Historical and Projected Kansas Feedlot Net Returns

Glynn Tonsor (gtonsor@ksu.edu)

Kansas State University Department of Agricultural Economics – March 2025

This article presents estimated net returns of cattle finishing operations as of March 19, 2025. The calculation and projection process was updated in July of 2012.¹ <u>This process reflects a cash market situation without price risk</u> <u>management strategies being implemented.</u> Each month updates are made to reflect the most recent feedlot closeout estimates and to reflect current market conditions.

Close-out Calculations

The most recent *Focus on Feedlots* survey provides information on lots closed out in January of 2025. As shown in figures 1 and 2, steers and heifers were estimated to be sold in January at +\$42.45/hd and +\$90.16/hd, respectively.

Projected Returns

Given the lag in *Focus on Feedlots* survey information, market information is available for February but realized animal performance data are not yet available. Currently, the net returns projected for closeouts in February are +\$97.39/hd and +\$133.96/hd for steers and heifers, respectively (tables 1 and 2). Tables 1 and 2 also present projected net returns for closeouts over upcoming months based on forecasts of both animal performance and market prices. Projected net returns have improved since last month, reflecting higher fed sales price and lower cost of gain values. Included tables also include the projected and breakeven values for cattle prices and cost of gain, which provides further insight into the sensitivity underlying these projections. <u>Producers are encouraged to carefully</u> <u>compare their own costs and prices with those reported here.</u> Finally, historical and breakeven values are provided in chart format revealing trends over time in fed cattle sales prices (figures 3 and 4), cost of gain (figures 5 and 6), and feeder cattle purchase prices (figures 7 and 8).

WRITTEN BY: GLYNN T. TONSOR

KSU-AgEcon-GTT-KFR-2025.3

AGMANAGER.INFO

¹ A document describing the specific approach taken in these calculations and projections is available at: <u>http://www.agmanager.info/livestock-meat/cattle-finishing-historical-and-projected-returns/detail-procedures-estimating-fed.</u>

Closeout Mo-Yr	Net Return	FCOG**	Fed Price	Fed Futures	Fed Basis	Feeder Price	Breakeven FCOG**	Breakeven Fed Price	Breakeven Feeder Price
Feb-25	97.39	106.79	201.81	199.63	2.18	254.74	121.69	195.21	266.59
Mar-25	229.19	106.09	206.73	205.38	1.35	248.85	141.18	191.13	276.95
Apr-25	188.53	105.99	202.58	201.00	1.58	247.56	134.55	189.74	270.89
May-25	238.41	102.59	206.44	201.00	5.44	252.72	137.59	190.64	281.52
Jun-25	181.06	103.13	201.09	198.70	2.39	251.80	129.65	188.84	274.57
Jul-25	217.95	102.33	200.55	198.70	1.85	250.62	132.99	186.05	278.14
Aug-25	168.16	103.07	200.85	199.52	1.32	255.01	126.55	189.91	275.49
Sep-25	27.19	104.41	199.61	199.52	0.09	266.36	108.22	197.86	269.60
Oct-25	-90.67	105.29	201.60	200.75	0.85	279.26	92.33	207.40	268.76
Nov-25	-99.60	106.07	202.21	200.75	1.46	281.03	91.77	208.62	269.41

Table 1. Projected Values for Finishing Steers in Kansas Feedyards*

Table 2. Projected Values for Finishing Heifers in Kansas Feedyards*

Closeout Mo-Yr	Net Return	FCOG**	Fed Price	Fed Futures	Fed Basis	Feeder Price	Breakeven FCOG**	Breakeven Fed Price	Breakeven Feeder Price
Feb-25	133.96	117.66	201.98	199.63	2.35	230.77	143.49	191.85	247.44
Mar-25	203.03	114.62	206.41	205.38	1.03	233.03	153.22	190.96	258.79
Apr-25	138.71	113.21	201.00	201.00	0.00	233.34	139.19	190.63	250.59
May-25	181.87	110.94	203.08	201.00	2.08	235.05	143.84	189.71	257.58
Jun-25	212.16	111.42	202.04	198.70	3.34	234.66	147.77	186.14	262.93
Jul-25	166.95	110.85	194.45	198.70	-4.25	233.96	137.75	182.05	256.95
Aug-25	230.77	111.74	202.10	199.52	2.58	231.40	151.55	185.00	261.39
Sep-25	-8.60	113.20	204.66	199.52	5.14	258.41	111.67	205.28	257.37
Oct-25	-89.04	113.70	202.92	200.75	2.17	260.09	96.70	209.43	249.55
Nov-25	-8.87	112.81	207.43	200.75	6.68	263.71	111.23	208.07	262.64

* Net return is \$/head and all other values are \$/cwt.

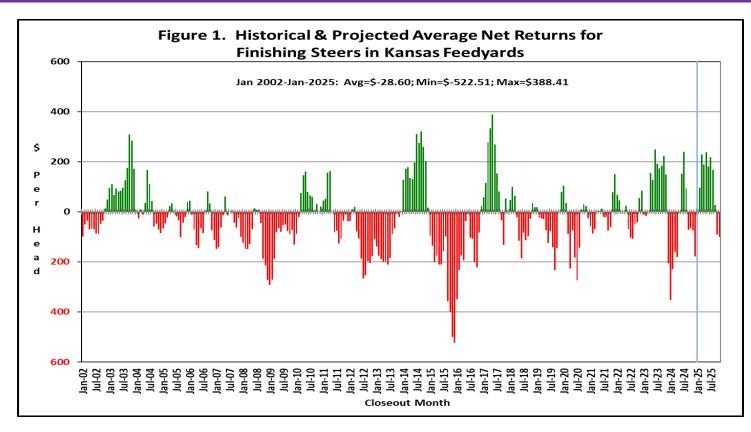
** FCOG = Feeding cost of gain

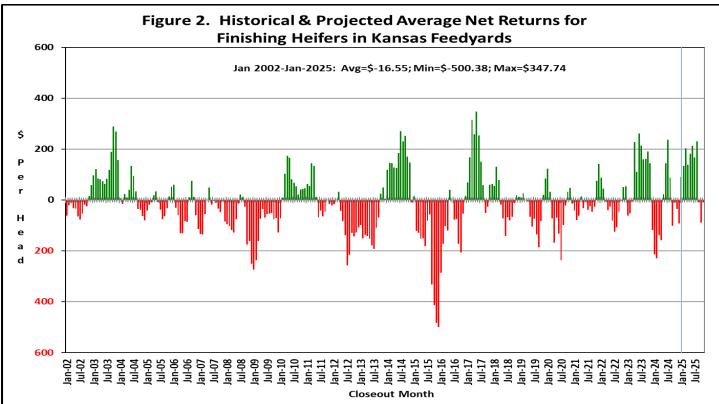
WRITTEN BY: GLYNN T. TONSOR

AGMANAGER.INFO

Kansas State University Department Of Agricultural Economics Extension Publication

03/20/2025



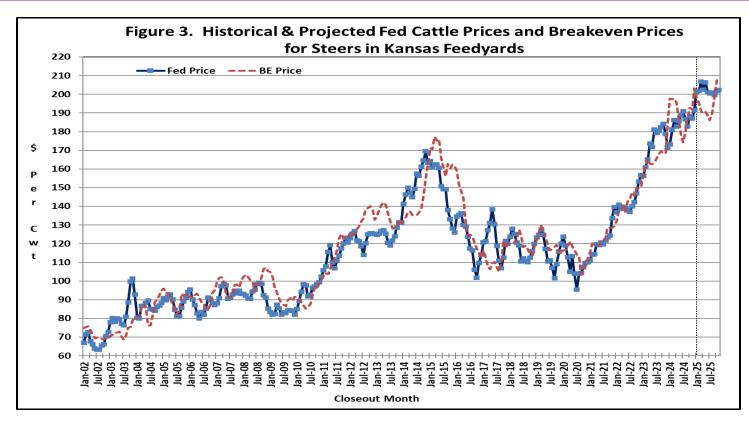


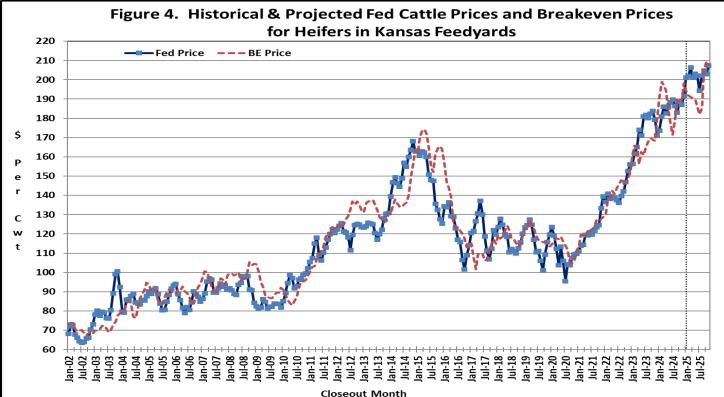
WRITTEN BY: GLYNN T. TONSOR

AGMANAGER.INFO



03/20/2025





WRITTEN BY: GLYNN T. TONSOR

AGMANAGER.INFO

03/20/2025

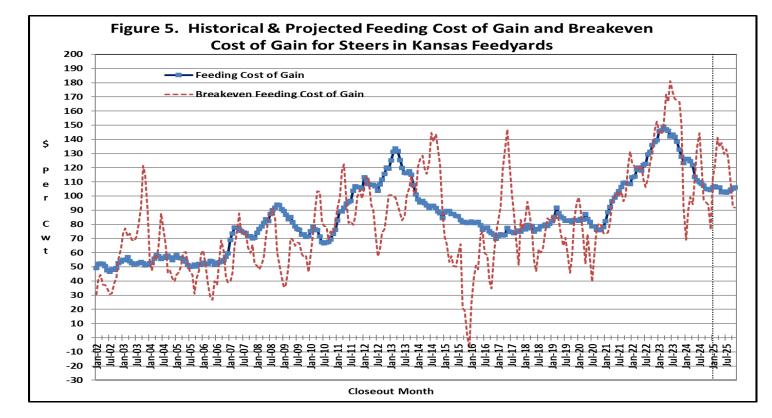
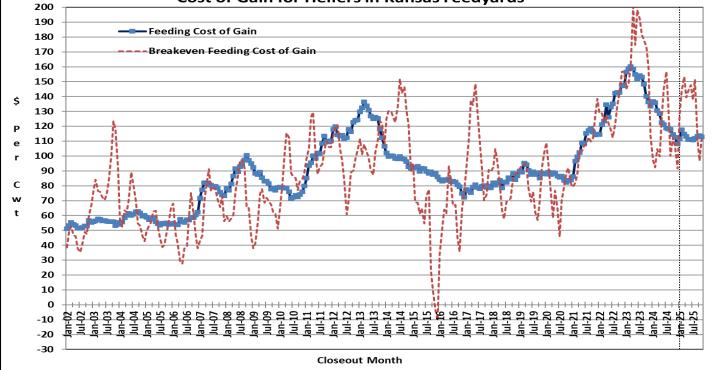


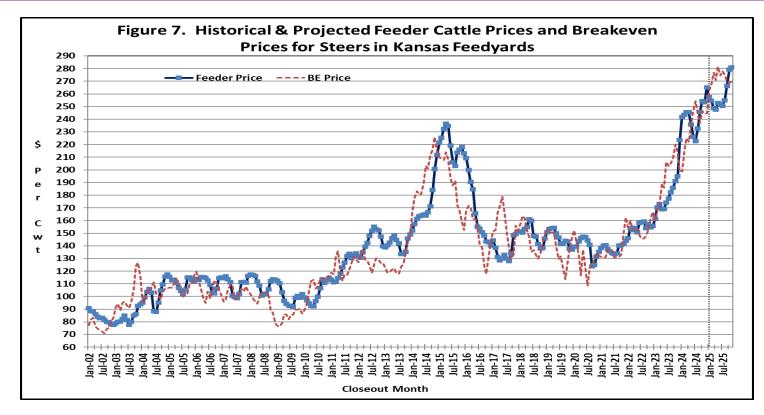
Figure 6. Historical & Projected Feeding Cost of Gain and Breakeven Cost of Gain for Heifers in Kansas Feedyards

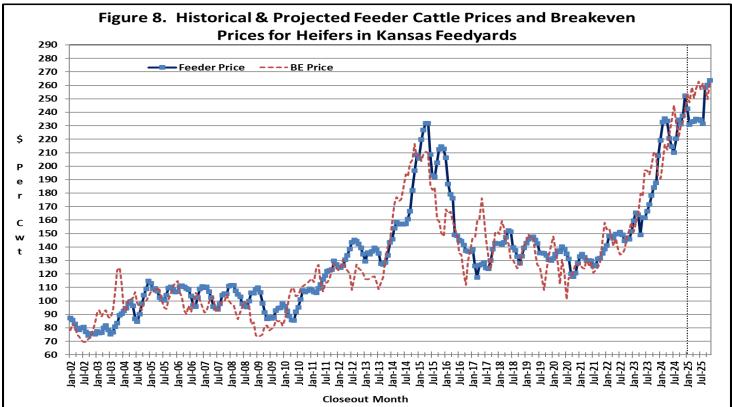


WRITTEN BY: GLYNN T. TONSOR

AGMANAGER.INFO

03/20/2025





WRITTEN BY: GLYNN T. TONSOR

AGMANAGER.INFO

View more information about the authors of this publication and other K-State agricultural economics faculty.For more information about this publication and others, visit AgManager.info.K-State Agricultural Economics342 Waters Hall, Manhattan, KS 66506-4011(785) 532-1504Fax: (785) 532-6925Copyright 2025 AgManager.info, K-State Department of Agricultural Economics.

WRITTEN BY: GLYNN T. TONSOR

AGMANAGER.INFO