Ag Policy Update

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Where we are at Today

- Farm Economy
 - Tight crop margins for the foreseeable future, financial stress mitigated—to some degree—by government payment infusion
 - Record-setting beef cattle prices

Policy:

- Evolving trade situation
- Emergency Government Payments
- · One Big Beautiful Bill Act







Topics

Ad Hoc Payments

ECAP

SDRP

MFP 3.0???

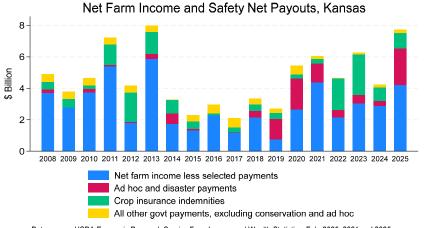
One Big Beautiful Bill
Act
ARC/PLC

Tariffs/Trade, Labor, Skinny Farm Bill, USDA Reorganization

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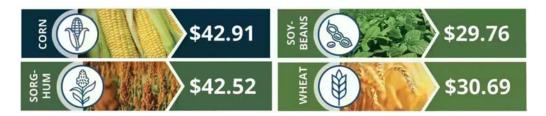
The Ad Hoc Era continues



Data source: USDA Economic Research Service Farm Income and Wealth Statistics, Feb. 2025; 2024 and 2025 are forecasts estimated by the Rural and Farm Finance Policy Analysis Center (RAFF) at the University of Missouri

Emergency Commodity Assistance Program (ECAP)

- \$10 Billion authorized through American Relief Act (Dec. 2024)
- One-time economic assistance payment based on 2024 acres planted (or 50% of prevent plant)







ECAP

- Original payment factored by 85% to stay under \$10 Billion
- Second payment (14%) announced 9/25 by Sec. Brooke Rollins to be paid "within the week"

\$9.3 Billion total paid as of 10/10/25

 Essentially the total payment will be 99% of the original calculated rates





Supplemental Disaster Relief Program (SDRP)

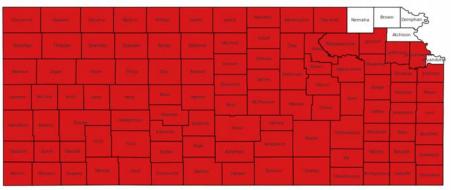
- \$20+ billion authorized for 2023 and 2024 crop years
- Emergency Livestock Relief Program (ELRP)
 - "Top-up" to Livestock Forage Disaster Program (LFP) for 2023 and 2024 of 35%
 - To date for Kansas: \$89.6 M for 2023 and \$15.6 M for 2024
- SDRP Stage 1
 - Paid to producers with a qualifying loss and insurance payout
 - Factored by 35%, could be a second payment if funds allow
- SDRP Stage 2
 - Shallow losses not triggering an insurance indemnity, quality losses, uncovered losses
 - October start date anticipated for sign-up





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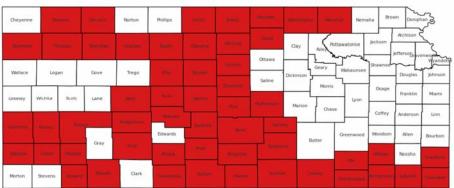
SDRP Drought Counties 2023



All causes of loss could include wildfires, hurricanes, floods, derechos, excessive heat, tornadoes, winter storms, freeze (including a polar vortex), smoke exposure, excessive moisture, qualifying drought, and related conditions

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SDRP Drought Counties 2024



All causes of loss could include wildfires, hurricanes, floods, derechos, excessive heat, tornadoes, winter storms, freeze (including a polar vortex), smoke exposure, excessive moisture, qualifying drought, and related conditions

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SDRP

TOTAL PAYME	ENTS DISBURSED	TOTAL APPROVED APPLICATIONS PAID
\$5,702	,215,983	381,477
Minnesota	\$667 M	
Kansas	\$628 M	
owa	\$539 M	
Texas	\$543 M	
Nebraska	\$430 M	© 2025 Mapbox © OpenStreetMap

https://www.fsa.usda.gov/resources/programs/supplemental-disaster-relief-program-sdrp/dashboard as of 10/10/2025

"Emergency Payments" in 2024/2025

ECAP – 732 M SDRP – 628 M ELRP – 105 M

Total to date: 1.5 Billion in Kansas

Awaiting an announcement from the President, but likely another \$10-\$15 billion will be authorized for the 2025 crop, mainly to soybean farmers

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Ad hoc era: management

- Help is on the way, but when?
- Will more "emergency" payments be authorized?
- Opportunity
 - Cash flow planning for an uncertain farm economy
 - What investments make sense?



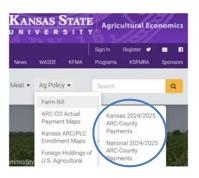


Farm Programs in 2024/2025

No PLC, ARC for some drought-affected counties

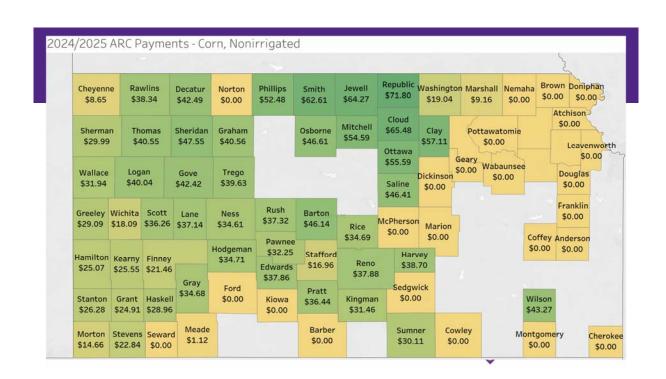
ARC for the 2024 crop will be paid in Oct. 2025

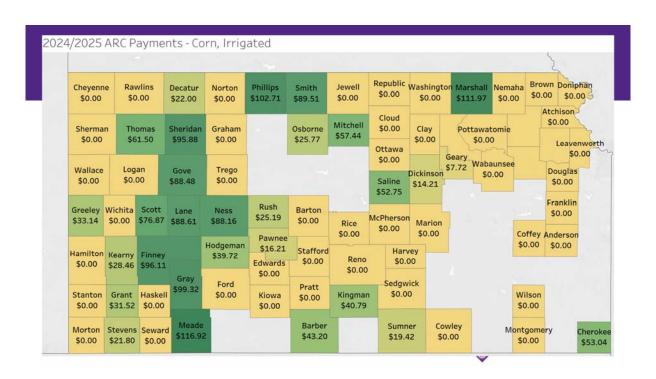
https://www.agmanager.info/ag-policy/arc-co-actual-payment-maps/kansas-20242025-arc-co-wheat-payment-rates-and-fall-crop



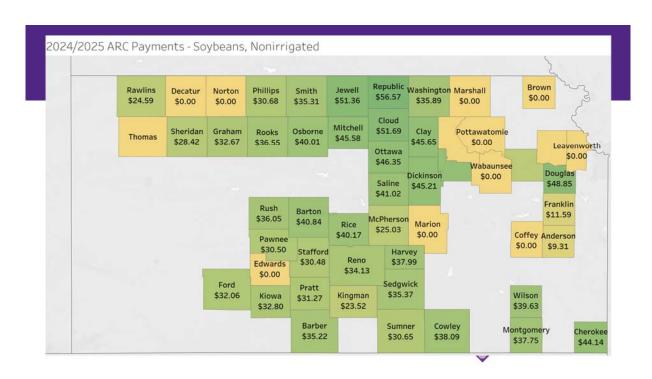














#OBBBA or #OB3

"One Big Beautiful Bill Act"

- Strengthen ARC and PLC
- Strengthen Crop Insurance
- · Potential to add base acres
- Change payment limits and eligibility
- Tax changes, including provisions affecting farmland transfer

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Farm Programs (ARC/PLC)

- New changes will take effect with the 2025 harvested crop
 - Remember those payments will not come until October 2026 (after the completion of the 2025/2026 Marketing Year)
- For the 2025 harvested crop ONLY, farmers will receive the higher of the calculated ARC or PLC payment, regardless of what they elected last spring
 - Annual elections will resume for the 2026 crop and beyond
- Base Acres potentially can be added to the farm in 2026 if planted acres exceed base acres in 2019-2023. The formula is a bit ambiguous, but more clarity is expected closer to 2026. Existing base acres will not change.





Estimation of new base allocation

5-year average of planted covered commodities (or prevent plant) from 2019 – 2023

Plus

The lessor of

- ➤ 15% of the total acres of the farm (total or tillable?)
- ➤ 5-year average of acres planted to eligible <u>non-covered commodities</u> for harvest, grazing, haying, silage, or other similar purposes for the 2019-2023 crop years (plus any prevent plant)





Estimation of new base allocation

New Allocation:

Calculation from previous slide *minus*

Existing base of the farm (in effect on Sept. 30th, 2024)

New allocated acres will be assigned to covered commodities in proportion to the ratio of 2019-2023 plantings of covered commodities (and prevent plant)





Estimation of new base allocation

Limitations:

- ➤ Total number of base acres cannot exceed the total acres of the farm (tillable or total?)
- Only 30 million acres can be added nationally, so formula may have an across-the-board pro-rata reduction

New Owners: If the farm was not owned from 2019-2023, planting history of the prior owner will be used





Estimation of new base allocation

PLC Payment Yield on new base

- ➤ Payment Yield established on the farm If not available...
- Average Payment Yield for the County the farm is situated





Ag Risk Coverage (ARC)

- ARC guarantee is now 90% of the calculated benchmark (previously 86%)
 - Still pays on 85% of the producer's base acres in each crop
- Maximum payments are now 12% of the benchmark revenue instead of 10%
- You now can purchase a Supplemental Coverage Option (SCO) endorsement for your crop insurance, regardless whether you select ARC or PLC





Ag Risk Coverage (ARC)

Crop	2018 Farm Bill Calculated 2025 Benchmark Price	New Calculated 2025 Benchmark Price*	2025/2026 MYA Sept WASDE Estimate	New Max. County Yield to Trigger ARC payment (% of Benchmark Yield)
Corn	\$5.03	\$5.03	\$3.90	116%
Soybeans	\$12.15	\$12.17	\$10.00	110%
Wheat	\$6.72	\$6.98	\$5.10	123%
Grain Sorghum	\$5.30	\$5.30	\$3.70	129%

^{* 2025} Benchmark ARC Price changes because of Effective Reference Price substitutions before the Olympic Average calculation

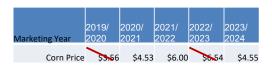




Reference Prices - PLC

Statutory Reference Price - prices set in the language of the bill

<u>Effective Reference Price</u> – formula that can potentially raise reference prices above statutory prices based on previous marketing years



Olympic Average = (\$4.53 + \$6.00 + \$4.55)/3

Effective Reference Price (ERP) = \$5.02 * 88% = \$4.42

Cannot be lower than new Statutory Reference Price (\$4.10) Cannot be higher than 113% of \$4.10 (\$4.63)





Reference Prices - PLC

Crop	2018 Farm Bill Statutory Reference Price	Old 2025 ERP	New Statutory Reference Price	New ERP for 2025 Crop	2025/2026 MYA Forecasted Price*	2025/2026 PLC Payment Rate based on MYA forecast** (per bushel)
Corn	\$3.70	\$4.26	\$4.10	\$4.42	\$3.90	\$0.52
Soybeans	\$8.40	\$9.66	\$10.00	\$10.71	\$10.00	\$0.71
Wheat	\$5.50	\$5.56	\$6.35	\$6.35	\$5.10	\$1.25
Grain Sorghum	\$3.95	\$4.51	\$4.40	\$4.67	\$3.70	\$0.97

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*Sept WASDE report

**Paid on Farm Program Yield and 85% of base acres in that crop



Reference Prices - PLC

Marketing Year	2025/2026	2026/2027*	2027/2028*	2028/2029*	2029/2030*
Wheat	\$6.35	\$6.35	\$6.35	\$6.35	\$6.35
vviicai	ψ0.55	ψ0.55	ψ0.55	ψ0.55	ψ0.55
Corn	\$4.42	\$4.42	\$4.35	\$4.10	\$4.10
Grain Sorghum	\$4.67	\$4.67	\$4.40	\$4.40	\$4.40
Soybeans	\$10.71	\$10.71	\$10.48	\$10.00	\$10.00

^{*} Based on USDA baseline projections for MYA prices

0.5% Annual Escalator starts in 2031, capped at 113% of Statutory Reference Prices





2025/2026 ARC and PLC Example Payouts

Tool available at:

State:	Kansas								
County:	Riley		Crop:	Co	orn		Гуре:	Nonirrigated	
				ARC				PLC	
5 Yr. Olympic Avg. County Yield				147.70	Bushels	Program Yie	eld	109.4	Bushels
5 Yr. Olympi	ic Avg. MYA P	rice		\$5.03		Eff. Referen	ce Price	\$4.42	
Benchmark	Revenue			\$742.93					
Guaranteed	Revenue			\$668.64		PLC> ARC-C	O max @	\$3.74	
					Yie	eld			
	-	121	127	134	141	148	155	163	17
	PLC								
MYA Price	Payment				ARC Pa	yment			
\$4.78	\$0.00	\$89.15	\$61.58	\$28.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$4.60	\$0.00	\$89.15	\$84.44	\$52.24	\$20.04	\$0.00	\$0.00	\$0.00	\$0.00
\$4.42	\$0.00	\$89.15	\$89.15	\$76.36	\$45.42	\$14.48	\$0.00	\$0.00	\$0.00
\$4.24	\$19.69	\$89.15	\$89.15	\$89.15	\$70.80	\$41.12	\$11.44	\$0.00	\$0.00
\$4.07	\$38.28	\$89.15	\$89.15	\$89.15	\$89.15	\$66.28	\$37.79	\$5.23	\$0.00
\$3.91	\$55.78	\$89.15	\$89.15	\$89.15	\$89.15	\$89.15	\$62.59	\$31.31	\$0.03
\$3.75	\$73.27	\$89.15	\$89.15	\$89.15	\$89.15	\$89.15	\$87.39	\$57.39	\$27.39
\$3.60	\$89.68	\$89.15	\$89.15	\$89.15	\$89.15	\$89.15	\$89.15	\$81.84	\$53.04
\$3.46	\$104.99	\$89.15	\$89.15	\$89.15	\$89.15	\$89.15	\$89.15	\$89.15	\$76.98

- \$89.15 per acre ARC payment at 148-bushel County Yield ARC payments are very sensitive to County Yield
- PLC would pay \$55.78 with a 109-bushel Program Yield
- Higher of ARC or PLC Payment will be made on 85% of base acres in that commodity in Oct. 2026



2025/2026 ARC and PLC Example Payouts

Tool available at:

State:	Kansas								
County:	Riley		Crop:	Soyl	eans		Туре:	Nonir	rigated
				ARC				PLC	
5 Yr. Olympi	ic Avg. County	/ Yield		43.75	Bushels	Program Yi	eld	35.6	Bushels
5 Yr. Olympic Avg. MYA Price			\$12.17		Eff. Referer	nce Price	\$10.71		
Benchmark	Revenue			\$532.44					
Guaranteed Revenue				\$479.20		PLC> ARC-	CO max @	\$9.22	
					Yie	eld			
		29	32	36	40	44	48	53	58
	PLC								
MYA Price	Payment				ARC Pa	yment			
\$11.59	\$0.00	\$63.89	\$63.89	\$61.96	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00
\$11.14	\$0.00	\$63.89	\$63.89	\$63.89	\$33.60	\$0.00	\$0.00	\$0.00	\$0.00
\$10.71	\$0.00	\$63.89	\$63.89	\$63.89	\$50.80	\$7.96	\$0.00	\$0.00	\$0.00
\$10.39	\$11.40	\$63.89	\$63.89	\$63.89	\$63.60	\$22.04	\$0.00	\$0.00	\$0.00
\$10.08	\$22.44	\$63.89	\$63.89	\$63.89	\$63.89	\$35.68	\$0.00	\$0.00	\$0.00
\$9.78	\$33.13	\$63.89	\$63.89	\$63.89	\$63.89	\$48.88	\$9.76	\$0.00	\$0.00
\$9.49	\$43.46	\$63.89	\$63.89	\$63.89	\$63.89	\$61.64	\$23.68	\$0.00	\$0.00
\$9.21	\$53.44	\$63.89	\$63.89	\$63.89	\$63.89	\$63.89	\$37.12	\$0.00	\$0.00
\$8.93	\$63.41	\$63.89	\$63.89	\$63.89	\$63.89	\$63.89	\$50.56	\$5.91	\$0.00

- \$35.68 per acre ARC payment at 44-bushel County Yield ARC payments are very sensitive to County Yield
- PLC would pay \$22.44 with a 35.6-bushel Program Yield
- Higher of ARC or PLC Payment will be made on 85% of base acres in that commodity in Oct. 2026



2025/2026 ARC and PLC Example Payouts

Tool available at:

State:	Kansas								
County:	Finney		Crop:	Wh	eat	<u>Type:</u>		Nonirrigated	
				ARC				PLC	
5 Yr. Olymp	ic Avg. County	Yield	•	42.35	Bushels	Program Yie	eld	44.5	Bushels
5 Yr. Olympic Avg. MYA Price			\$6.98		Eff. Referen	ce Price	\$6.35		
Benchmark Revenue				\$295.60				_	
Guaranteed Revenue				\$266.04		PLC> ARC-C	O max @	\$5.69	
					Yie	eld			
	-	34	36	38	40	42	44	46	48
	PLC								
MYA Price	Payment				ARC Pa	ayment			
\$6.86	\$0.00	\$32.80	\$19.08	\$5.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$6.60	\$0.00	\$35.47	\$28.44	\$15.24	\$2.04	\$0.00	\$0.00	\$0.00	\$0.00
\$6.35	\$0.00	\$35.47	\$35.47	\$24.74	\$12.04	\$0.00	\$0.00	\$0.00	\$0.00
\$5.91	\$19.60	\$35.47	\$35.47	\$35.47	\$29.64	\$17.82	\$6.00	\$0.00	\$0.00
\$5.50	\$37.86	\$35.47	\$35.47	\$35.47	\$35.47	\$35.04	\$24.04	\$13.04	\$2.04
\$5.12	\$54.78	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47	\$30.52	\$20.28
\$4.76	\$70.81	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47
\$4.43	\$85.51	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47
\$4.12	\$99.32	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47	\$35.47

- \$35.47 per acre ARC payment at 42-bushel County Yield ARC payments are very sensitive to County Yield
- PLC would pay \$54.78 with a 44.5-bushel Program Yield
- Higher of ARC or PLC Payment will be made on 85% of base acres in that commodity in Oct. 2026



2025/2026 ARC and PLC Example Payouts

Tool available at:

State:	Kansas								
County:	Finney		Crop:	Grain S	orghum		Туре:	Nonirri	gated
				ARC				PLC	
5 Yr. Olymp	ic Avg. County	/ Yield	•	60.26	Bushels	Program Yie	eld	74.4	Bushels
5 Yr. Olymp	ic Avg. MYA P	rice		\$5.30		Eff. Referen	ice Price	\$4.67	
Benchmark	Revenue			\$319.38				_	
Guaranteed	Revenue			\$287.44		PLC> ARC-0	CO max @	\$4.24	
					Yi	ield			
	•	48	51	54	57	7 60	63	66	69
	PLC								
MYA Price	Payment				ARC P	ayment			
\$5.05	\$0.00	\$38.33	\$29.89	\$14.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$4.86	\$0.00	\$38.33	\$38.33	\$25.00	\$10.42	\$0.00	\$0.00	\$0.00	\$0.00
\$4.67	\$0.00	\$38.33	\$38.33	\$35.26	\$21.25	\$7.24	\$0.00	\$0.00	\$0.00
\$4.34	\$24.54	\$38.33	\$38.33	\$38.33	\$38.33	\$27.04	\$14.02	\$1.00	\$0.00
\$4.04	\$46.85	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$32.92	\$20.80	\$8.68
\$3.76	\$67.67	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$28.00
\$3.50	\$87.01	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33
\$3.26	\$104.86	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33
\$3.03	\$121.96	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33	\$38.33

- \$38.33 per acre ARC payment at 60-bushel County Yield
 ARC payments are very sensitive to County Yield
- PLC would pay \$67.67 with a 74.4-bushel Program Yield
- Higher of ARC or PLC Payment will be made on 85% of base acres in that commodity in Oct. 2026



2025/2026 ARC and PLC Example Payouts

Tool available at:

State:	Kansas								
County:	Finney		Crop:	Co	orn		Туре:	Irrigated	
				ARC				PLC	
5 Yr. Olympic Avg. County Yield			•	191.66	Bushels	Program Yi	eld	159.1	Bushels
5 Yr. Olympic Avg. MYA Price				\$5.03		Eff. Referer	ice Price	\$4.42	
Benchmark	Revenue			\$964.05					
Guaranteed Revenue				\$867.65		PLC> ARC-0	CO max @	\$3.81	
		Yield							
		156	164	173	182	192	202	212	223
	PLC								
MYA Price	Payment				ARC Pa	yment			
\$4.78	\$0.00	\$115.69	\$83.73	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$4.60	\$0.00	\$115.69	\$113.25	\$71.85	\$30.45	\$0.00	\$0.00	\$0.00	\$0.00
\$4.42	\$0.00	\$115.69	\$115.69	\$102.99	\$63.21	\$19.01	\$0.00	\$0.00	\$0.00
\$4.24	\$28.63	\$115.69	\$115.69	\$115.69	\$95.97	\$53.57	\$11.17	\$0.00	\$0.00
\$4.07	\$55.68	\$115.69	\$115.69	\$115.69	\$115.69	\$86.21	\$45.51	\$4.81	\$0.00
\$3.91	\$81.13	\$115.69	\$115.69	\$115.69	\$115.69	\$115.69	\$77.83	\$38.73	\$0.00
\$3.75	\$106.58	\$115.69	\$115.69	\$115.69	\$115.69	\$115.69	\$110.15	\$72.65	\$31.40
\$3.60	\$130.44	\$115.69	\$115.69	\$115.69	\$115.69	\$115.69	\$115.69	\$104.45	\$64.85
\$3.46	\$152.72	\$115.69	\$115.69	\$115.69	\$115.69	\$115.69	\$115.69	\$115.69	\$96.07

- \$115.69 per acre ARC payment at 192-bushel County Yield ARC payments are very sensitive to County Yield
- PLC would pay \$81.13 with a 159.1-bushel Program Yield
- Higher of ARC or PLC Payment will be made on 85% of base acres in that commodity in Oct. 2026



Payment Limitations

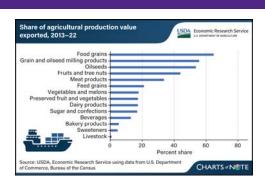
- Payment limit is increased from \$125,000 to \$155,000 effective with the 2025 crop year and is adjusted annually for inflation
- Payment limits based on the number of owners and entity structures have changed (previously pass-through entities that limit liability were limited to a single payment limit)
- AGI limitations changed to include income from agri-tourism activities, direct-to-consumer marketing of agricultural products, and gain from the sale of agricultural equipment when determining if 75% of average gross income is derived from farming





What to watch over the next year

- TRADE
 - When will China purchase soybeans?
- · More Emergency Ad Hoc payments?
- Labor
 - Lowering H2A wage rates and streamlining of the process
- Purchase of U.S. Commodities for McGovern-Dole Food for Education Program
- Increase of Biofuel demand
- Skinny Farm Bill?
- Screwworm
- USDA Reorganization







Conclusion

- Safety net has been strengthened through OB3
 - ARC and PLC will trigger more easily and pay out more, but not until Oct. 2026
 - Base acre additions will benefit under-based farms
- Emergency government program payments may sustain farms for now, but unpredictable on timing and amount
- Opportunity to prepare for potential extended period of low crop margins





Resources

- www.AgManager.info
 - https://www.agmanager.info/ag-policy/arc-co-actual-payment-maps
 - https://www.agmanager.info/crop-insurance/crop-insurance-papers-and-information/advanced-arc-plc-sco-tradeoff-tool
 - https://www.agmanager.info/ag-law-and-human-resources/ag-law-issues/one-big-beautiful-bill-act-commodities-subtitle
- Tax Changes Articles:

https://www.calt.iastate.edu/post/one-big-beautiful-bill-act-implements-significant-tax-package

- Tracking Ad Hoc Payments made is KS:
 - ECAP: https://www.fsa.usda.gov/resources/programs/emergency-commodity-assistance-program/dashboard
 - ELRP: https://www.fsa.usda.gov/resources/programs/emergency-livestock-relief-program-elrp/dashboard
 - SDRP: https://www.fsa.usda.gov/resources/programs/emergency-livestock-relief-program-elrp/dashboard



