiment Station
 and Cooperative Extension Service

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KANSAS STATE UNIVERSITY | Agricultural Economics

2020 Kansas State University

Agricultural Lenders Conference



FEATURING...

- Macroeconomic Update
- Non-Traditional Finance in Agriculture
- Kansas Land Values
- Health-Care Costs on Kansas Farms
- Grain Market Outlook for 2021
- Agricultural Trade

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SPEAKERS

Mykel Taylor

Mykel Taylor is an Associate Professor in the Dept. of Agricultural Economics at Kansas State University. Dr. Taylor's research and extension programs are focused in the area of farm management. She attended Montana State University in Agribusiness Management. Her PhD in Economics is from North Carolina State University. She has worked in extension positions at both K-State and Washington State. Her current research includes measuring basis risk for commodity grains, and analyzing trends in Kansas agricultural land values, rental rates, evaluation of commodity programs in the 2014 Farm Bill, and leasing arrangements.

Jenny Ifft

Jennifer Ifft is an Associate Professor and Extension Specialist in Agricultural Policy. She has an integrated research and extension program that covers policy and regulatory issues that affect the viability of U.S. and Kansas agriculture. Her current projects are in the areas of non-traditional finance, crop insurance, farmland markets and farm labor. She has published on how farm programs and regulations are capitalized into farmland values, farmland value determinants and measurement, farm labor and management, and crop insurance and farm debt. She also regularly publishes in the farm press and works with farm sector policymakers and stakeholders. Before coming to Kansas State University, she was an assistant professor at the Cornell University Charles H. Dyson School of Applied Economics and Management and worked in the Farm Economy Branch of the USDA Economic Research Service. She has a PhD from the University of California - Berkeley, an MPhil from the University of Cambridge and a BS from the University of Illinois at Urbana-Champaign. She grew up on her family's farm in central Illinois.

Robin Reid

Robin Reid is an Extension Farm Economist with the Agricultural Economics Department at Kansas State University and serves as the Ag. and Natural Resources Program Leader for all of K-State Research and Extension. Robin works on a variety of economic topics including farm financial management, Women in Ag. programming, Farm Bill, and much more. Robin grew up on a farm in Wisconsin and earned a B.S. in Agricultural Business from UW-River Falls. She also holds a M.S. in Agricultural Economics from K-State.

Allen Featherstone

Allen M. Featherstone, Professor and Head of the Department of Agricultural Economics and Director of Masters of Agribusiness at Kansas State University, holds M.S. and Ph.D. degrees in agricultural economics from Purdue University. He also holds a B.S. in agricultural economics and economics from the University of Wisconsin-River Falls. Professor Featherstone is recognized as a leading scholar in agricultural finance. His work has resulted in teaching and research awards and quotation in the Wall Street Journal, the Economist, and other publications. He served as Associate Editor for the American Journal of Agricultural Economics and on the editorial board of Choices. He has more than 120 articles published in a variety of journals. He has experience lecturing and researching in Europe, Asia, Africa, and South America.

Dan O'Brien

Daniel O'Brien was raised on a grain and livestock farm in south central Nebraska. He received degrees in Agricultural Economics from the University of Nebraska-Lincoln. After his Ph.D. at Iowa State, he has worked as the Extension Agricultural Economist at the Northwest Research and Extension Center in Colby. His extension and applied research interests and efforts are a) grain market analysis, bioenergy impacts and price-income risk management strategies, b) grain industry market structure, conduct and performance, and c) economic analysis of irrigated and dryland cropping systems, and associated cropland leasing arrangements.

Brian Briggeman

Brian Briggeman is a Professor in Agricultural Economics at KSU, and Director of the Arthur Capper Cooperative Center. His research and extension program includes agricultural finance, agribusiness and cooperative management and macroeconomic implications for U.S. agriculture. Prior to joining KSU, Brian was an economist with the Federal Reserve Bank of Kansas City. He holds a bachelor's degree in agribusiness from KSU, an M.S. degree from Texas A&M and a Ph.D. degree in agricultural economics from Purdue University.

K-State's annual Agricultural Lenders Conferences are designed to provide the Kansas financial community with updates on current agricultural topics. The 2020 conference includes:

- **Macroeconomic Update**

Brian Briggeman

- **Non-Traditional Finance in Agriculture**

Jenny Ifft

- **Kansas Land Values**

Mykel Taylor

- **Health-Care Costs on Kansas Farms**

Robin Reid

- **Grain Market Outlook for 2021**

Dan O'Brien

- **Agricultural Trade**

Allen Featherstone

For more information, contact:

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