

Grain Market Headlines & Issues March 2022

- "Wheat Surges Closer to Record as War Paralyzes Ukraine Supply" 3/7 Bloomberg
- "EU wheat export demand surges as war disrupts Ukraine, Russia supply" 3/4 Reuters
- "Key exporters not able to offset absence of Black Sea wheat" 3/7 APK
- "EU may let farmers use fallow land as Ukraine war hits grain supply" 3/2 Reuters
- "Argentina to control domestic wheat \$s as Ukraine conflict heats market" 3/2 Reuters
- "Tunisia pays about \$500 /mt (\$13.61 /bu) for 125,000 MT soft wheat" 3/11 Reuters
- "South American nations push to exclude fertilizer from Russia sanctions" 3/11 Reuters
- "Food crisis grows as spiraling prices spark export bans" 3/9 Reuters



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More Grain Market Headlines & Issues March 2022

- "Ukrainian Railways ready to boost grain exports by train" 3/7
- "Ukraine to sow as many crops as possible this spring President" 3/11 Reuters
- "Ukraine to sow more cereals in 2022, cut corn, sunseed "3/11 Reuters
- "Ukraine suspends exports of some agriculture goods "3/7 Interfax
- "Critical damage to Ukrainian seaports not detected" 3/7 APK
- "Ukrainian Farmers Ask: 'Plant or Not to Plant,' Even if Fighting Stops, Yields Could Suffer as Input Worries Loom" 3/7 Farm Policy News
- "Russian invasion in Ukraine resulting in deficit of sunflower oil on the world market" 3/8 APK

Grain Market Article Available March 11, 2022

- Reality of Ukrainian soybean market under conditions of war "According to APK-Inform, new reality brought by Russian invasion to Ukraine, is forcing soybean crushers to choose between shutdown and adaptation to lack of transport and drivers, disruption of traditional trade flows, procurement problems, etc. Under such conditions, soybeans are processed mainly for domestic consumption."
- "Our enterprise keeps on functioning. We are processing soybean for domestic consumption. However, there are <u>problems with feedstock procurement</u>. <u>Prices of soybeans are virtually absent</u>. We are trying to buy through intermediaries. We had a signed contract for soybean oil delivery and we were paid, but <u>we cannot deliver the oil</u>. Buyer is ready to come to calm region to get his oil, however, we still <u>cannot find reliable transport</u>. So, we are aiming on creating a strategy for further work under new conditions",
- "...there is some activity on the market in the western region, farmers raised soybean sales. However, the logistical factor prevents the normal functioning of the market. Many drivers have joined the army."
- "Livestock sector is facing problems in many regions, as oil extraction plants partially suspended their activity rising the shortage of protein feed." (APK)



Areas of Ukraine Occupied by Russia

Source: NY Times 3/10/2022





Ukrainian Ports

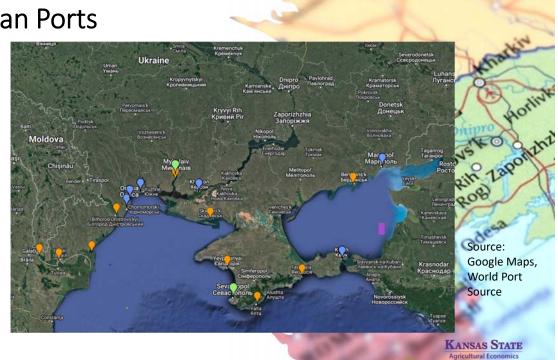
Seaports

Feodosiia Chornomorsk Mariupol Mykolaiv Odesa Yuzhne

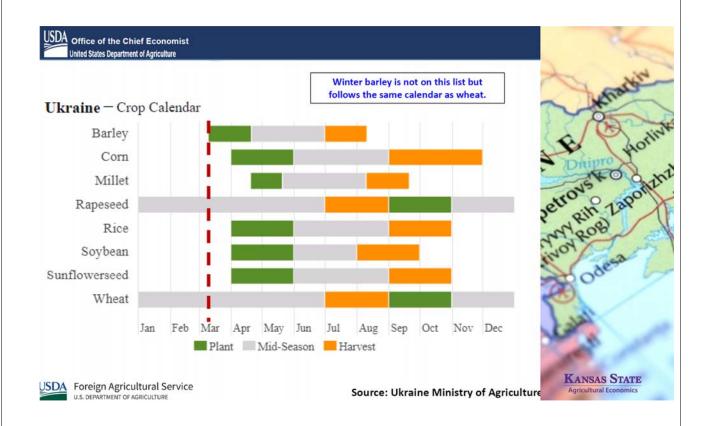
River Ports

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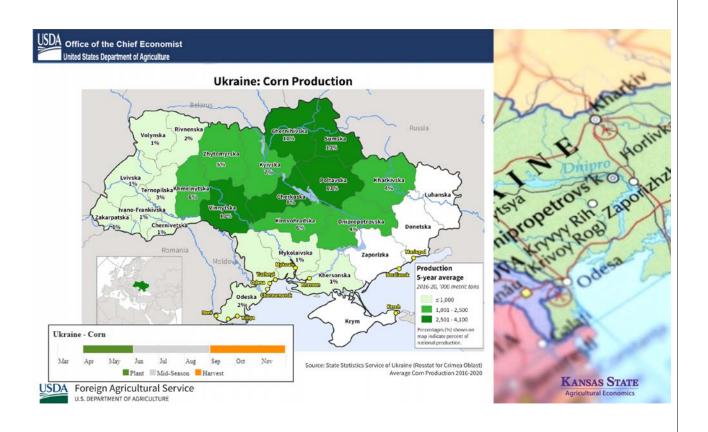
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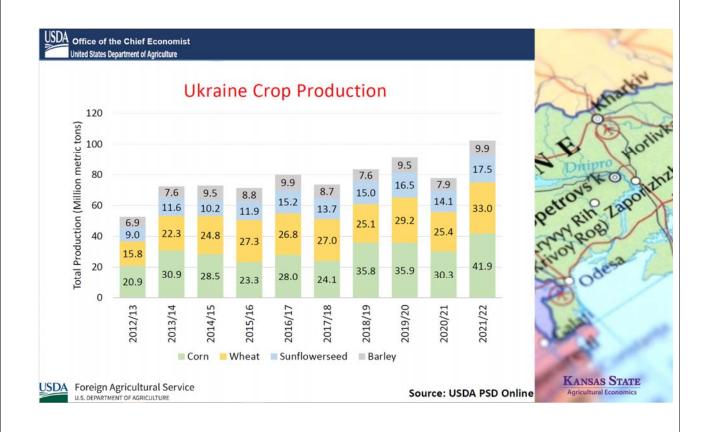


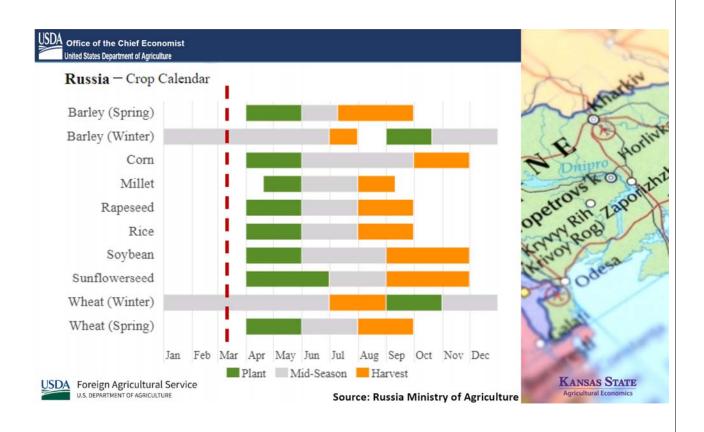


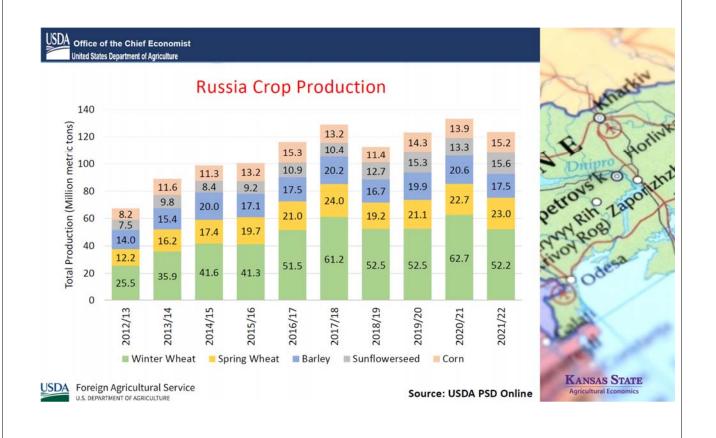












Wheat Markets







Seasonal Prices for Kansas Hard Red Winter Wheat: MY 1999/00 - 2019/20 + "Current" MY 2021/22 & "New" MY 2022/23 Ests. thru 3/10/2022 150% 140% 130% KS Wheat Seasonal \$ Index 120% 110% 100% 90% 80% **USDA Forecasts:** July Oct Nov Dec May Month (June 1st through May 31st) "Current" MY 2021/22 = \$7.50 /bu ^{U.S.} 85% Index 15% "Current" MY 2021/22 (\$7.78 /bu) "New Crop" MY 2022/23 - "New" MY 2022/23 (\$9.67 /bu) = \$6.80 /bu ^{U.S.} KANSAS STATE AgManager

Wheat Market Outlook with Ukraine-Russia Impacts*

➤ U.S. Wheat Market Situation "Current" MY 2021/22 vs year ago

- Less Production (1.646 bb, \$\Pi\$10%) & Supplies (2.586 bb, \$\Pi\$12.5%) vs last year
- Domestic: Food (959 mb, ≈ same), Seed (64 mb, same), Feed (110 mb, 116%)
- Exports (800 mb, \$\frac{1}{2}\$.4%) û Exports MY 2022/23
- Ending Stocks (653 mb, \$\frac{1}{22.7\%}\$) \$\frac{1}{2000}\$ End Stocks MY 2022/23
- U.S. Farm Price = \$7.50 /bu (148.5% vs \$5.05 /bu year ago) Continued 12 Prices MY 2022/23

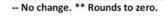
➤ Ukraine-Russia Impacts U.S. Wheat Market in "New Crop" MY 2022/23

• û 2022 U.S. Spring & Winter Wheat seedings?; û Exports; û Price\$***

U.S. Wheat Supply and Demand

USDA	Office of the Chief Economist
	United States Department of Agriculture

	2020/2021	2021/2022	Change from	Change from	
Item	estimate	forecast	February 9	2020/2021	
Planted area (million acres)	44.5	46.7	_	2.3	
Harvested area (million acres)	36.8	37.2		0.4	
Yield (bushels per acre)	49.7	44.3		-5.4	
		Million	n bushels		
Beginning stocks	1,028	845		-183	
Production	1,828	1,646		-182	
Imports	100	95	-5	-5	
Total supply	2,957	2,586	-5	-371	
Food use	961	959	1.50	-2	
Seed	64	64		**	
Feed and residual	95	110		15	
Domestic use	1,120	1,133		13	
Exports	992	800	-10	-192	
Total use	2,111	1,933	-10	-178	
Ending stocks	845	653	5	-192	
		Pe	rcent	-	
Stocks to use ratio	40.0	33.8	0.4	-6.3	
		Dollars	per bushel		
Average market price	5.05	7.50	0.20	2.45	







Wheat Market Outlook with Ukraine-Russia Impacts*

World Wheat Production



					March 9, 2022
	2020/2021	2021/2022	Change from	Change from	harkin
Country or Region	estimate	forecast	February 9	2020/2021	no
		Mil	lion Tons		2000
World	776.0	778.5	2.1	2.5	Horling
United States	49.8	44.8		-5.0	01
Foreign	726.3	733.7	2.1	7.5	Tapor Ini
Argentina	17.6	20.5		2.9	TOON
Canada	35.2	21.7		-13.5	100
Australia	33.3	36.3	2.3	3.0	
European Union	126.9	139.0	0.1	12.1	1200
Turkey	18.2	16.3		-2.0	Segre Land
Russia	85.4	75.2	-0.3	-10.2	
Ukraine	25.4	33.0	-	7.6	
Kazakhstan	14.3	11.8	_	-2.4	
China	134.2	136.9	_	2.7	
India	107.9	109.6	0.1	1.7	9
Northwest Africa	7.5	12.4	-	4.9	STATE



World Wheat Supply and Use



	2020/2021	2021/2022	Change from	Change from
Item	estimate	forecast	February 9	2020/2021
		Milli	on Tons	
Beginning stocks	296.8	290.3	0.4	-6.6
Production	776.0	778.5	2.1	2.5
Total Supply	1,072.8	1,068.8	2.5	-4.0
Feed use	157.7	162.1	1.4	4.5
Total use	782.6	787.3	-0.8	4.7
Trade	202.6	203.1	-3.6	0.5
Ending Stocks	290.3	281.5	3.3	-8.8

AgManager AgManager

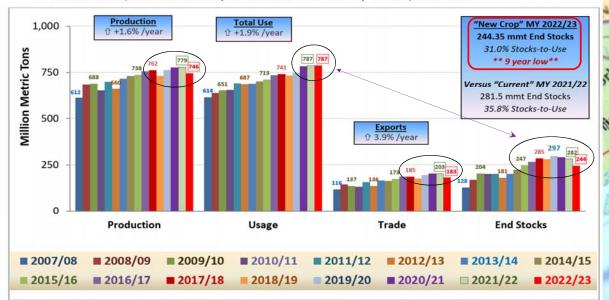
March 9, 2022

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as of the March 9, 2022 USDA WASDE Report + KSU Estimates for "New Crop" MY 2022/23 Less Ukraine





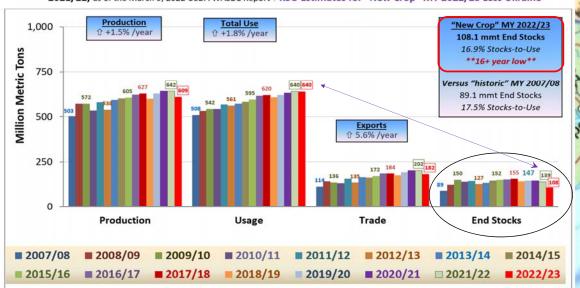
World Wheat Supply-Demand Trends Less Ukraine in MY 2022/23:

MY 2006/07 - "New Crop" MY 2022/23 as of the March 9, 2022 USDA WASDE report





2021/22, as of the March 9, 2022 USDA WASDE Report + KSU Estimates for "New Crop" MY 2022/23 Less Ukraine





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World Less China & Less Ukraine in 2022/23 Wheat Supply-Demand Trends:

MY 2007/08 - "New Crop" MY 2022/23 as of the March 9, 2022 USDA WASDE report

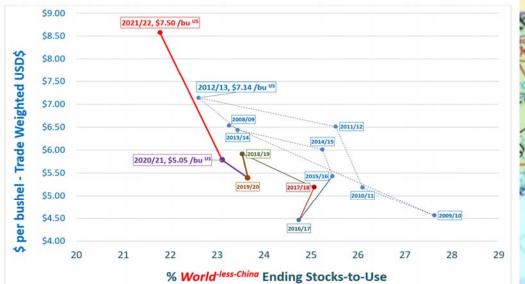




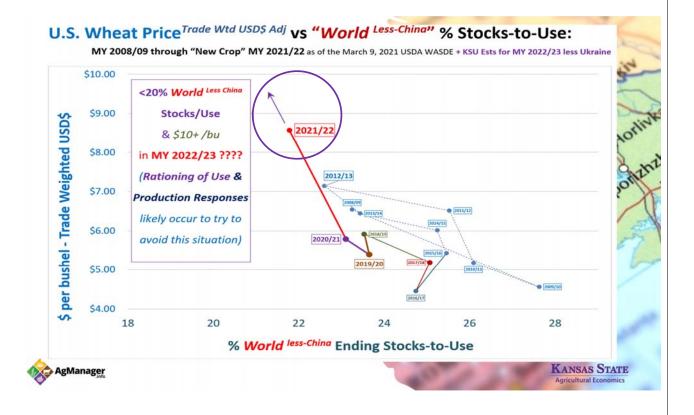
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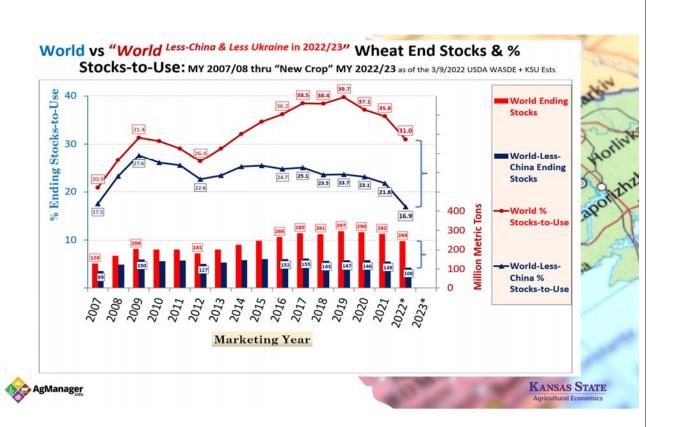


 $\textbf{MY 2008/09 through "New Crop" MY 2021/22} \ \text{as of the March 9, 2021 USDA WASDE report}$









Corn Markets







Department of Agricultural Economics

Kansas Corn Seasonal Prices: MY 1999/00 - MY 2019/20 plus "Current

Crop" MY 2021/22 & "New Crop" MY 2022/23 as of March 10, 2022



USDA Forecasts: "Current" MY 2021/22 = \$5.65 /bu U.S. "New Crop" MY 2022/23

= \$5.00 /bu U.S.

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U.S. Corn Market Outlook with Ukraine-Russia Impacts*

➤ U.S. Corn Market Situation "Current" MY 2021/22 vs year ago

- Ethanol (5.350 bb, û6%)
- û Ethanol mkt support from Russia oil limits / û gasoline \$'s
- Exports (2.500 bb, ♥9%)
- û Exports MY 2022/23 with Ukraine corn @risk Yrs 2022-2023
- Feed & Residual (5.650 bb, 11%)
- Strong cost competition from alternative U.S. corn uses
- Ending Stocks (1.440 bb, û17%)

 ♣ End Stocks MY 2022/23 from û Ethanol Use & û Exports
- U.S. Farm Price = \$5.65 /bu (124.7% vs \$4.53 /bu year ago) Continued 12 Prices MY 2022/23
- ➤ Ukraine-Russia Impacts U.S. Corn Market in "New Crop" MY 2022/23
 - 1 2022 Corn Plantings^{US?}; 1 Ethanol; 1 Exports; □ End Stocks; 1 Price\$*

	2020/2021	2021/2022	Change from	Change from	
Item	estimate	forecast	February 9	2020/2021	26
Planted area (million acres)	90.7	93.4		2.7	Lan
Harvested area (million acres)	82.3	85.4		3.1	
Yield (bushels per acre)	171.4	177.0		5.6	
		Millior	bushels		1 20
Beginning stocks	1,919	1,235		-685	0
Production	14,111	15,115		1,004	0
Imports	24	25		1	1200
Total supply	16,055	16,375		320	1300
Feed and residual	5,598	5,650		52	3
Food, seed, and industrial	6,470	6,785	25	315	
Ethanol	5,033	5,350	25	317	7 . 1
Domestic use	12,068	12,435	25	367	250
Exports	2,753	2,500	75	-253	
Total use	14,821	14,935	100	114	
Ending stocks	1,235	1,440	-100	205	
		Pe	rcent	-	
Stocks to use ratio	8.3	9.6	-0.7	1.3	
	-	Dollars	per bushel		
Average market price	4.53	5.65	0.20	1.12	



Corn Market Outlook with Ukraine-Russia Impacts*

> World Corn Market Situation *Cornel** Mr 2010/22 or provide

- Production = 250 mon, 1740

- Ukraine-\$1.50 mon, 1740

- Ukraine-\$1.50 mon, 1740

- Ukraine-Russia Impacts On the World Sheet Monies

- Ukraine-Russia Impacts On the World Sheet Monies

- © Corn Rested #ED 2010 to Sheet World Sheet Advisor

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World Corn Production

USDA Office of the Chief Economist United States Department of Agriculture

	2020/2021	2021/2022	Change from	Change from
Country or Region	estimate	forecast	February 9	2020/2021
		Mil	lion Tons	
World	1,123.3	1,206.1	0.8	82.9
United States	358.4	383.9	_	25.5
Foreign	764.8	822.2	0.8	57.4
Argentina	51.5	53.0	-1.0	1.5
Brazil	87.0	114.0	_	27.0
Mexico	27.3	27.6		0.3
Canada	13.6	14.0	-	0.4
European Union	67.1	69.8	-0.2	2.7
Serbia	8.1	6.2	-	-1.9
FSU-12	48.9	63.2	0.1	14.3
Ukraine	30.3	41.9	-0.1	11.6
Russia	13.9	15.2	0.2	1.4
South Africa	17.0	16.3	-0.7	-0.7
China	260.7	272.6	-	11.9
India	31.7	32.5	2.5	0.9

-- No change.

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World Corn Supply and Use

	2020/2021	2021/2022	Change from	Change from
Item	estimate	forecast	February 9	2020/2021
	-	Milli	on Tons	
Beginning stocks	306.3	291.4	-0.6	-14.9
Production	1,123.3	1,206.1	0.8	82.9
Total Supply	1,429.6	1,497.6	0.2	68.0
Feed use	721.6	753.4	1.6	31.9
Total use	1,138.2	1,196.6	1.5	58.5
Trade	181.8	199.9	-3.8	18.1
Ending Stocks	291.4	301.0	-1.3	9.5



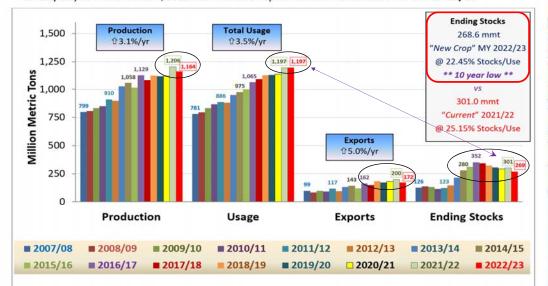
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World Corn Supply-Demand Less Ukraine in 2022/23: MY 2007/08 - "Current" MY

2021/22, as of the March 9, 2022 USDA WASDE Report with KSU Estimates for MY 2022/23





World Corn Supply-Demand Trends: MY 2006/07 - "New Crop" MY

2021/22, Less Ukraine in MY 2022/23 as of the March 9, 2022 USDA WASDE report

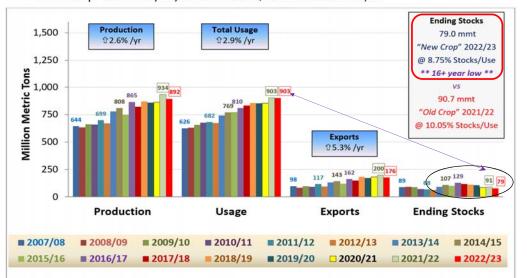




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"World Less-China, & Less Ukraine in 2022/23" Corn Supply-Demand: MY 2007/08 -

"New Crop" MY 2022/23, as of the March 9, 2022 USDA WASDE Report





"World Less-China & Less Ukraine in 2022/23" Corn Supply-Demand:

MY 2006/07 - "New Crop" MY 2022/23 as of the March 9, 2022 USDA WASDE report (KSU Ests.)





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U.S. Corn \$USD\$ Adj. vs "World Less-China, & Less Ukraine in 2022/23" % Corn S/U:

MY 2007/08 - "New Crop" MY 2022/23 as of the March 9, 2022 WASDE





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Ukraine Sunflower Seed Production





2020 Sunflower Summary

			Mary Jones
Country	Russia	Ukraine	Chine
Production (tonnes)	13,314,418	13,110,430	Pinro M.
% of Global Production	26.5%	26.1%	THO OTHI
Exports Seed (tonnes)	1,369,907	187,900	NS TOOM
Seed % of Global Exports	19.7%	2.7%	Rik Zai
Exports Oil (tonnes)	3,207,069	6,860,958	500
Oil % of Global Exports	20.5%	44.0%	frea ?
			age -

Important Impacts of the Ukraine - Russia Federation Conflict

Total Production – 52.6%

Total Exports of Seed – 22.4%

Total Exports of Oil – 64.5%

Major Importers of Oil Affected (2020 Exports)

India – 2.4 million metric tonnes

China – 2.0 million metric tonnes





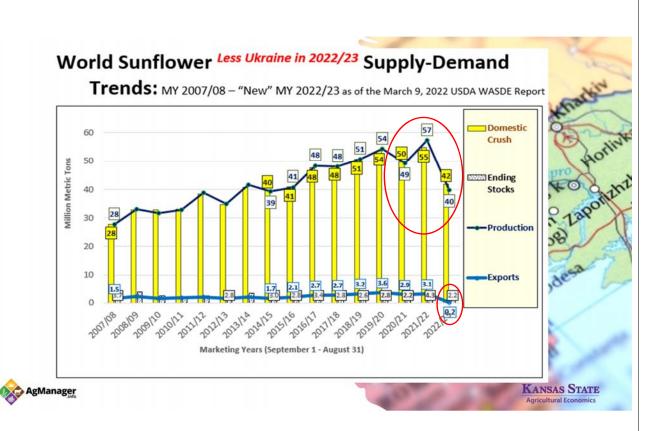
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Russian Sunflower Seed Production RUSSIA: Sunseed Production Ventral Russia Sunseed Production Russian Sunseed Production Average production: 11.7 Million Tons Russian Sunseed Production Russi

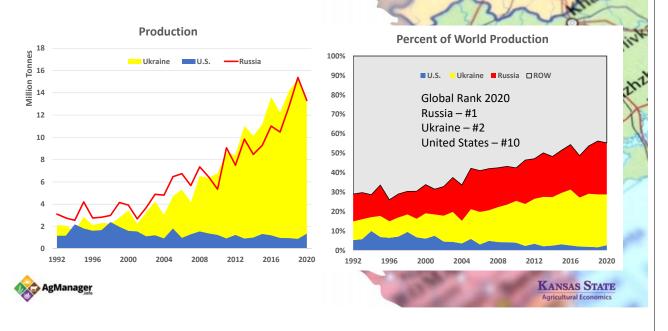
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USDA Foreign Agricultural Service

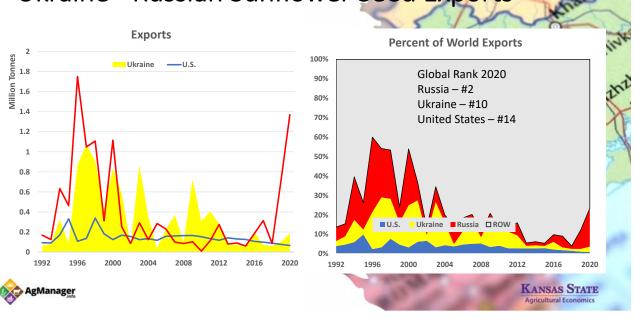
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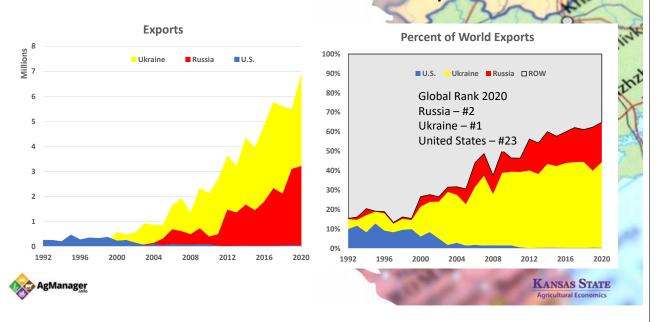
Ukraine - Russian Sunflower Seed Production



Ukraine - Russian Sunflower Seed Exports



Ukraine - Russian Sunflower Oil Exports



Ukraine – Destination of Sunflower Oil Exports

Country (2020 Rank)	2017	2018	2019	2020
India	2,155,573	2,458,120	2,065,808	1,924,803
China	616,376	466,638	865,720	1,254,626
Netherlands	463,239	331,510	612,837	627,795
Iraq	110,875	361,840	0	455,450
Spain	575,111	325,028	429,072	443,053
Italy	350,350	322,262	381,990	366,756
France	117,917	110,163	138,512	155,559
Poland	69,128	56,298	72,720	141,344
Egypt	123,225	101,723	13,548	135,025
U.K.	107,273	104,984	99,619	113,774
Rest of the World	1,077,042	946,551	797,928	1,100,771



Russia – Destination of Sunflower Oil Exports

Country (2020 Rank)	2017	2018	2019	2020
China	151,813	202,586	390,121	770,263
Turkey	437,718	334,223	508,166	644,927
India	37,476	16,486	240,515	459,777
Uzbekistan	116,655	119,072	175,674	201,182
Egypt	389,393	325,195	269,471	197,037
Kazakhstan	94,759	102,512	124,181	116,705
Belarus	94,539	74,184	86,276	79,840
Afghanistan	38,112	33,467	44,938	76,788
Sudan	89,830	68,072	62,201	73,500
Lebanon	79,297	53,692	63,579	68,073
Rest of the World	795,075	772,144	1,130,756	518,975



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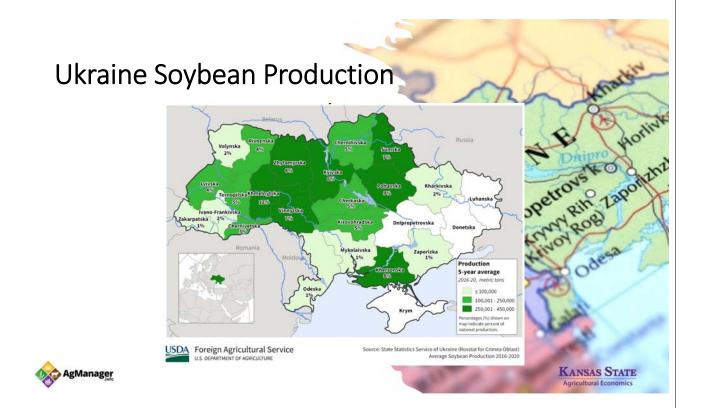
Soybean Markets

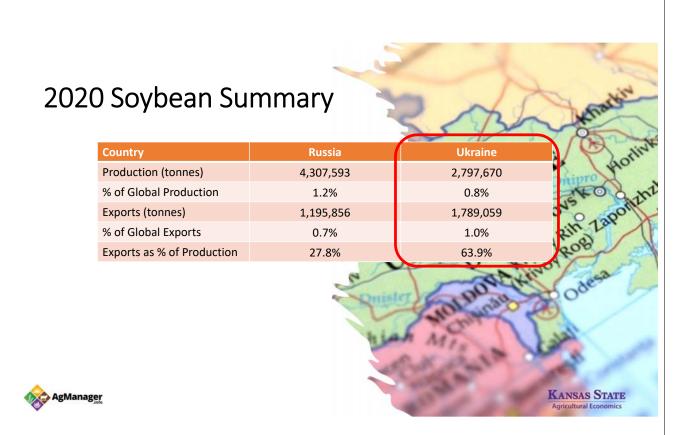


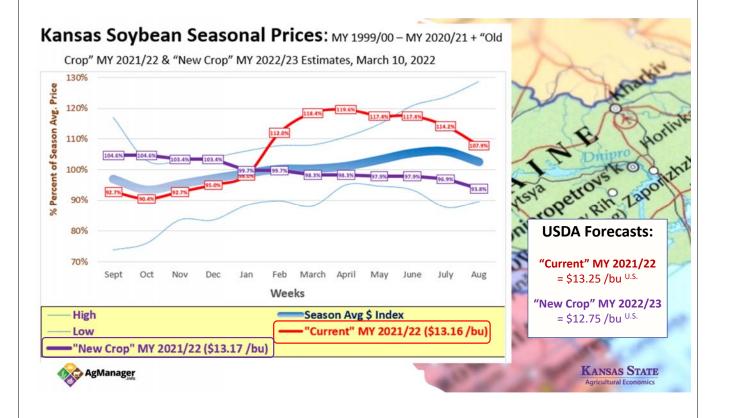


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Item	2020/2021 estimate	2021/2022 forecast	Change from February 9	Change from 2020/2021	50
Planted area (million acres)	83.4	87.2		3.8	
Harvested area (million acres)	82.6	86.3		3.7	5
field (bushels per acre)	51.0	51.4		0.3	
		Millior	bushels	-	
Beginning stocks	525	257		-268	
Production	4,216	4,435		219	.0
mports	20	15		-5	33
Total supply	4,761	4,707		-53	13
rush	2,141	2,215		74	3
eed and Residual	103	117	**	14	5
Domestic use	2,243	2,332	**	89	-2
xports	2,261	2,090	40	-171	-
Total use	4,504	4,422	40	-82	
Ending stocks	257	285	-40	28	
		Pe	rcent	-	
Stocks to use ratio	5.7	6.5	-1.0	0.7	
	-	Dollars	per bushel		
Average market price	10.80	13.25	0.25	2.45	



U.S. Soybean Oil Supply and Demand

	2020/2021	2021/2022	Change from	Change from
Item	estimate	forecast	February 9	2020/2021
	:-	Million	pounds	
Beginning stocks	1,853	2,131		279
Production	25,023	26,205		1,182
Imports	302	450		148
Total supply	27,177	28,786	-	1,609
Domestic disappearance	23,323	25,085	-200	1,762
Biofuel	8,850	10,700	-300	1,850
Food, feed, other	14,473	14,385	100	-88
Exports	1,723	1,625	200	-98
Total use	25,046	26,710		1,664
Ending stocks	2,131	2,076		-55
		Cents pe	er pound	-
Average market price	56.87	68.00	2.00	11.13

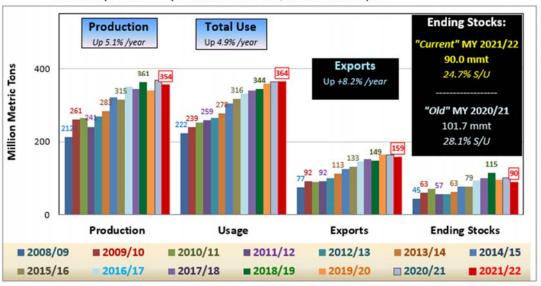


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World Soybean Usage & Ending Stocks: MY 2008/09 through

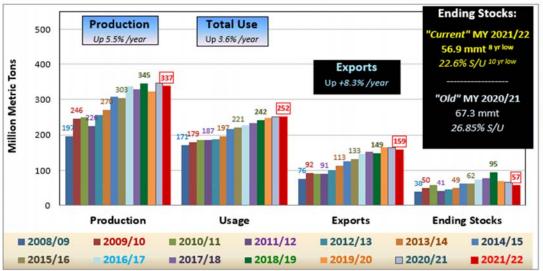
"New Crop" MY 2021/22 as of the March 9, 2022 WASDE Report





"World Less-China" Soybean Usage & Ending Stocks:

MY 2008/09 through "New Crop" MY 2021/22 as of the March 9, 2022 WASDE Report





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World Soybean Production



	2020/2021	2021/2022	Change from	Change from
Country or Region	estimate	forecast	February 9	2020/2021
	Million Tons			
World	366.2	353.8	-10.1	-12.4
United States	114.7	120.7		6.0
Foreign	251.5	233.1	-10.1	-18.4
Argentina	46.2	43.5	-1.5	-2.7
Brazil	138.0	127.0	-7.0	-11.0
Paraguay	9.9	5.3	-1.0	-4.6
Canada	6.4	6.3		-0.1
India	10.5	11.9		1.4
China	19.6	16.4		-3.2

-- No change.

March 9, 2022

World Soybean Supply and Use

	2020/2021	2021/2022	Change from	Change from
Item	estimate	forecast	February 9	2020/2021
	Million Tons			
Beginning stocks	96.8	101.7	1.3	4.9
Production	366.2	353.8	-10.1	-12.4
Total Supply	463.1	455.5	-8.7	-7.5
Crush	315.2	315.3	-5.0	0.1
Total use	362.1	363.7	-5.5	1.6
Trade	164.5	158.6	-6.4	-5.8
Ending Stocks	101.7	90.0	-2.9	-11.8

Addendum				
Beginning stocks				
Argentina plus Brazil	46.7	53.0		6.4
Imports*				
China	99.8	94.0	-3.0	-5.8

^{*}From all sources.

March 9, 2022 Economics

USDA Office of the Chief Eco



South America Soybean Supply-Demand Trends: MY

2007/08 - "New" MY 2021/22 as of the March 9, 2022 USDA WASDE Report





⁻⁻ No change.

Brazil Soybean Supply-Demand Trends: MY 2007/08 - "New" MY

2021/22 as of the March 9, 2022 USDA WASDE Report

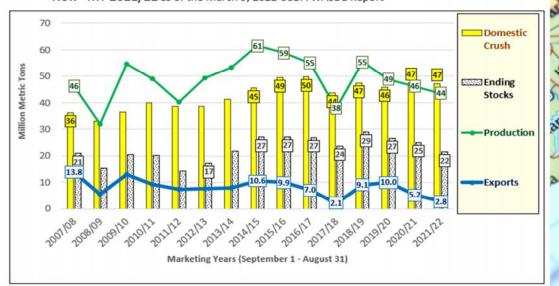




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Argentina Soybean Supply-Demand Trends: MY 2007/08-

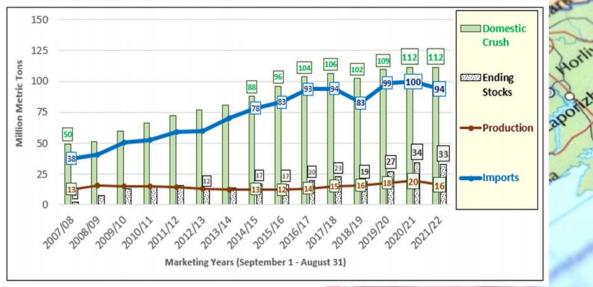
"New" MY 2021/22 as of the March 9, 2022 USDA WASDE Report







2021/22 as of the March 9, 2022 USDA WASDE Report

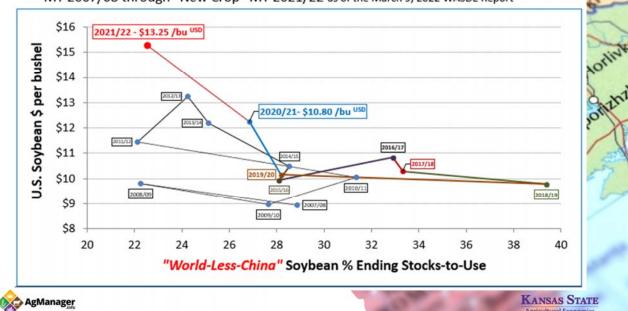


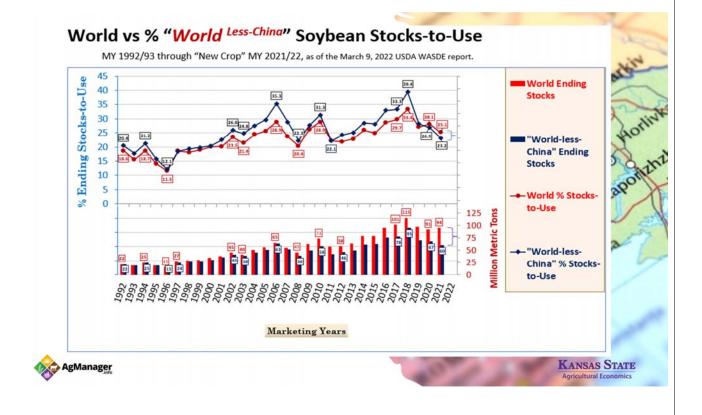
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U.S. Soybean \$ USD\$ Adj vs "World Less-China" % Stocks-to-Use:

MY 2007/08 through "New Crop" MY 2021/22 as of the March 9, 2022 WASDE Report





Recent Cash Grain Bid / Basis Issues March 2022

- Spot HRW basis bid offers in KS, OK, TX southern U.S. Plains were affected by sharply higher wheat futures prices – occurring on Tuesday, 3/8/2022
 - Grain dealers <u>rolled their basis bids</u> to *sharply discounted deferred K.C. wheat* contracts relative to the *higher volume* CME KS HRW-W MAY 2022 Contract.
 - Selected grain dealers were posting <u>no bids</u> for HRW-W citing current high wheat prices as the reason.
 - Some U.S. Southern Plains wheat millers temporarily stopped accepting wheat deliveries to draw down existing wheat inventories



HRW Wheat Futures Closes, Changes & Market Carry

On Monday, March 7th & Thursday, March 10th, 2022

Monday, March 7, 2022

Kansas HRW Wheat Futures					
Month	Close	Change	Carry /mo		
Mar ^D 22	\$12.37 3/4	û \$0.37			
May ^L 22	\$12.51 1/2	爺 \$0.37	+ \$0.06875		
July ^H 22	\$12.33 3/4	û \$0.59 ½	- \$0.08875		
Sept 22	\$11.92 1/4	企 \$0.75 ¾	- \$0.2075		
Dec 22	\$11.42 1/4	企 \$0.85	- \$0.16667		
Mar 23	\$10.96 1/4	û \$0.83 ½	- \$0.15333		
May 23	\$10.17	企 \$0.59 ½	- \$0.39625		
July 23	\$8.56 3/4	û \$0.41 ¼	- \$0.80125		

Thursday, March 10, 2022

	Kans	Futures		
	Month	Close	Change	Carry /mo
	Mar ^D 22	\$10.52 1/4	₽ \$0.54	
	May ^L 22	\$10.95 1/2	爺 \$0.29 ¾	+ \$0.21625
•	July ^H 22	\$10.85	企 \$0.30 ¾	- \$0.0525
	Sept 22	\$10.73	û \$0.27½	- \$0.06
	Dec 22	\$10.59 1/2	ग्रे \$0.21 ¾	- \$0.0450
	Mar 23	\$10.14	û \$0.01 ½	- \$0.15167
	May 23	\$9.41 1/2	û \$0.13 ¼	- \$0.3625
	July 23	\$8.00	û \$0.06 ½	- \$0.70 ⁷⁵



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Key Factors in the Cash Grain Bid / Basis Issue

- Inverses in the Wheat Futures Market CME SRW, HRW
 - o Record high lead contract prices for Lead Futures with high volatility
- "Down Stream" Supply Chain Disruptions Impacting Grain Elevators
 - o Lack of bids from wheat millers, exporters, etc. to "move" grain on to
 - o Questions regarding <u>availability of rail transportation</u> to move grain
- A necessary "turnaround" in the future
 - o Eventually "down stream" buyers/users will again need wheat supplies
 - o "Demand-pull" will force proactive bidding & procurement for wheat in these industries when current inventories run short & buyers "come calling"

