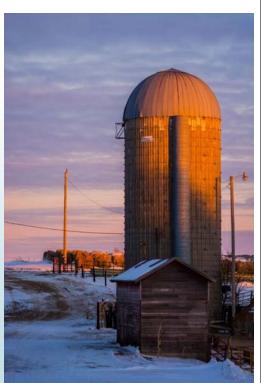
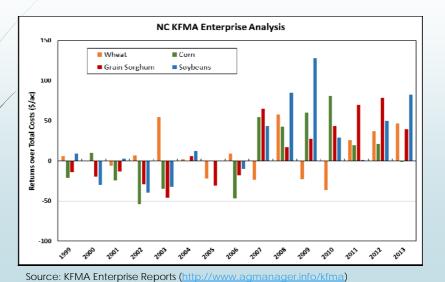
Economic Conditions & the Title 1 Programs

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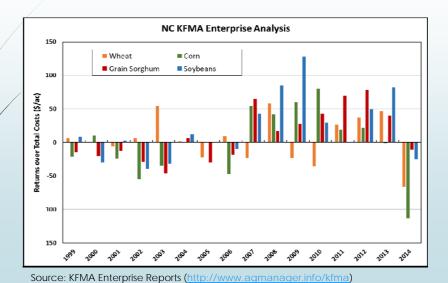


Current Economic Conditions

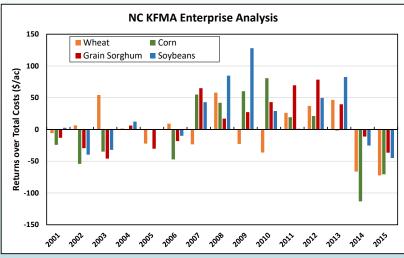




Returns to Farming

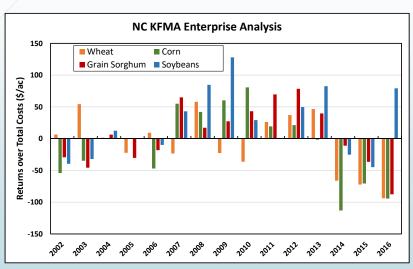






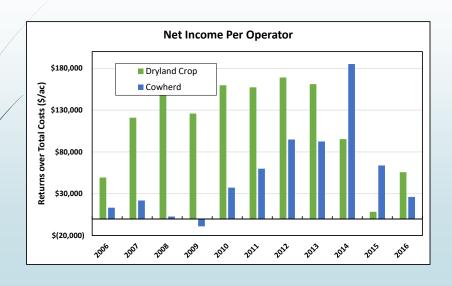
Source: KFMA Enterprise Reports (http://www.agmanager.info/kfma)

Returns to Farming

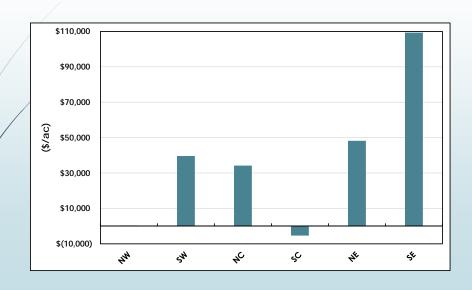


Source: KFMA Enterprise Reports (http://www.agmanager.info/kfma)

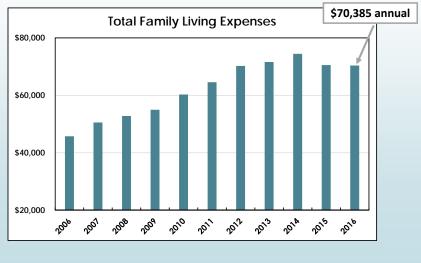


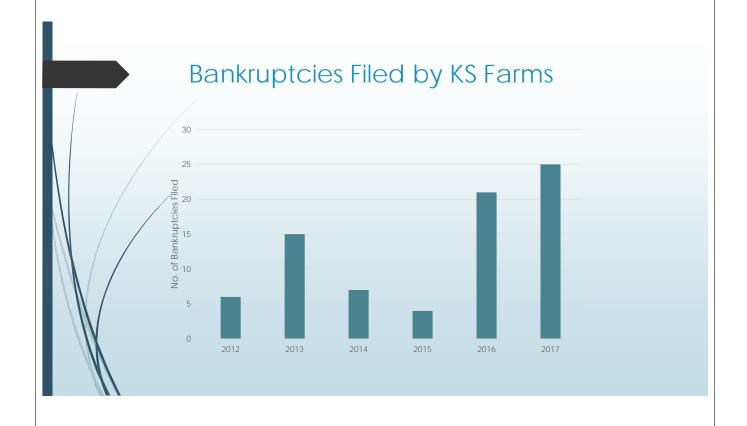


Average Net Farm Income













Realities of the Next Farm Bill

- Are the existing programs working as intended?
 - Declining revenue floor of the ARC-CO program
 - NASS versus RMA datasets
 - ■SCO versus buy-up of crop insurance
- Federal funds are limited
 - Addition of cotton and adjustments to dairy
 - Changing the PLC reference prices
 - → 39 programs without baseline specialty crops, nutrition

Objectives by Roberts and Marshall

- Certainty, predictability in a new farm economy
 - ▶ Push to expand current cap of 24 million acres of CRP
- Regulatory reform
 - Changes that will reduce costs to farmers
- ► Farm Bill for all commodities and regions
 - Cotton, dairy
- Continuing a strong crop insurance program

Feedback from Federal FB Hearings

- Strengthen and improve commodity programs
 - Consider alternative yield datasets NASS vs RMA, averages across neighboring counties
 - Maintaining or increasing reference prices
 - ■Timing of payments Oct 1 is a 'budget gimmick'
- Historical base acres
 - Another voluntary reallocation
 - Proposal for a mandatory reallocation (ties to production and may not be WTO compliant)

Issues To Be Aware Of

- Changes to the programs can be costly
 - ■CBO scoring will dictate if some changes are made
- Payment limits
 - "Actively engaged" Grassley proposal
 - Combined across the Titles President's proposal

Some Questions for You...

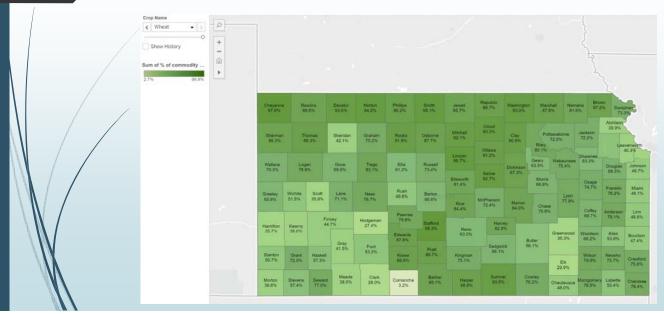
PLC and ARC-CO Enrollments





Crop	ARC-CO	ARC-IC	PLC	Base Acres in KS
Wheat	66.4	0.2	33.4	49.5
Corn	76.3	0.3	23.4	21.1
Soybeans	78.9	0.2	20.9	12.9
Grain Sorghum	44.9	0.1	55.0	15.6

ARC-CO Enrollment - Wheat

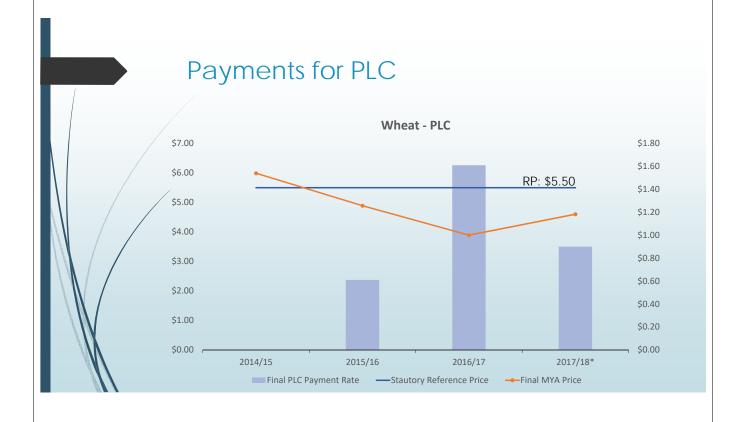


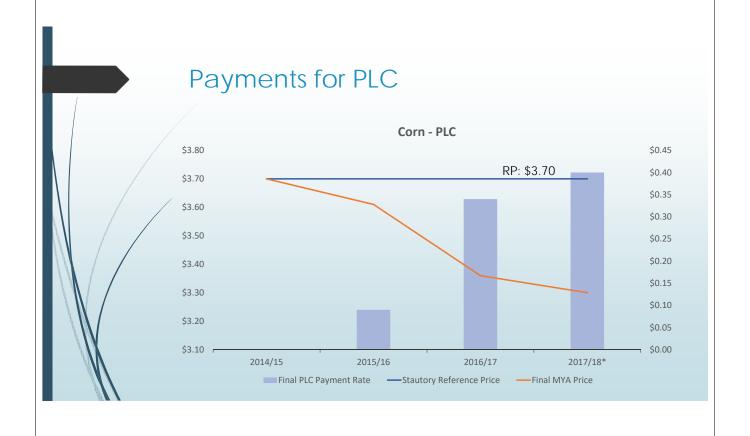


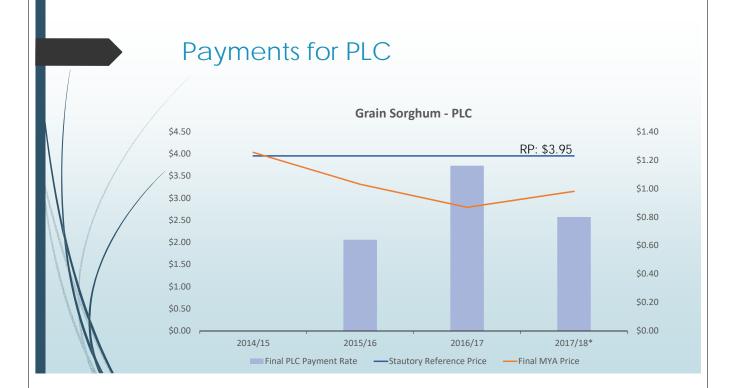


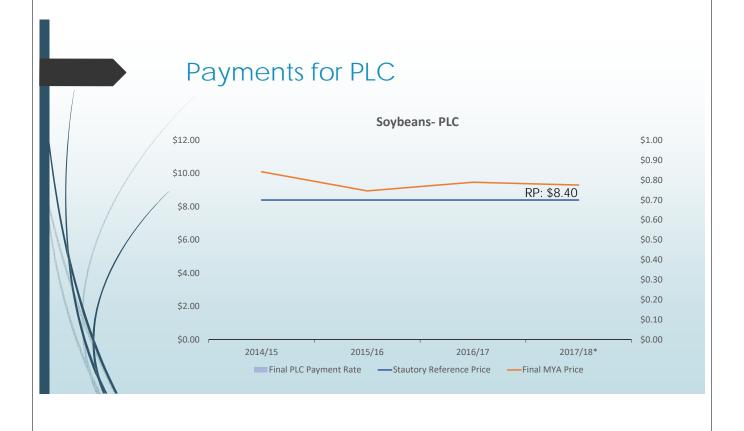






















PLC vs ARC-CO











Implications

Implications

- Picking the best program was and will continue to be a 'crap shoot'
 - ► Have to predict where prices will be relative to reference prices
 - ► Have to anticipate what yields will be at the county level
- Timing of payments
 - ▶PLC payments were more timely relative to overall farm profitability

Implications

- If history is our guide...
 - ■We will pick PLC
 - Exposed to a bad crop/high price outcome (1989, 2012)
 - Depend more heavily on crop insurance-HPO

Questions?

