2024 Grain Market Outlook

"Winning-The-Game" Grain Marketing Webinars

Kansas State University

April 29, 2024

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KANSAS STATE

Department of Agricultural Economics

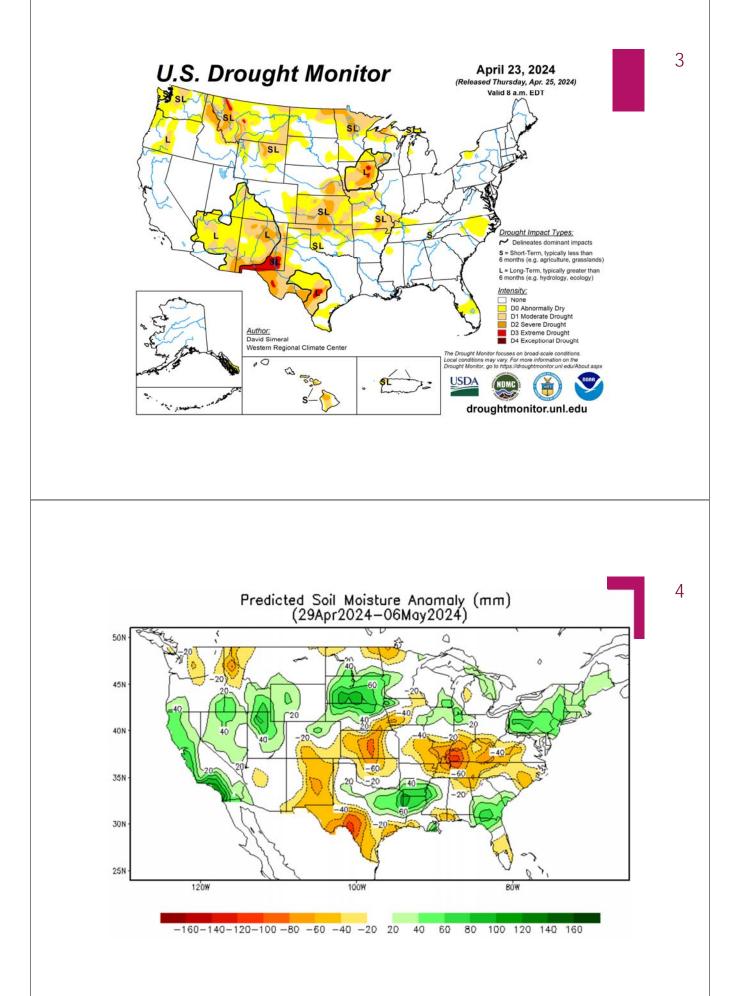


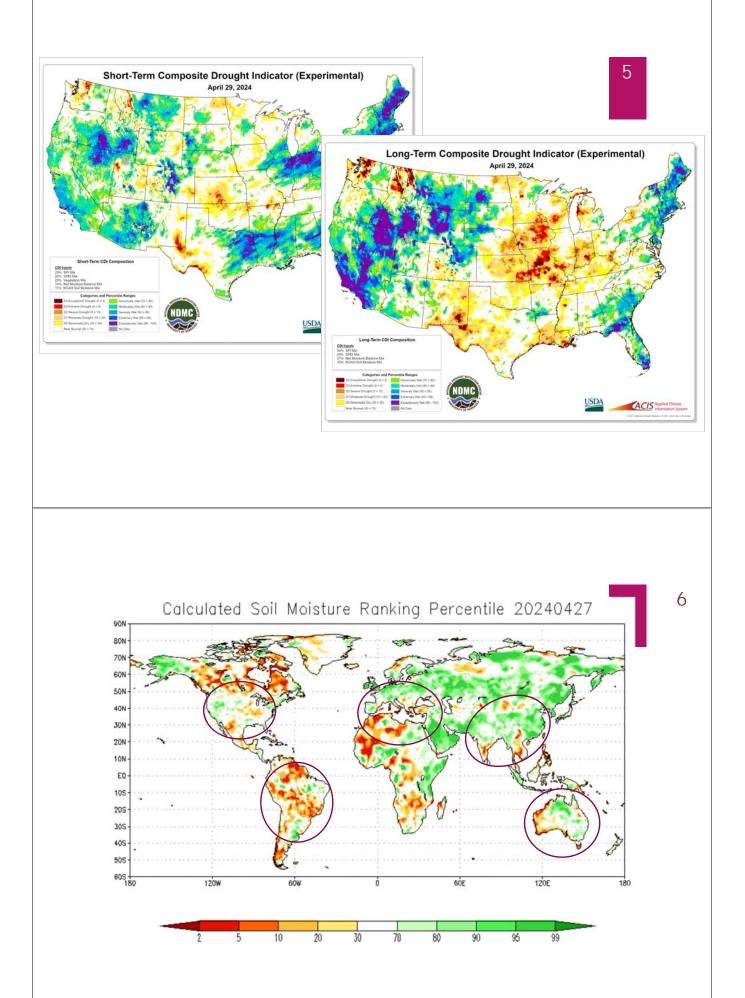


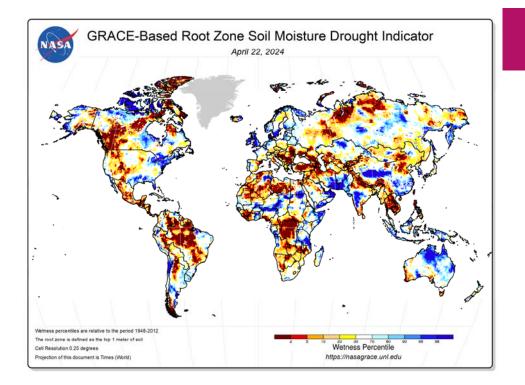
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EL NIÑO/SOUTHERN OSCILLATION (ENSO)

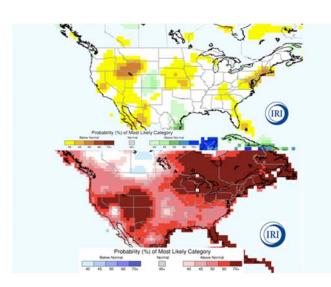
Diagnostic Discussion; Climate Prediction Center / NCEP / NWS, April 11, 2024

A <u>transition from El Niño to ENSO-neutral</u> is likely by April-June 2024 (85% chance), with the odds of <u>La Niña developing</u> by June-August 2024 (60% chance)

DTN Ag Weather Forum: How Could a Developing La Nina Affect Corn Yields? ^{3/18/2024} Bryce Anderson, Ag Meteorologist Emeritus, @BAndersonDTN (Twitter)

- With La Nina indicated to form by mid to late summer, there is a notable potential decline in corn production from levels posted in <u>USDA's 2024 Outlook Forum</u>.
- The <u>Outlook Forum</u> projected U.S. corn production at 15.04 bb in 2024. Applying that 7% potential decline in production in 2010 and 2020 to the <u>2024 USDA Outlook Forum</u> numbers for corn would give a total corn production number of 13.99 bb -- *1.05 bb less than the <u>Outlook Forum projection</u>. That, in turn, would mean that the total U.S. corn supply would be less than the projected record total supply of 17.237 bb that the Outlook Forum noted.*
 - La Nina settling in during the last half of the growing season in the analog years of 2010 and 2020 was significant in its *shaving of U.S. corn production* & suggests that there could be some corn yield & production downgrading as the 2024 season progresses.

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Ag Weather Forum

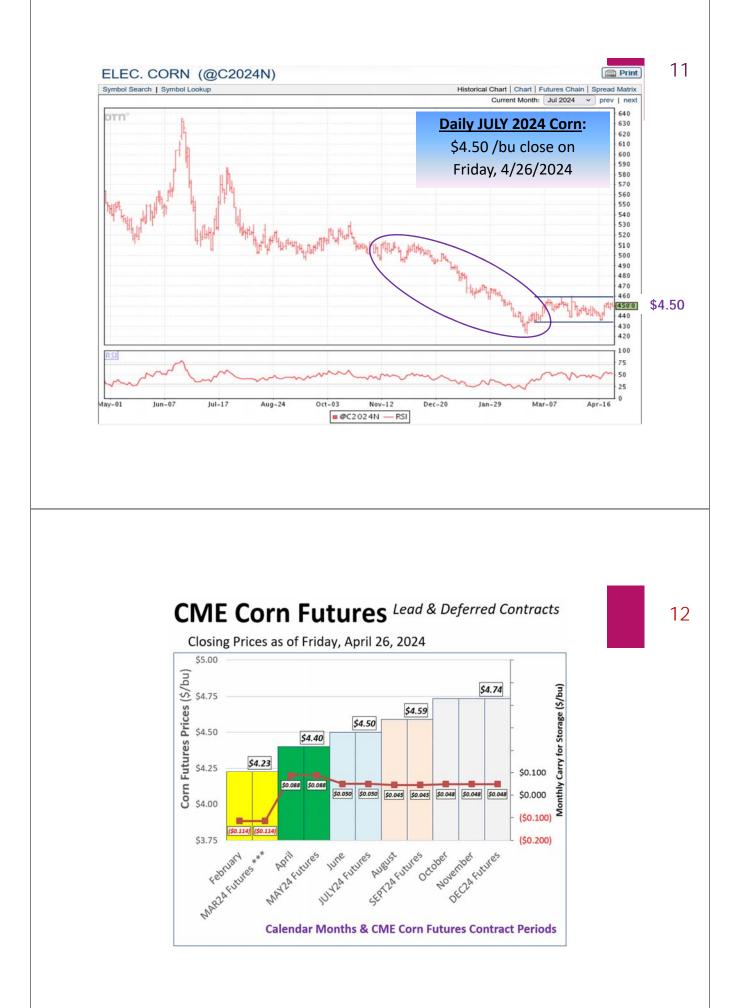
How Could a Developing La Nina Affect Corn Yield? 3/18/2024 9:49 AM CDT

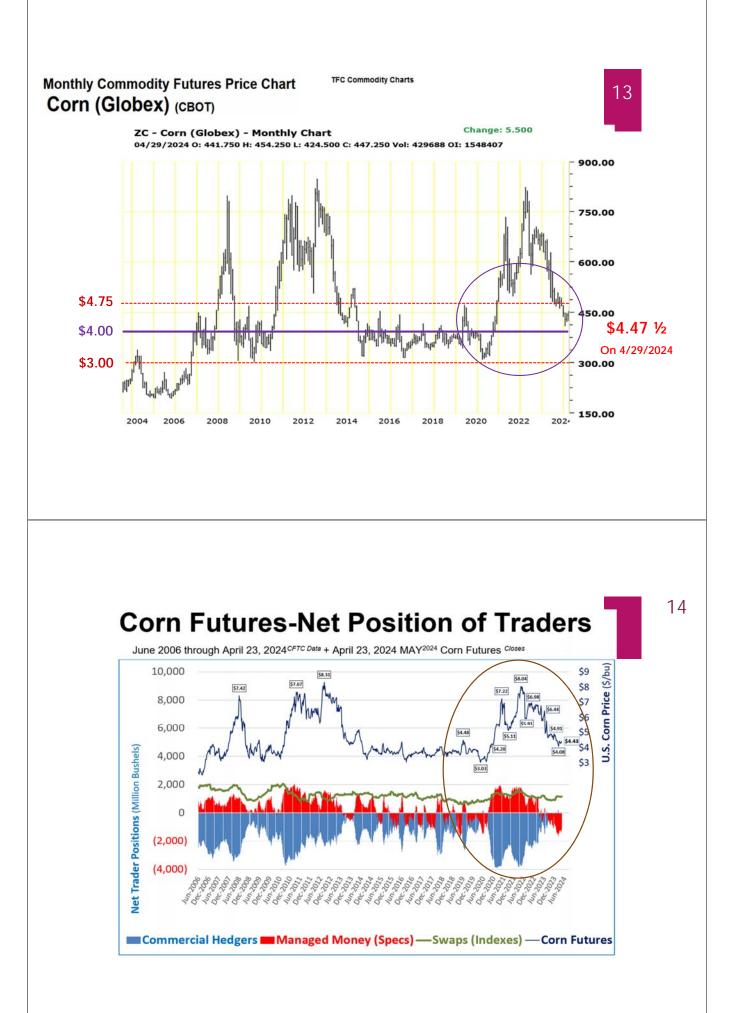


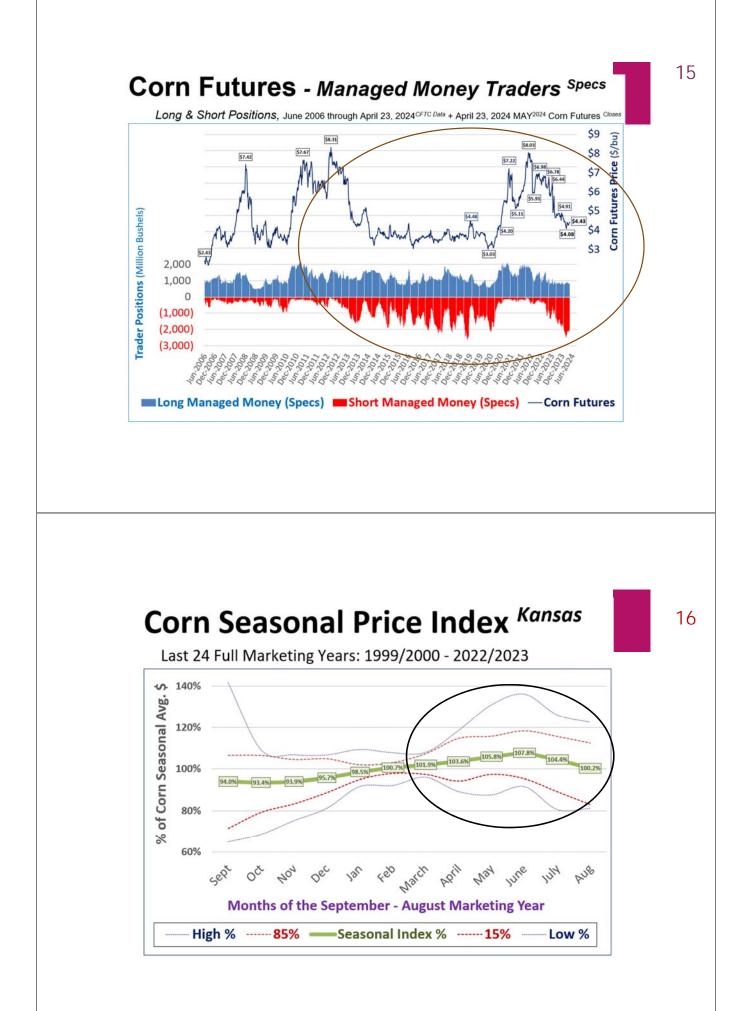
Public & private seasonal forecasts, such as the International Climate & Research Institute (IRI), call for "warm to hot" weather & "drier-thanusual" conditions in the central U.S. during the corn-filling period of July, August & September because of a forming La Nina event in the Pacific Ocean. (IRI graphic)

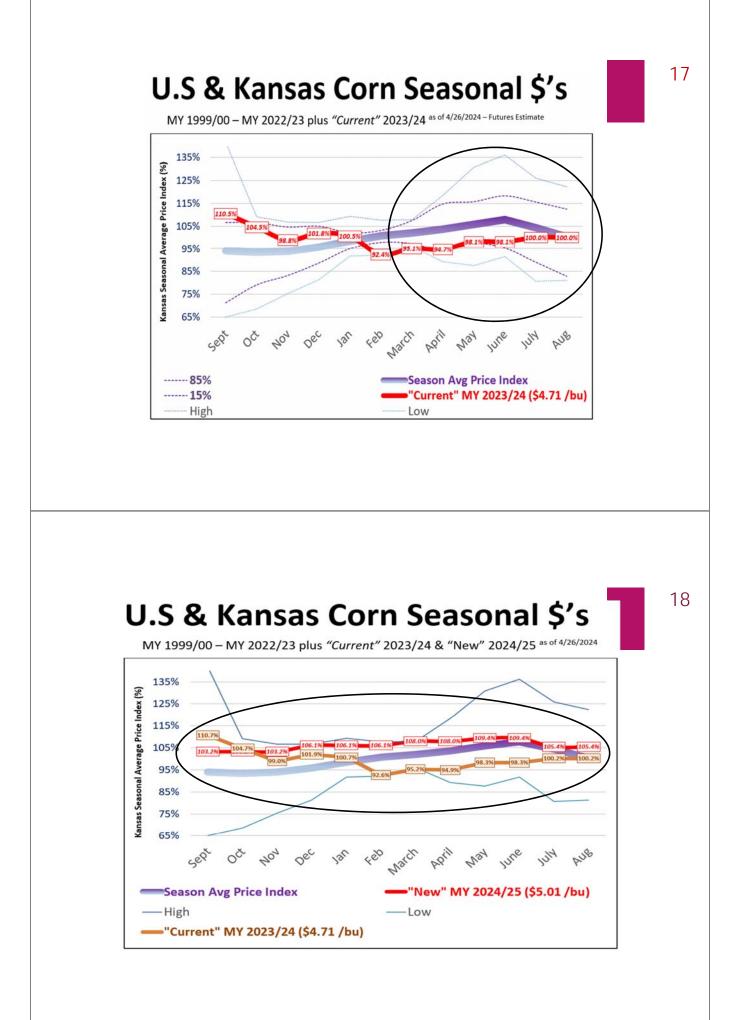
https://www.dtnpf.com/agriculture/web/ag/news/article/2024/03/18/developing-la-nina-affect-corn-yield-2

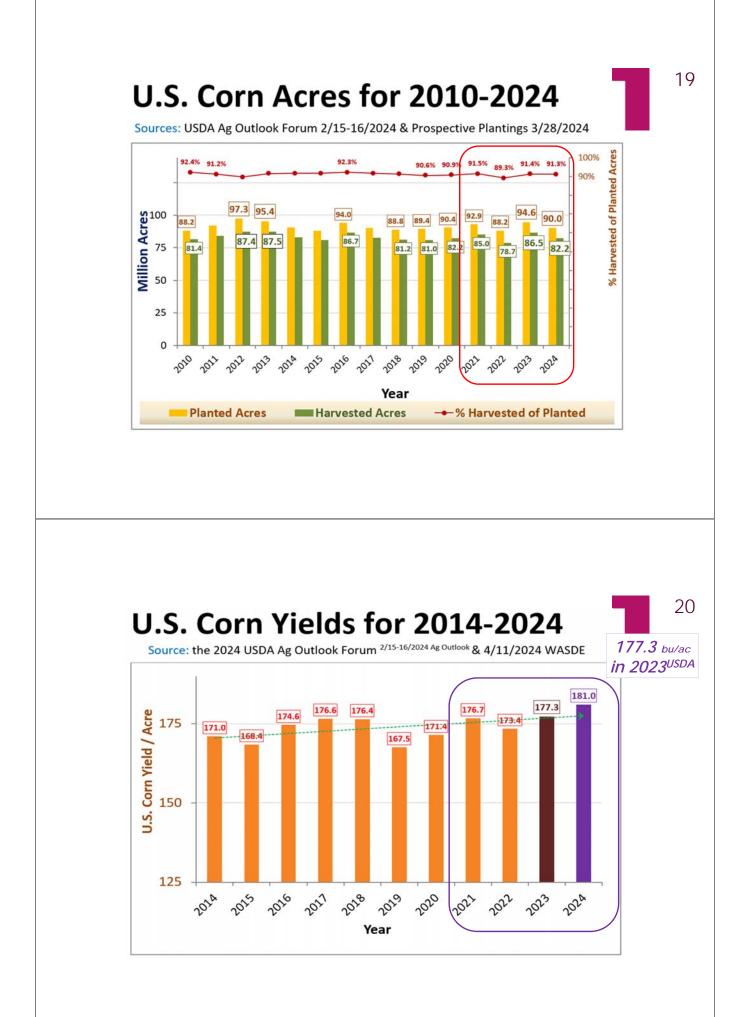


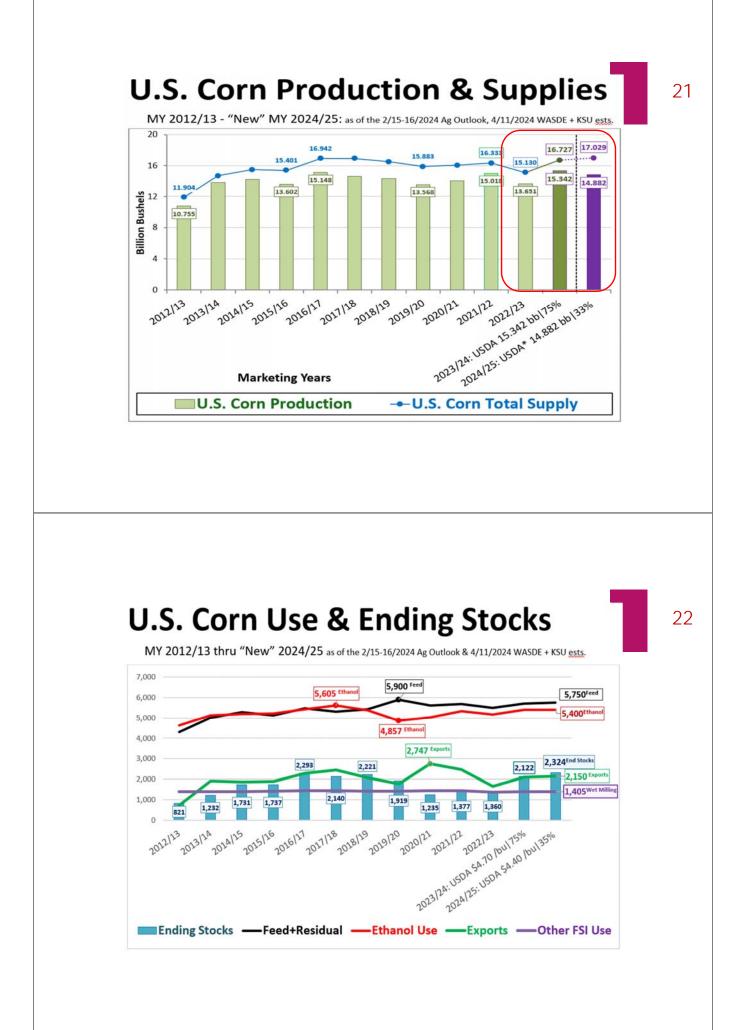


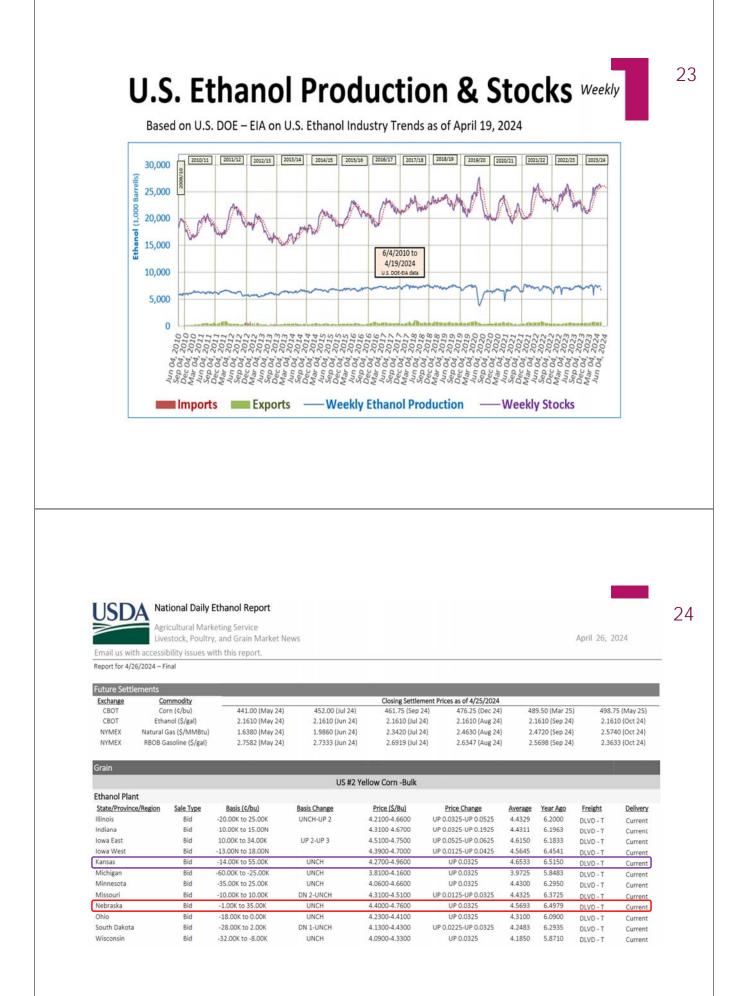






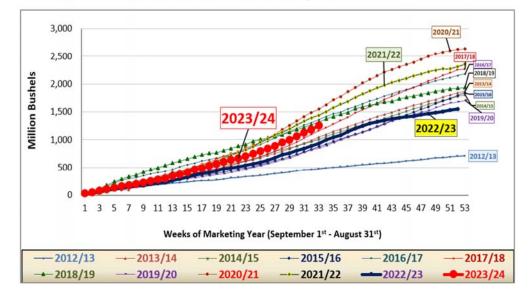


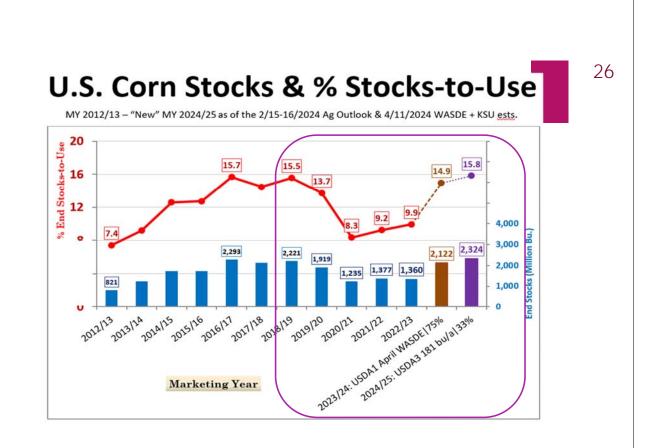


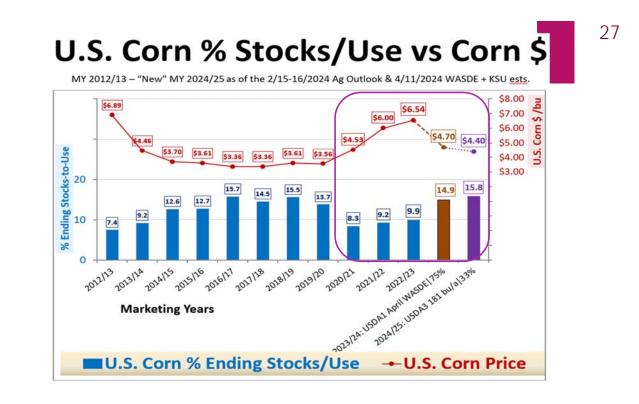


U.S. Corn Exports: MY 2012/13 thru "Current" MY 2023/24

Based on USDA FAS Weekly Export reports through 4/18/2024



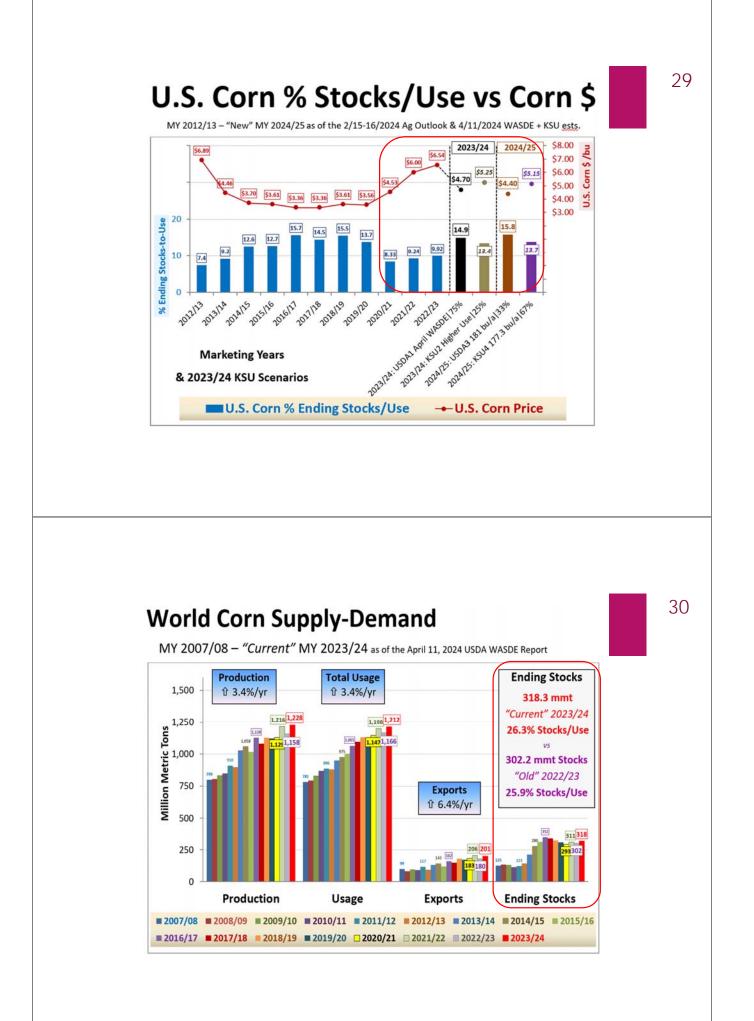


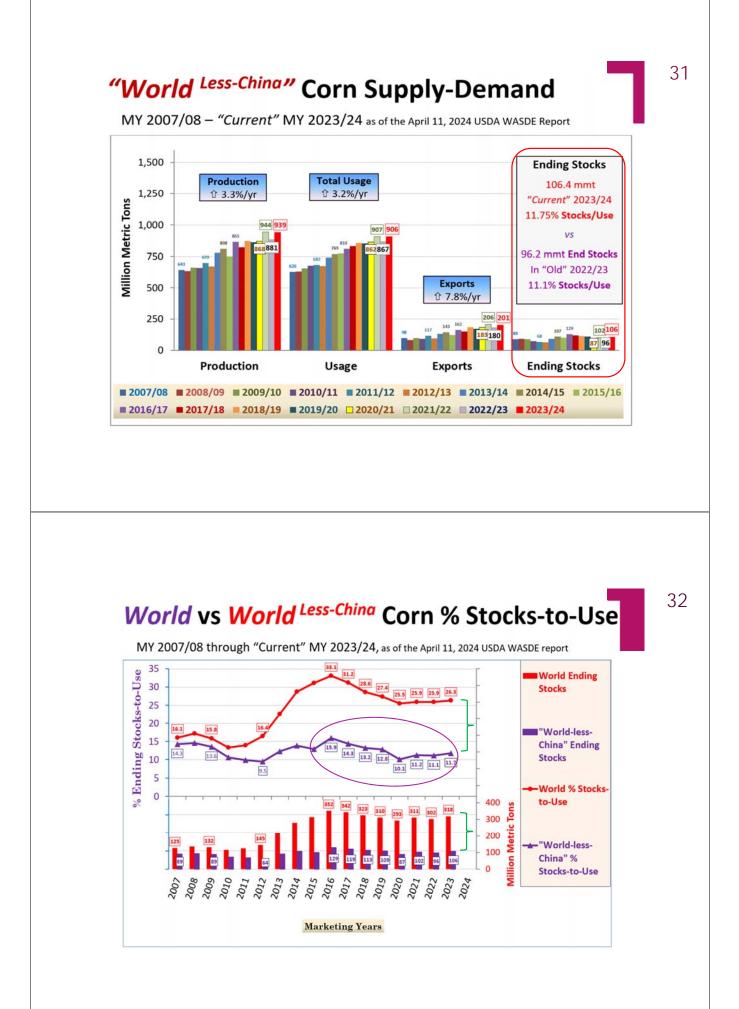


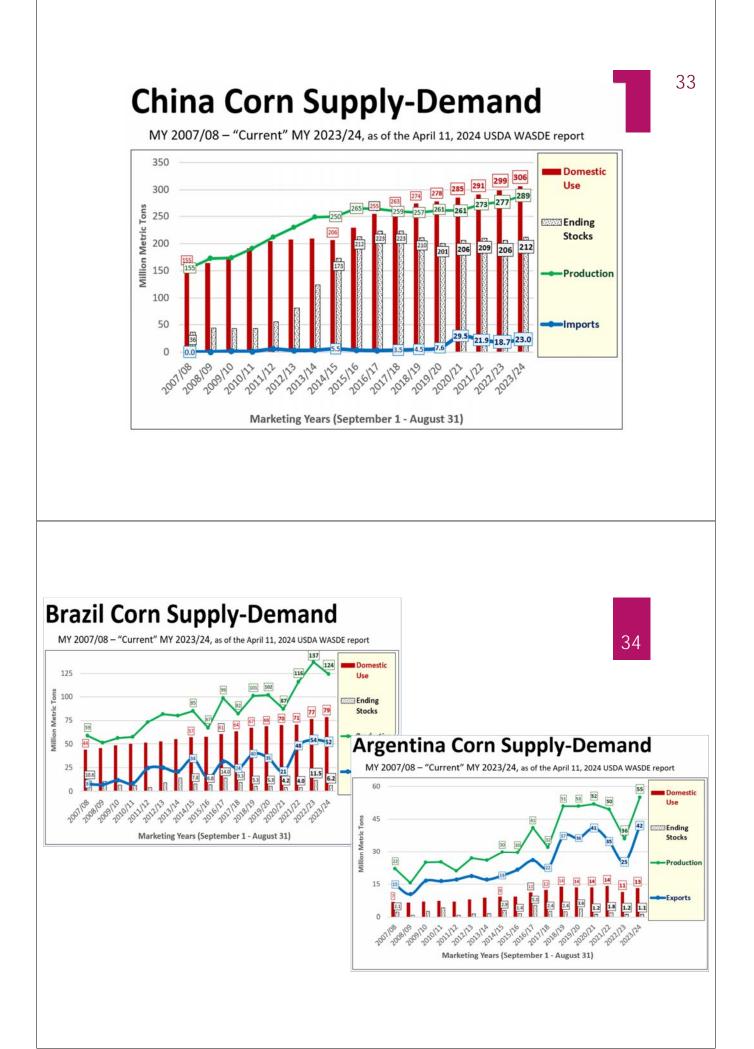
U.S. Corn Supply-Demand Balance Sheet

"Current" MY 2023/24 & "New" 2024/25 as of the USDA Ag Outlook Forum 2/15-16/2024 & 4/11/2024 WASDE + KSU Ests. 4/26/2024

ltem	A. USDA #1 "Current" MY 2023/24 = 177.3 bu/ac 2.172 mb Ending Stocks	B. KSU #2 "Current" MY 2023/24 "Higher Ethanol, Exports" + 40 mb Ethanol & + 150 mb Exports	C. USDA #3 "New Crop" MY 2024/25 USDA Outlook Forum 181 bu/acre Yield 2.532 mb Ending Stocks	D. KSU #4 "New Crop" MY 2024/25 Historic Max U.S. Yield 177.3 bu/acre Yield 2.532 mb Ending Stocks
% Probability of Occurring (KSU)	75% ^{KSUest}	25% ^{KSUest}	33% ^{KSUest}	67%KSUest
Planted Area (million acres)	94.641	94.641	90.036	90.036
Harvested Area (million acres)	86.513	86.513	82.220	82.220
Yield / harvested acre (bu/ac)	177.3	177.3	181.0	177.3
Production (million bu.)	15,342	Million Bushels 15,342	14,882	-304 mb 14,578
Total Supply (million bu.)	16,727	16,727	17,029	-304 mb 16,725
Ethanol for fuel Use (million bu.)	5,375	+ 75 mb 5,450	5,400	5,400
Exports (million bu.)	2,100	+ 115 mb 2,215	2,150	2,150
Total Use (million bu.)	14,555	+ 190 mb 14,745	14,705	14,705
Ending Stocks (million bu.)	2,172	- 190 mb 1,982	2,324	-304 mb 2,020
% Ending Stocks-to-Use	14.92%	13.44%	15.80%	13.74%
U.S. Corn Average Farm Price (S/bushel)	\$4.70 USDA \$4.71 KSU 4/26/2024	\$5.25 KSU \$4.71 KSU 4/26/2024	\$4.40 USDA \$4.98 KSU 4/26/2024	\$5.15 KSU \$4.98 KSU 4/26/2024

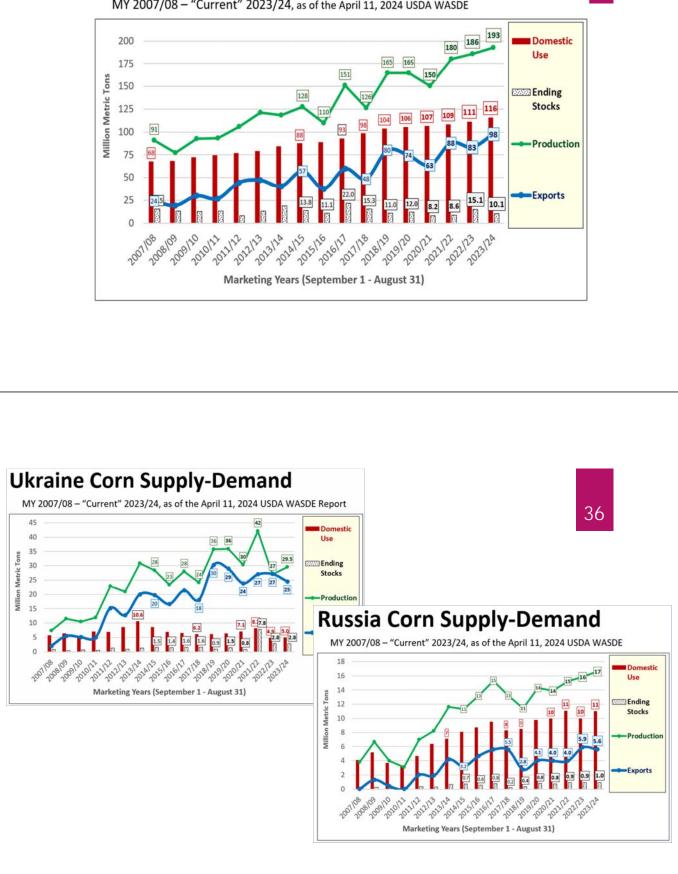


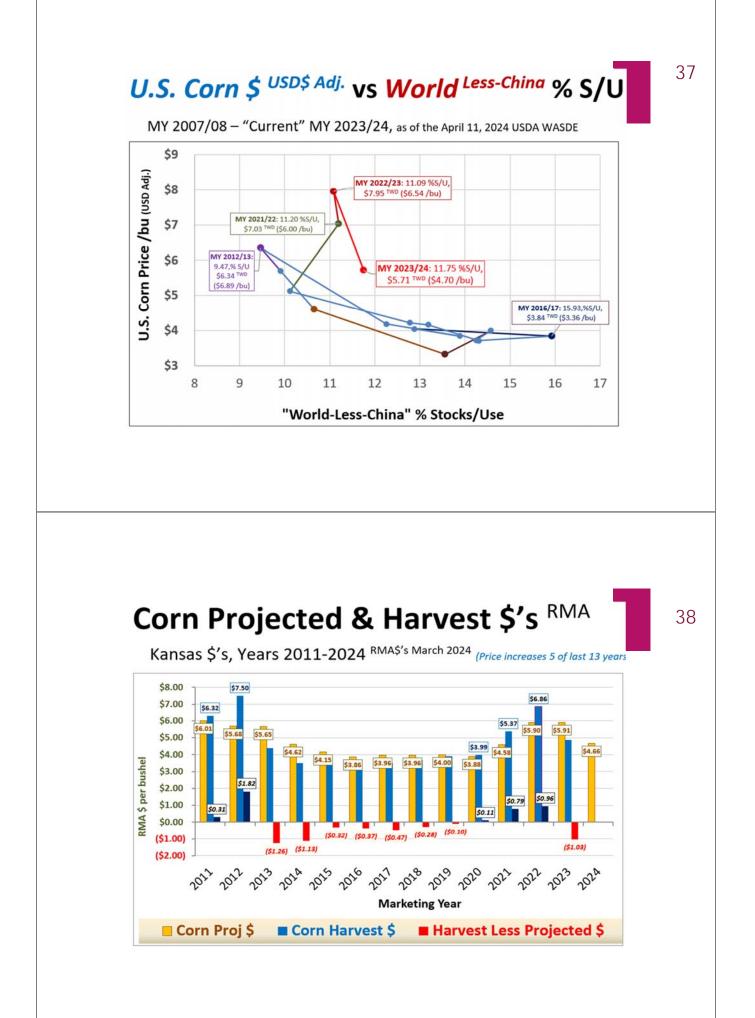


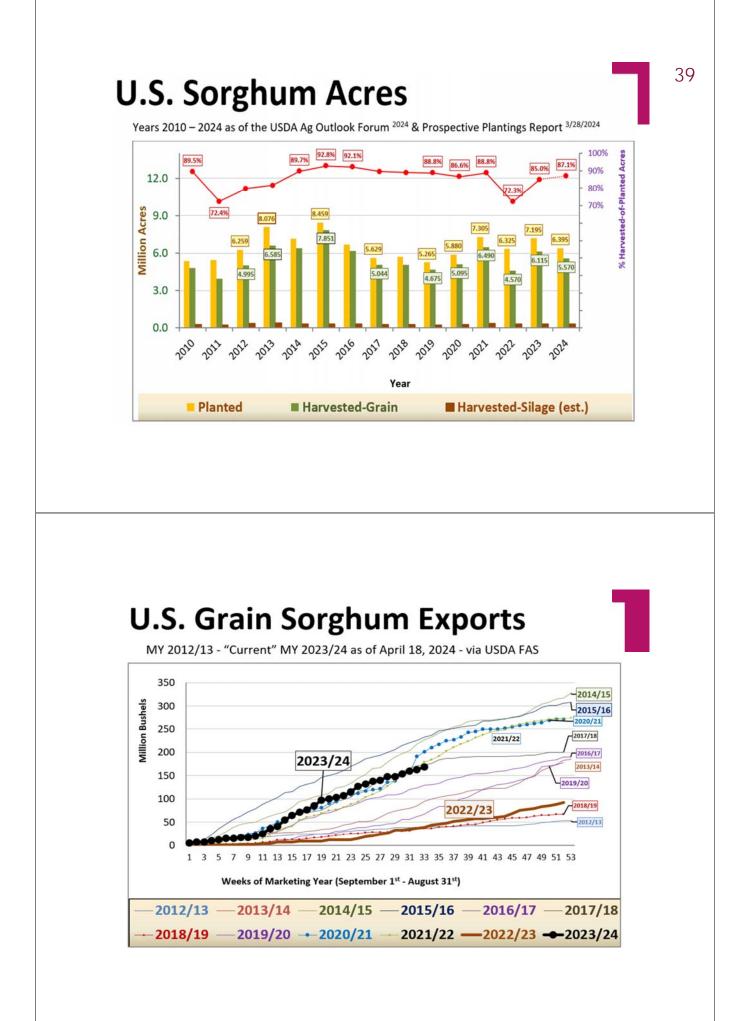


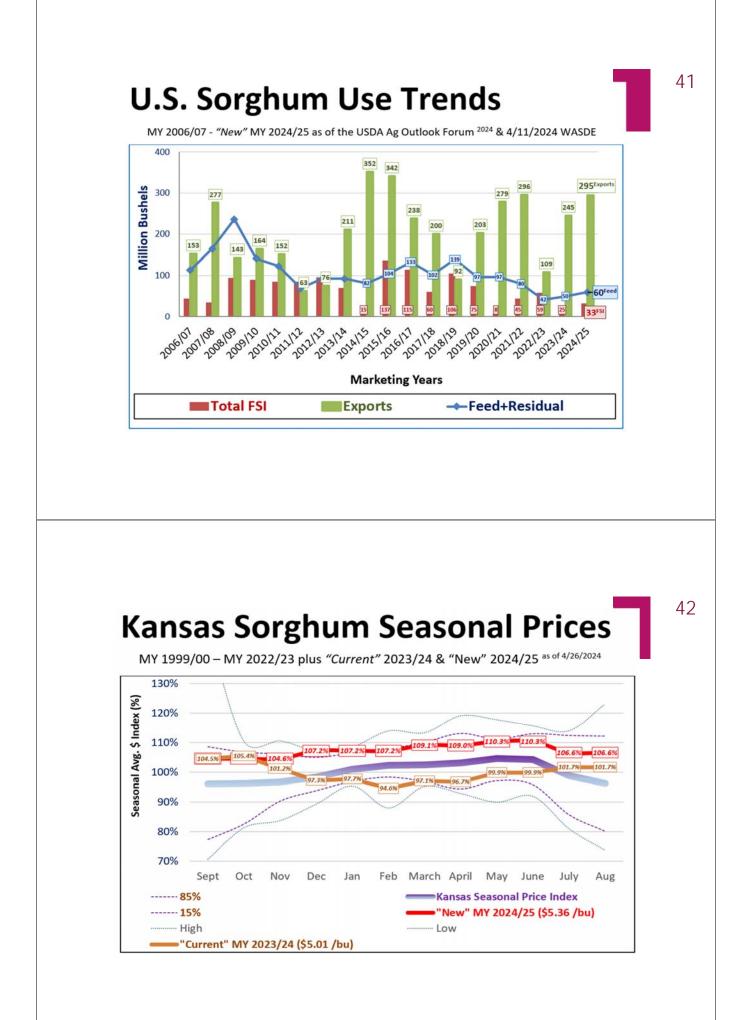


MY 2007/08 - "Current" 2023/24, as of the April 11, 2024 USDA WASDE









U.S. Grain Sorghum S-D "New Crop" MY 2024/25 43

As of the April 11, 2024 USDA WASDE report, with KSU Scenarios

Item % Probability of Occurring (KSU)	A. USDA Scenario #1 "New Crop" MY 2024/25 as of 4/11/2024 35% KSU Estimate	B. KSU Scenario #2 "New Crop" MY 2024/25 Lower Yield = 63.2 bg//ac 2024 Production = 352 rgl/p, Bu + Export & Feed Use Rationing 30% KSU Estimate	C. KSU ^{Scenario #3} "New Crop" MY 2024/25 Higher Yields = <u>75.2</u> , by/ac 2024 Production = 419 mh by 35%, ^{KSU Estimate}
Planted Area (million acres)	6.395	6,395	6.395
Harvested Area (million acres)	5.572	5.572	5.572
Yield / harvested acre (bu/ac)	69.2	-6 bu./ac. 63.2	+6 bu./ac. 75.2
		Million Bushels	
Production (million bu.)	386	-34 mb 352	+33 mb 419
Total Supply (million bu.)	408	-34 mb 374	+33 mb 441
Food & Industrial Use (min bu.)	32	32	32
Exports (million bu.)	295	-14 mb 281	+10 mb 305
Feed & Residual Use (million bu.)	60	-15 mb 45	+13 mb 73
Total Use (million bu.)	388	-29 mb 359	+23 mb 411
Ending Stocks	20	-5 mb 15	+10 mb 30
% Ending Stocks-to-Use	5.15%	4.14%	7.30%
U.S. Grain Sorghum Avg. Farm Price (\$ / bushel)	\$4.40 USDA \$5.36 KSU 4/26/2024	\$5.40 KSU \$5.36 KSU 4/26/2024	\$4.10 KSU \$5.36 KSU 4/26/2024



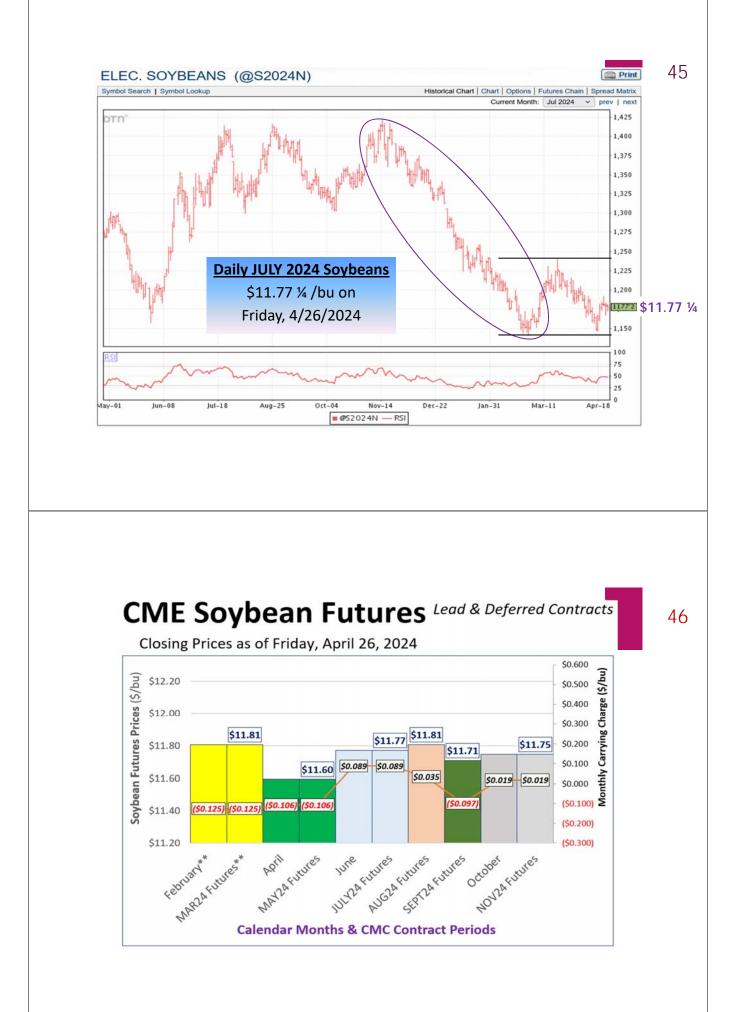
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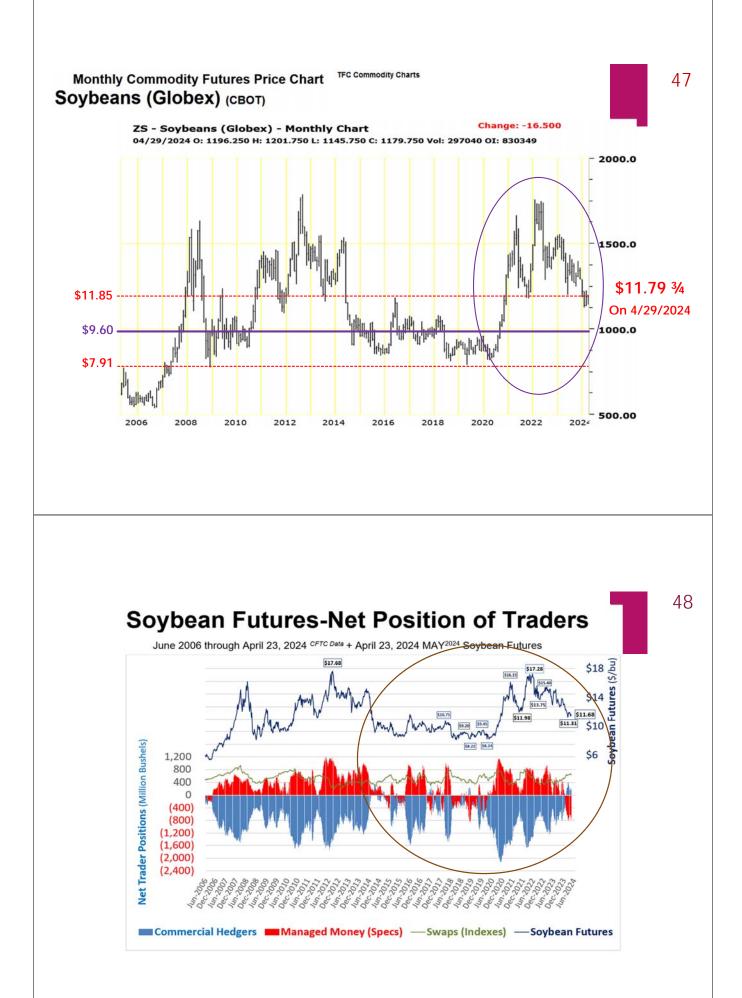


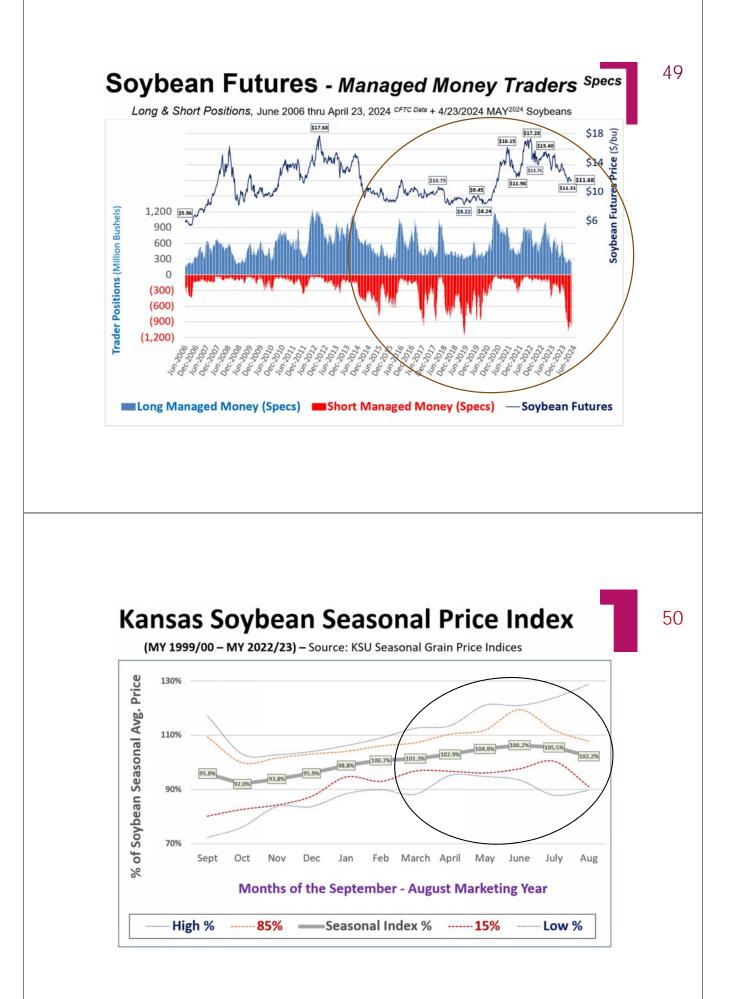
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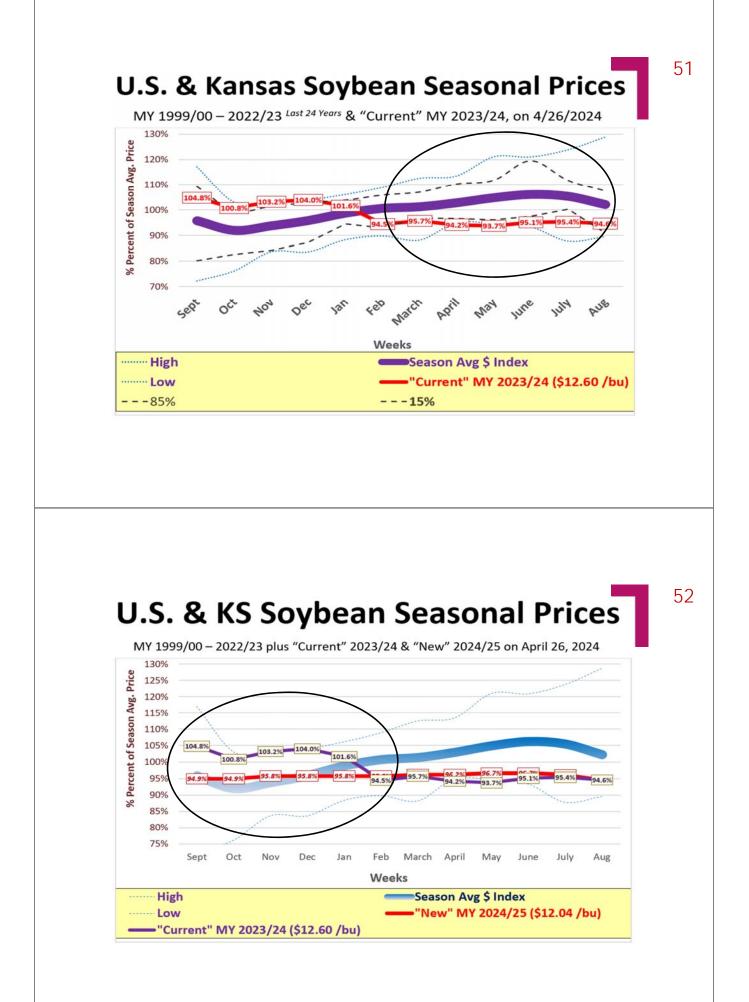
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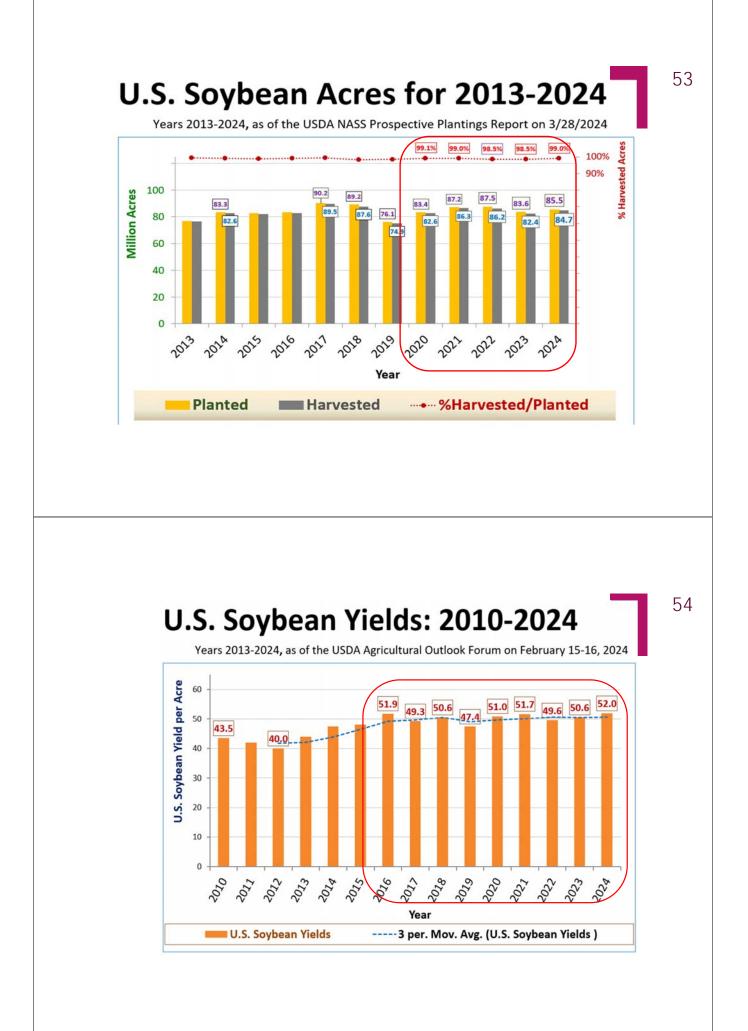


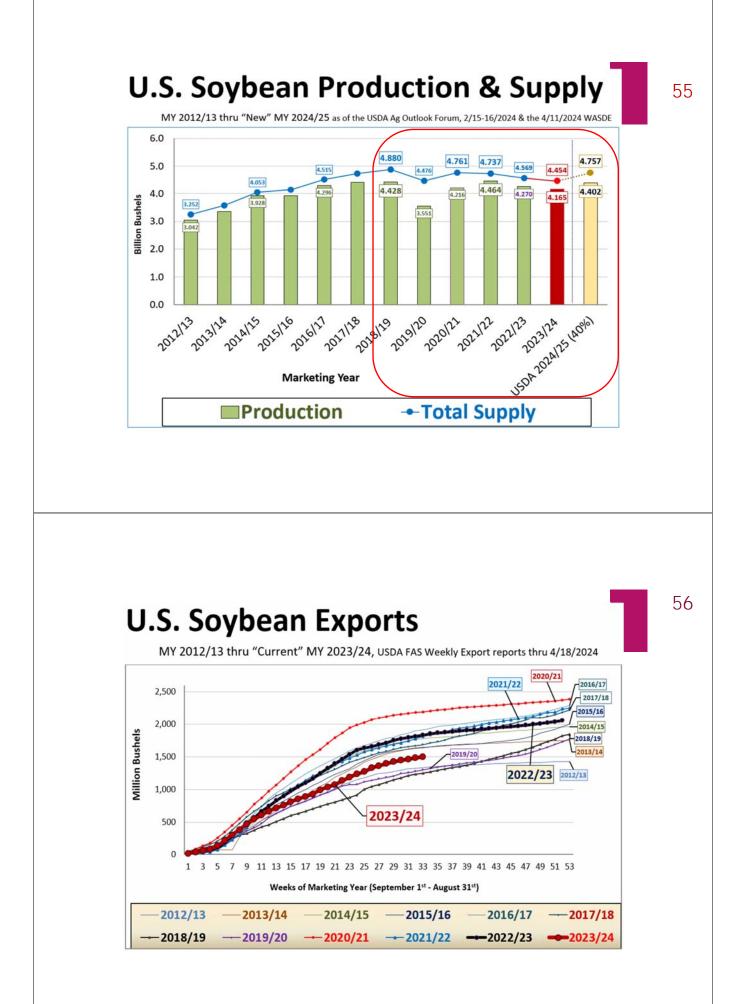


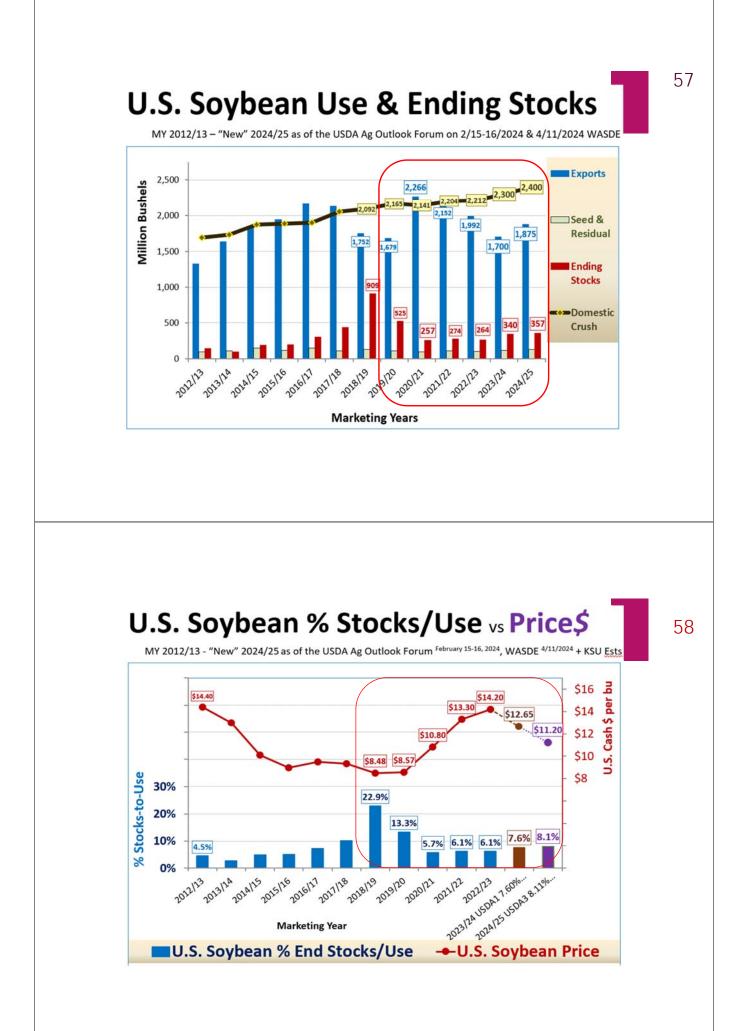








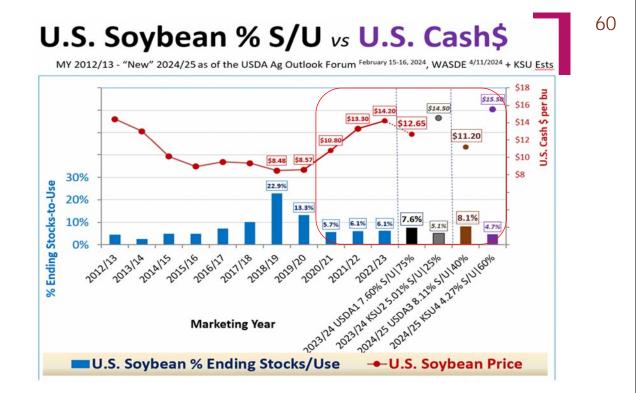


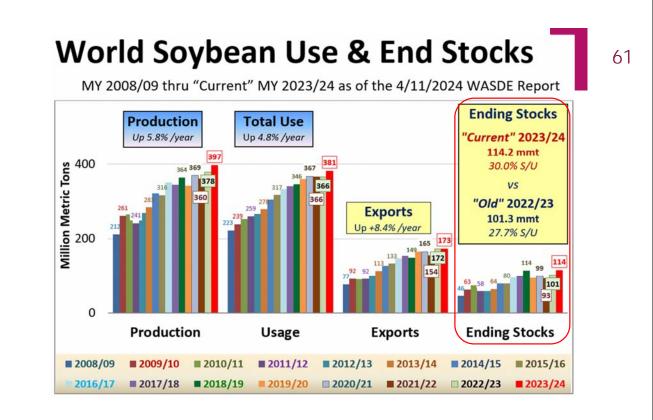


U.S. Soybean Projected S-D "Current" 2023/24 & "New" 2024/25

"Current" MY 2023/24 & "New" 2024/25 sourced from the USDA Ag Outlook Forum 2/15-16/2024, WASDE 4/11/2024 + KSU Ests. 4/26/2024

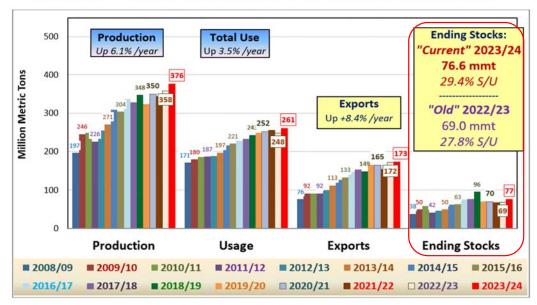
Item % Probability of Occurring (KSU)	A. USDA ^{Scenario} #1 "Current" MY 2023/24 = 50.6 bu/ac 340 mb Ending Stocks 75% ^{KSUest}	B. KSU Scenario #2 "Current" MY 2023/24 "Higher Crush, Exports" + 50 mb Ethanol & + 75 mb Exports 25% ^{KSUest}	C. USDA ^{Scenario} #3 "New" MY 2024/25 = 52.0 bu/ac 357 mb Ending Stocks 40% ^{KSUest}	D. KSU ^{Scenario} #4 <i>"New" MY</i> 2024/25 = 50.0 bu/ac 188 mb Ending Stocks 60% ^{KSUest}
Planted Area (million acres)	83.600	83.400	85.501	85.501
Harvested Area (million acres)	82.356	82.356	84.655	84.655
Yield / harvested acre (bu/ac)	50.6	50.6	52.0	50.0
Production (million bu.)	4,165	4,165	4,402	(-169 mb) 4,233
Total Supply (million bu.)	4,454	4,454	4,757	(-169 mb) 4,588
Domestic Crushings	2,300	(+50 mb) 2,350	2,400	2,400
Exports	1,700	(+75 mb) 1,775	1,875	1,875
Total Use	4,114	(+125 mb) 4,239	4,400	4,400
Ending Stocks	340	(-125 mb) 215	357	(-169 mb) 188
% Ending Stocks-to-Use	7.60%	5.07%	8.11%	4.27%
U.S. Avg. Farm Price (\$/bu)	\$12.65 USDA \$12.60 KSU 4/26/2024	\$14.50 KSU \$12.60 KSU 4/26/2024	\$11.20 USDA \$12.04 KSU 4/26/2024	\$15.50 KSU \$12.04 KSU 4/26/2024



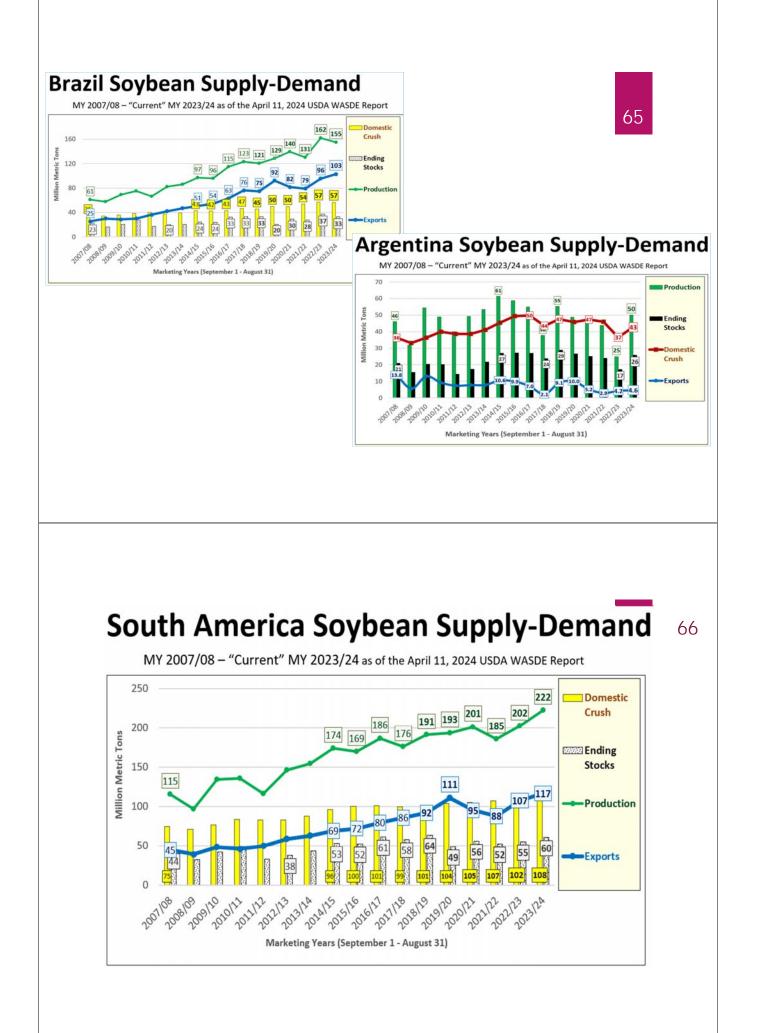


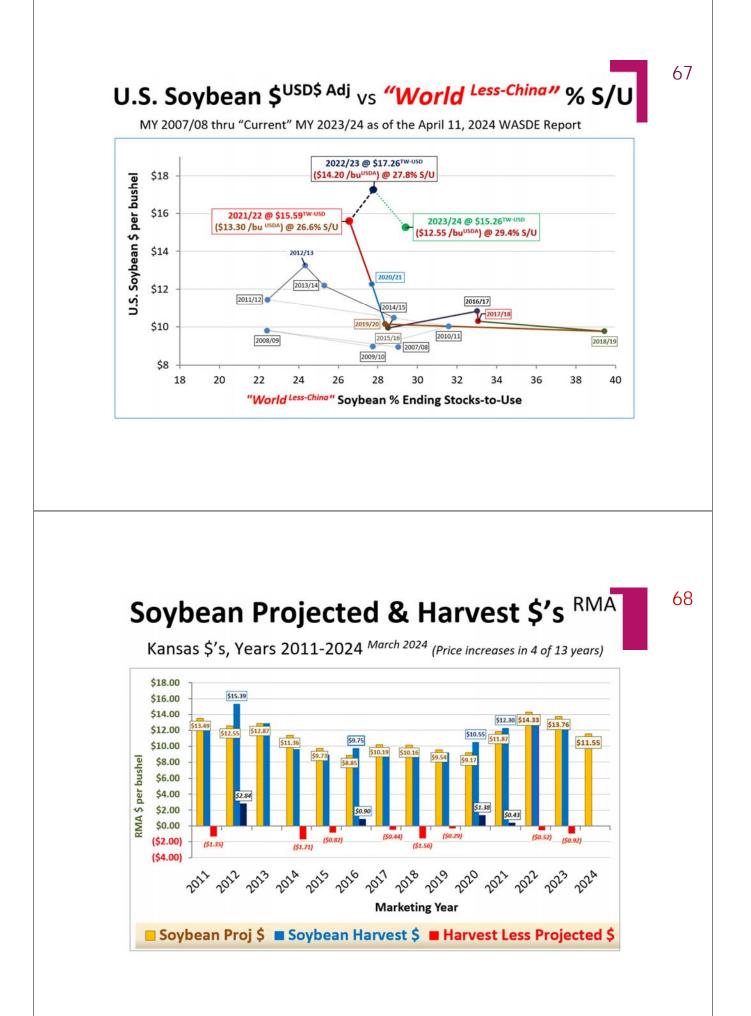
World Less-China Soybean Use & End Stocks

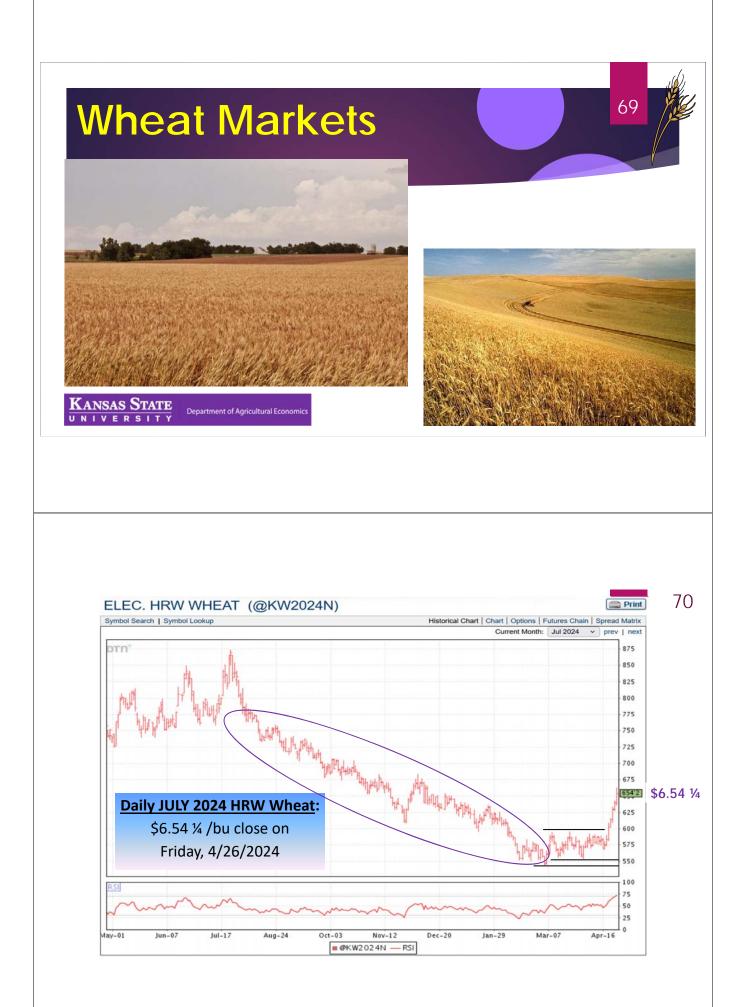
MY 2008/09 - "Current" MY 2023/24 as of the 4/11/2024 WASDE Report

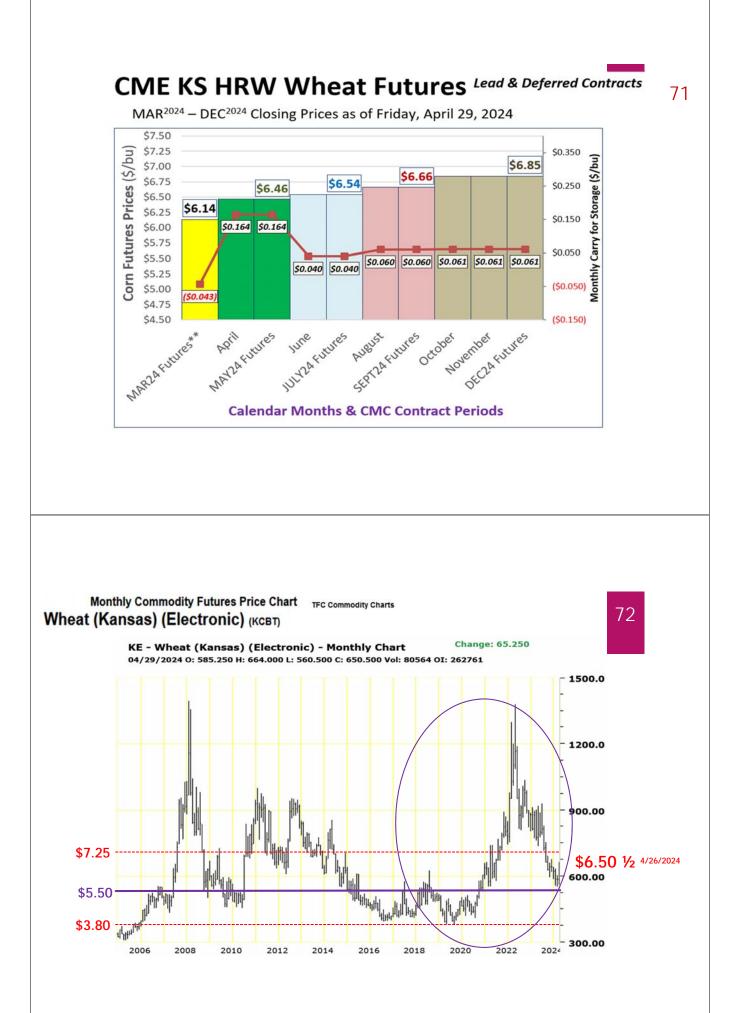


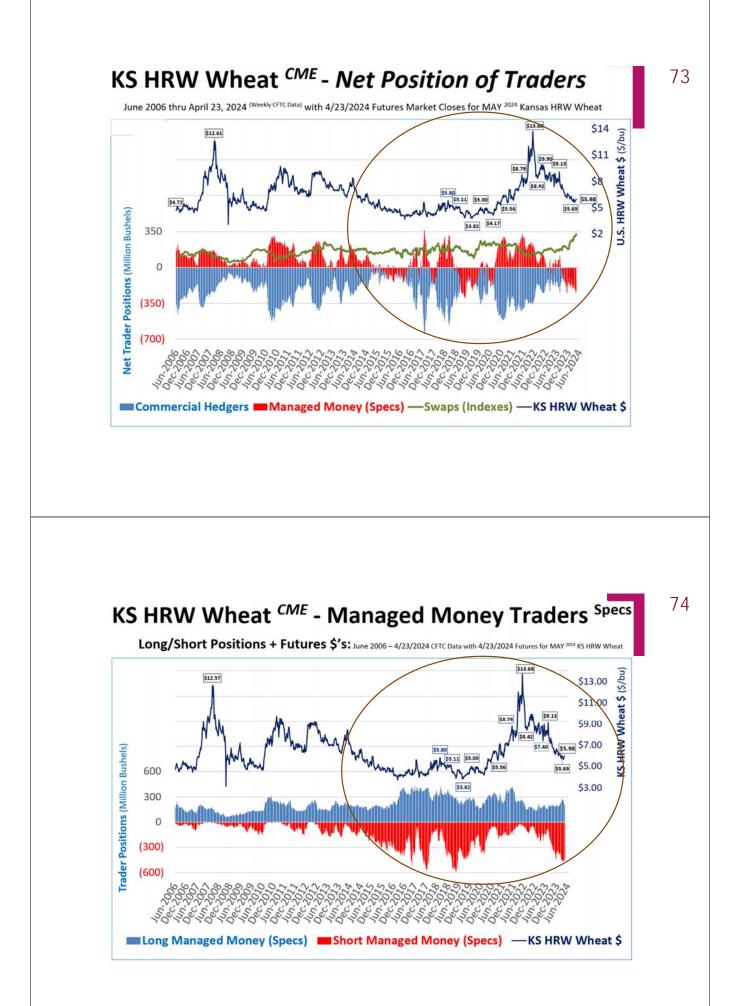


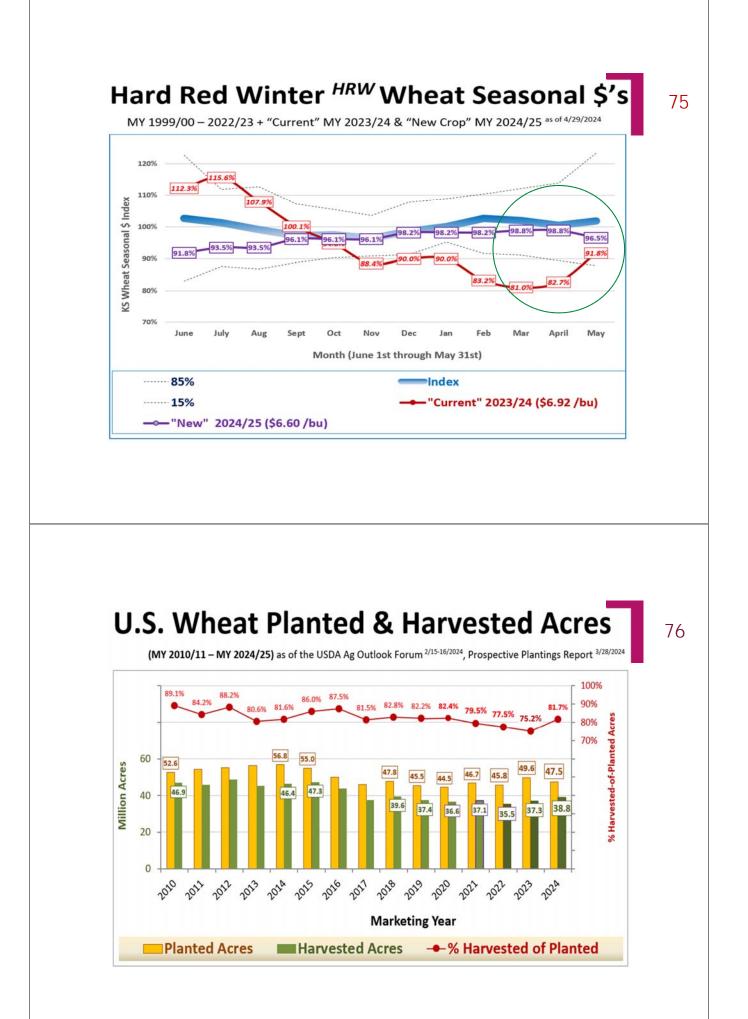


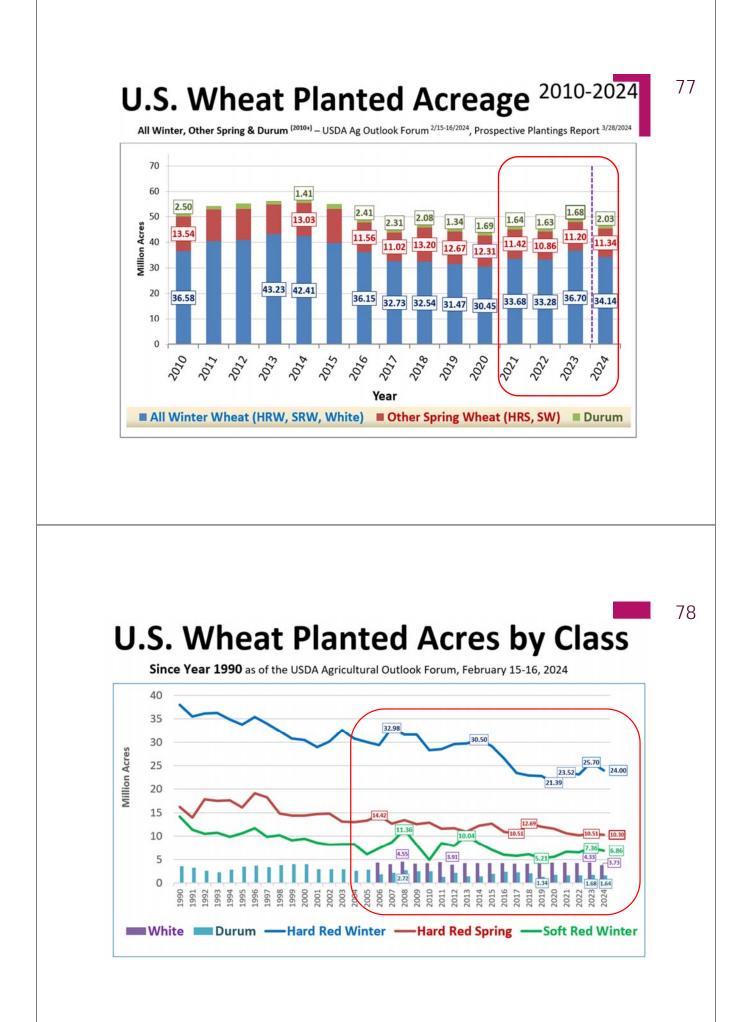


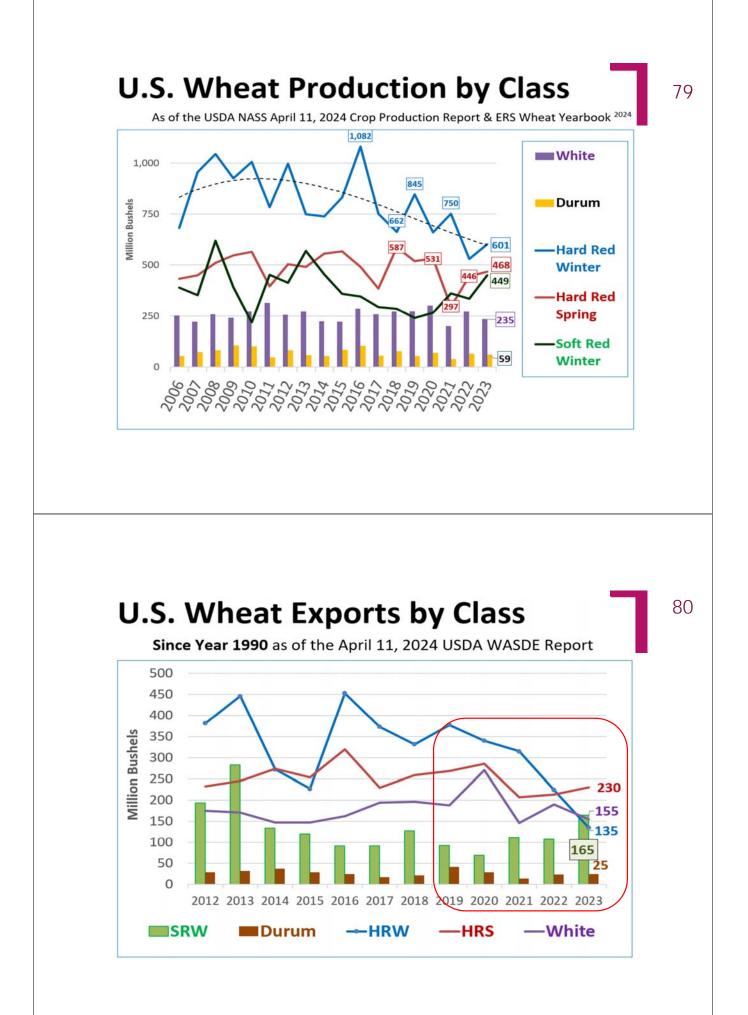


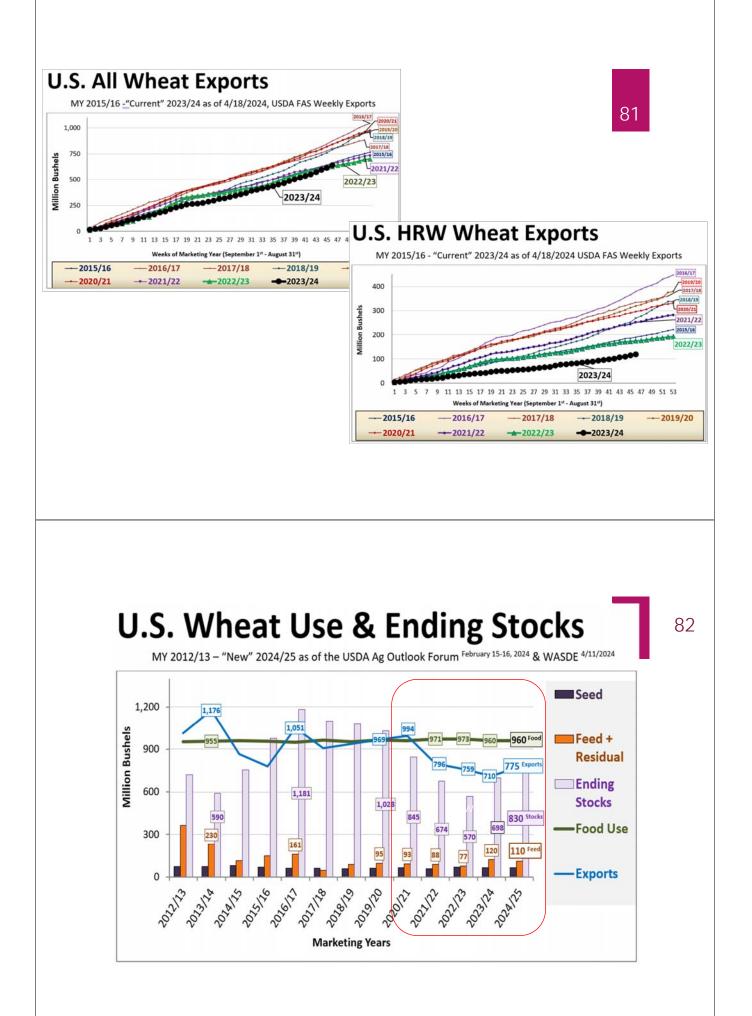


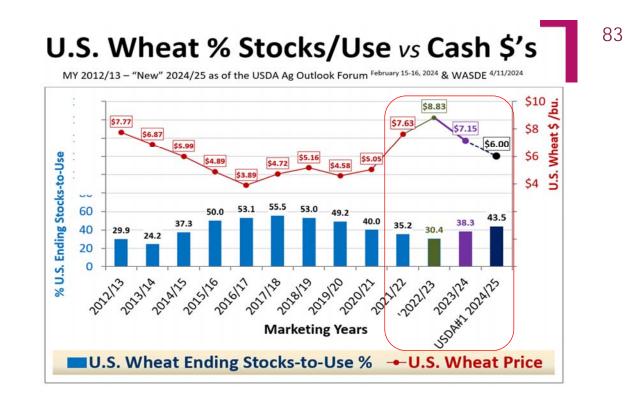












U.S. Wheat Market Outcomes for "New" MY 2024/25

USDA & KSU Proj. based on the USDA Ag Outlook Forum 2/15-16/2024 & 4/11/2024 WASDE + KSU Scenarios

ltem	USDA ^{Scenario} #1 "New" 2024/25 USDA Ag Outlook ^{Feb-2024} USDA WASDE April 2024	KSU Scenario #2 "New" 2024/25 HRW Drought: 46 bu/a 36.4% Stocks/Use	KSU Scenario #3 "New" 2024/25 KSU: 875 mb Exports 36.3% Stocks/Use	KSU Scenario #4 "New" 2024/25 HRW Drought: 46 bu/a 825 mb Exports
% Probability of Happening ^{KSU est.}	50% prob	25% prob.	20% prob	5% prob.
Planted Area (million acres)	47.498	47.498	47.498	47.498
Harvested Area (million acres)	38.807	38.807	38.807	38.807
Yield / harvested acre (bu/ac)	49.5	46.0	49.5	46.0
		Million		
Production	1,921	1,785	1,921	1,785
Total Supply (million bushels)	2,739	- 136 mb 2,603	2,739	- 136 mb 2,603
Food Use	960	960	960	960
Exports	775	775	+ 100 mb 875	+ 100 mb 875
Feed & Residual Use	110	110	110	110
Total Use (million bushels)	1,909	1,909	+ 100 mb 2,009	+ 100 mb 2,009
Ending Stocks (million bushels)	830	- 136 mb 694	- 100 mb 730	- 236 mb 594
% Ending Stocks-to-Use	43.48%	36.35%	36.34%	29.57%
U.S. Wheat Avg. Farm Price (\$/bushel)	\$6.00 Vs \$6.60 /bu. 4/29/2024 KSU-HRW Futures	\$7.60 Vs \$6.60 /bu. 4/29/2024 KSU-HRW Futures	\$7.60 Vs \$6.60 /bu. ^{4/28/2024} KSU-HRW Futures	\$9.00 Vs \$6.60 /bu. 4/29/2024 KSU-HRW Futures

