

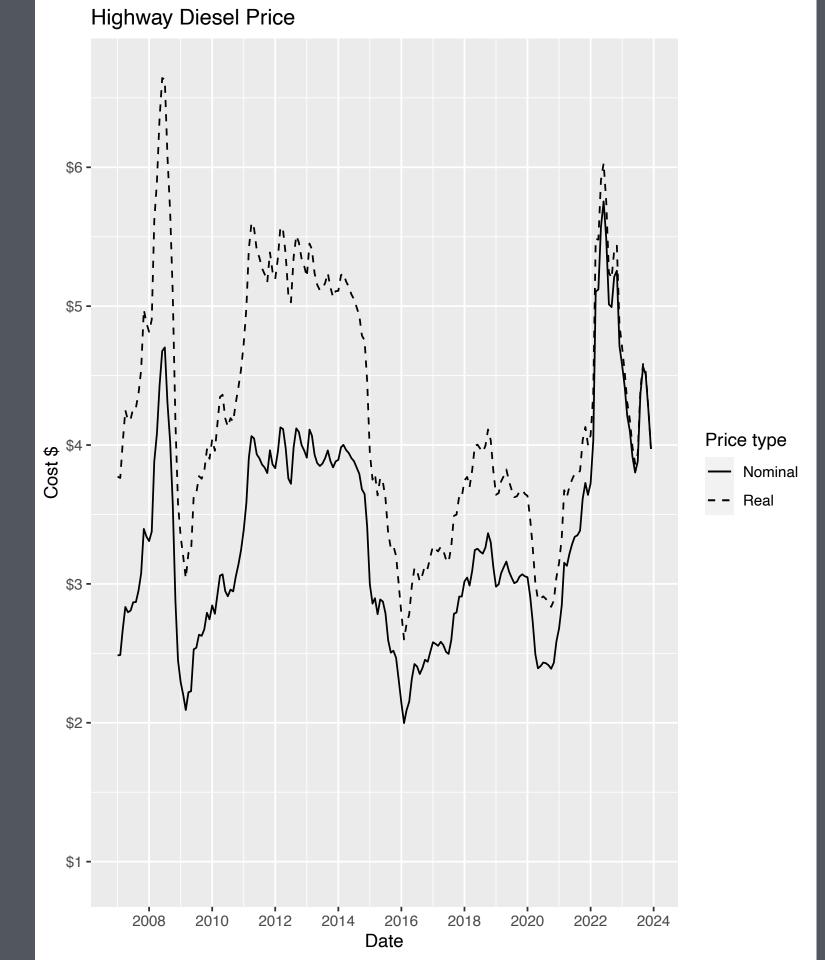
Oil and Diesel Update:

What to expect in 2024

Gregg Ibendahl - K-State

2024-02-21

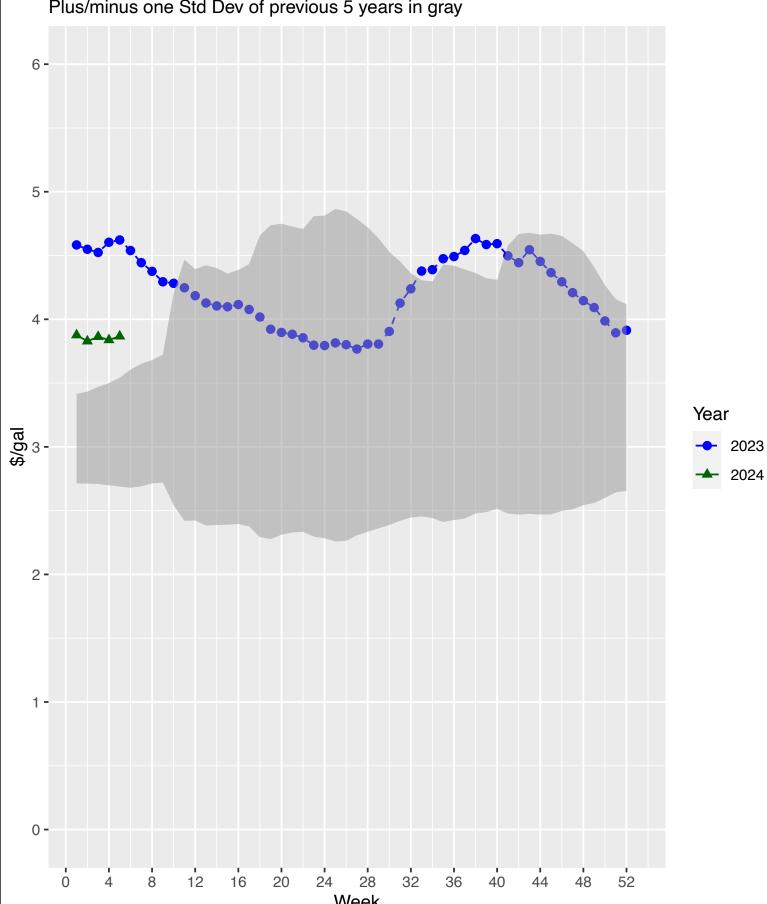




Diesel prices are lower than than last year

- Prices were volatile during 2023
 - Declining by \$0.75, and then rising and falling by the same amount
 - Will 2024 exhibit the same pattern?
- The diesel-gas premium was also volatile
- World supply is a concern
- Domestic refinery capacity is still constrained
- Prices are still well below their 2/22 peak

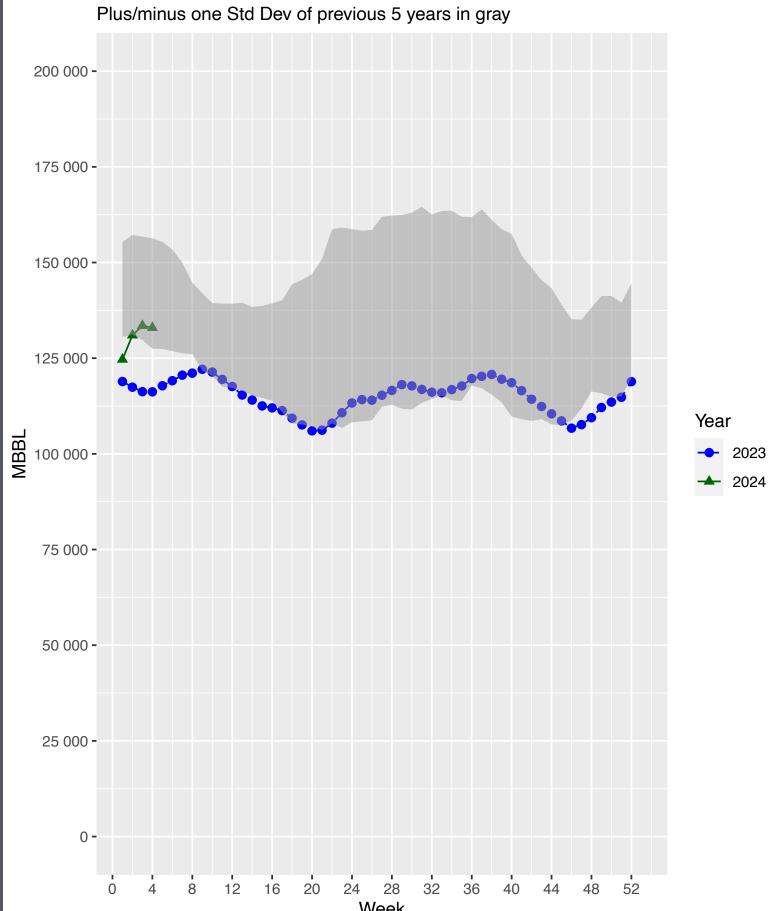
U.S. Highway Diesel Prices by Week for 2023 and 2024 Plus/minus one Std Dev of previous 5 years in gray



Diesel price comparison to the last 5 years

- 2023 prices were at the top end of the
 5-year price range
- Prices enter 2024 \$0.50 below last year

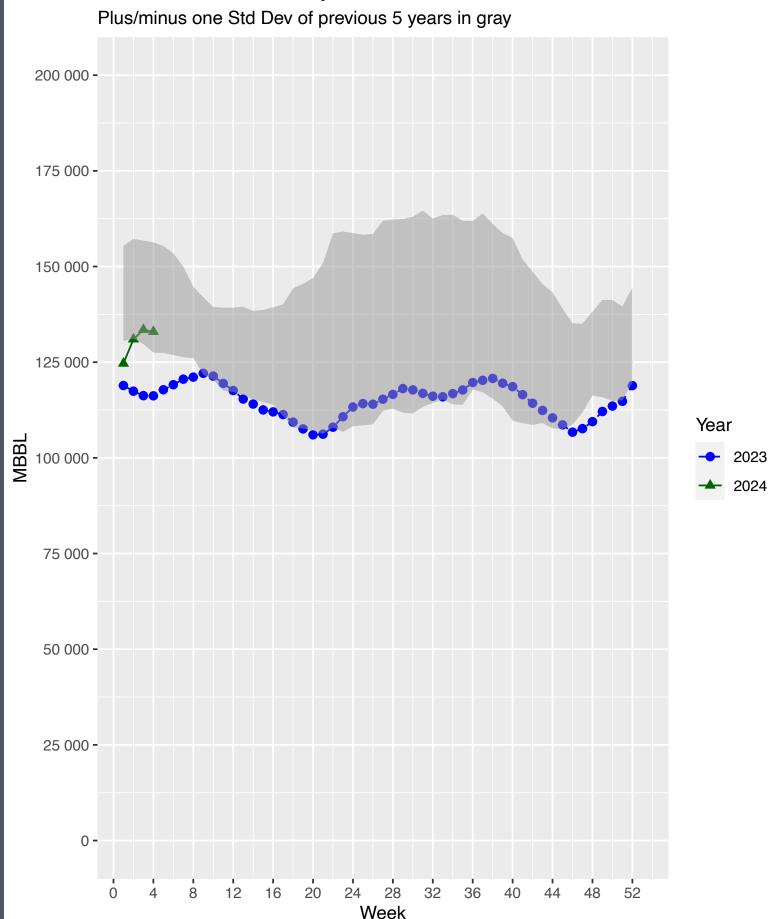
U.S. Diesel Stocks by Week for 2023 and 2024 Plus/minus one Std Dev of previous 5 years in gray



Diesel stocks compared to the last 5 years

- Diesel stocks are very low
- Due to refinery constraints, this situation is likely to persisit
- Stocks are a little better heading into
 2024

U.S. Gasoline Stocks by Week for 2023 and 2024



Gasoline stocks compared to the last 5 years

- Gasoline stocks are also very low
- Low gasoline stocks may be a contributing factor to the diesel-gas premium
 - Pressure from consumers to keep gas low
 - (i.e., millions of consumers vs thousands of construction-truckers)

Highway Fuel Prices \$6.00 -\$5.75 **-**\$5.50 **-**\$5.25 -\$5.00 -\$4.75 **-**\$4.50 **-**\$4.25 **-**Fuel \$4.00 -\$ \$4.00 - \$ \$ \$3.75 -Diesel Gasoline \$3.50 **-**\$3.25 **-**\$3.00 -\$2.75 **-**\$2.50 -\$2.25 -\$2.00 -\$1.75 **-**Date

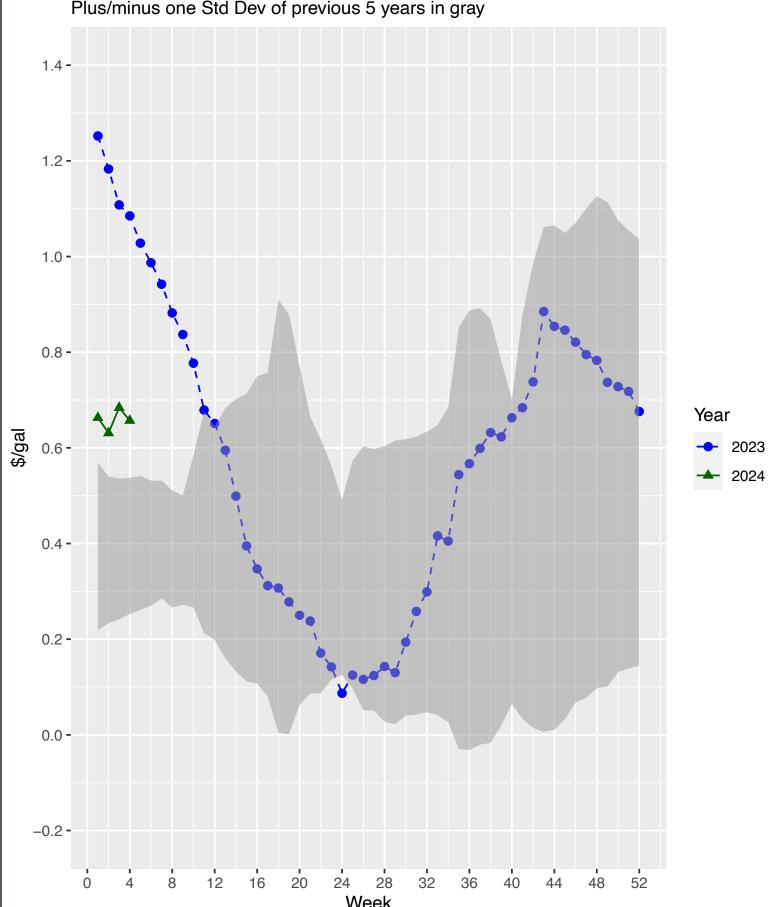
Gasoline and diesel prices for the last year

- The price differential changed dramatically during the year
- Will this happen again in 2024?

Diesel to Gas Premium \$1.50 -\$1.40 -\$1.30 -\$1.20 **-**\$1.10 -\$1.00 -\$0.90 -Price premium \$0.80 -\$0.60 -\$0.50 -\$0.40 **-**\$0.30 -\$0.20 -\$0.10 -\$0.00 -Date

Diesel to gas price premium

U.S. Diesel Price Premium by Week for 2023 and 2024 Plus/minus one Std Dev of previous 5 years in gray



Diesel to gas premium compared to the last 5 years

• Entering 2024 above the 5 year range



OK WTI Daily Spot Prices \$90 -Cost \$ \$70 -

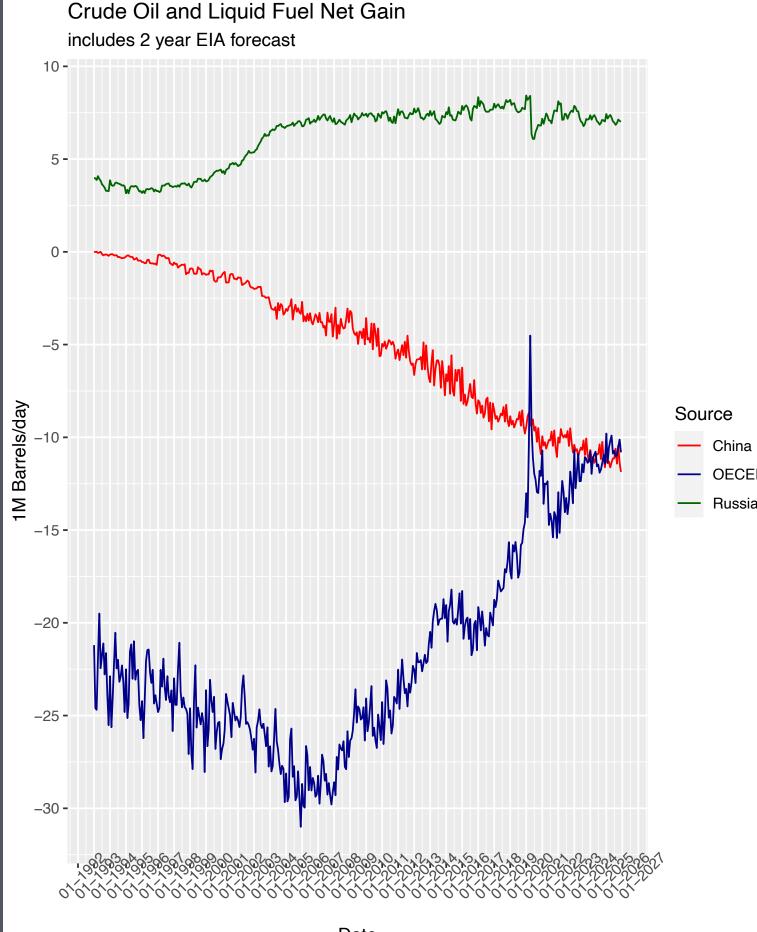
Oil prices for the past year

- Oil reached the \$130 level just after the start of the Russia/Ukraine war
- Prices have come down and have mostly been in the \$70 to \$80 range
- Is this price too low?
 - Price isn't all that different than before the war
 - Have traders appropriately priced the war risk?

Crude Oil and Liquid Fuels Supply by Area includes 2 year EIA forecast 110 -100 -Source 1M Barrels/day China **OECD OPEC** Other Russia 40 -30 -20 -10 -Date

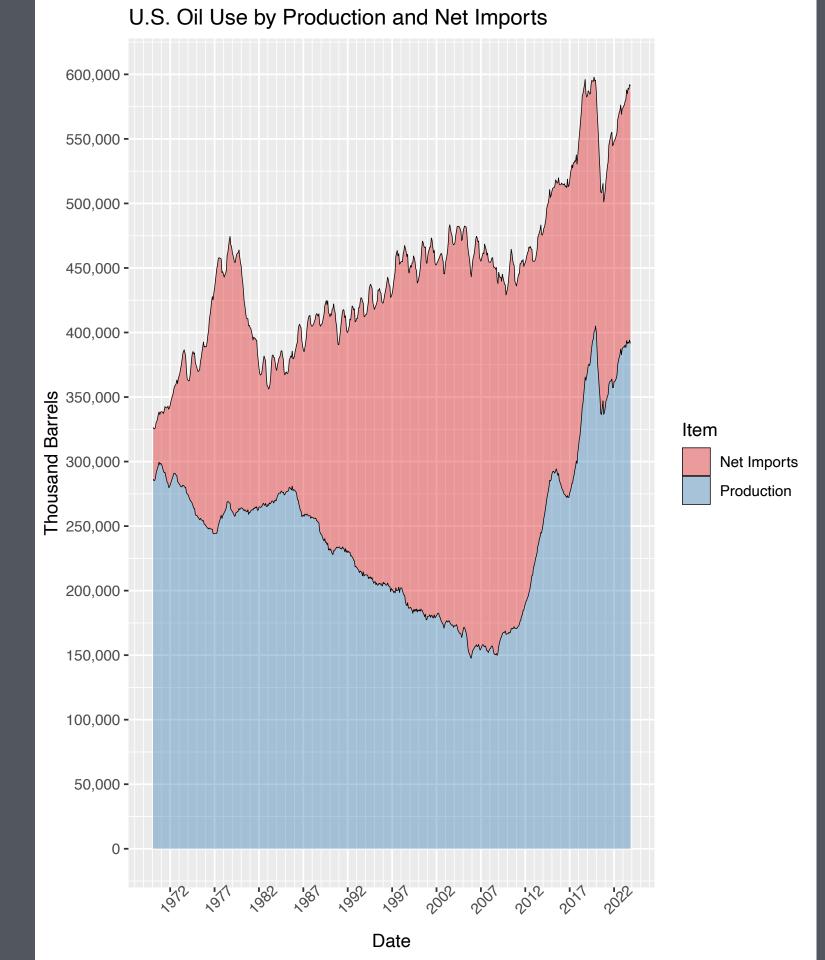
Total oil and other liquid fuel supplies by area

- The OECD countries (Organization for Economic Cooperation and Development -including the US) produce a lot of oil but also consume a lot
- OPEC and Russia are the biggest exporters
- China is relatively oil poor but consumes a lot



Net liquid fuel gain

- The OECD countries require a lot of oil
 - The US is liquid fuel neutral despite being a net importer of oil
- China and Russia
 - China requires 10M barrels a day
 - Russia has a 7.5M barrel a day surplus
 - They share a 2,600 mile border 6th longest international border



U.S. oil production, use, and net imports

- The very top of the graph is the U.S. oil use
- U.S. both imports and exports oil
 - We import heavier weight oils
 - We export lighter weight oils

Percent of U.S. Oil - Imported 70% -60% 50% -Percent Imported 30% -20% -10% -

Percent of oil imported

- Fracking has helped get this percentage lower
- Refining capacity in the US is likely to prevent this from going much lower
- A move to more EVs could improve this percentage

Refinery Capacity and Utilization 19000 18750 -18500 -Capacity 18250 -Percent utilization / 1000's Barrels per day 18000 -80 -Year

Refinery capacity and utilization

- Capacity is below pre-Covid
- Nearly impossible to build a new refinery in the U.S.
- Utilization remains very high despite the age of our refineries

Predictions

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West Texas Intermediate (WTI) crude oil price and NYMEX confidence intervals dollars per barrel 95% NYMEX 160 futures price confidence 140 interval West Texas upper bound 120 Intermediate (WTI) spot price 100 STEO forecast 80 NYMEX 60 futures price 40 **95% NYMEX** futures price confidence interval lower bound 2019 2020 2021 2022 2023 2024 2025

Data source: U.S. Energy Information Administration, Short-Term Energy Outlook, February 2024,

eia

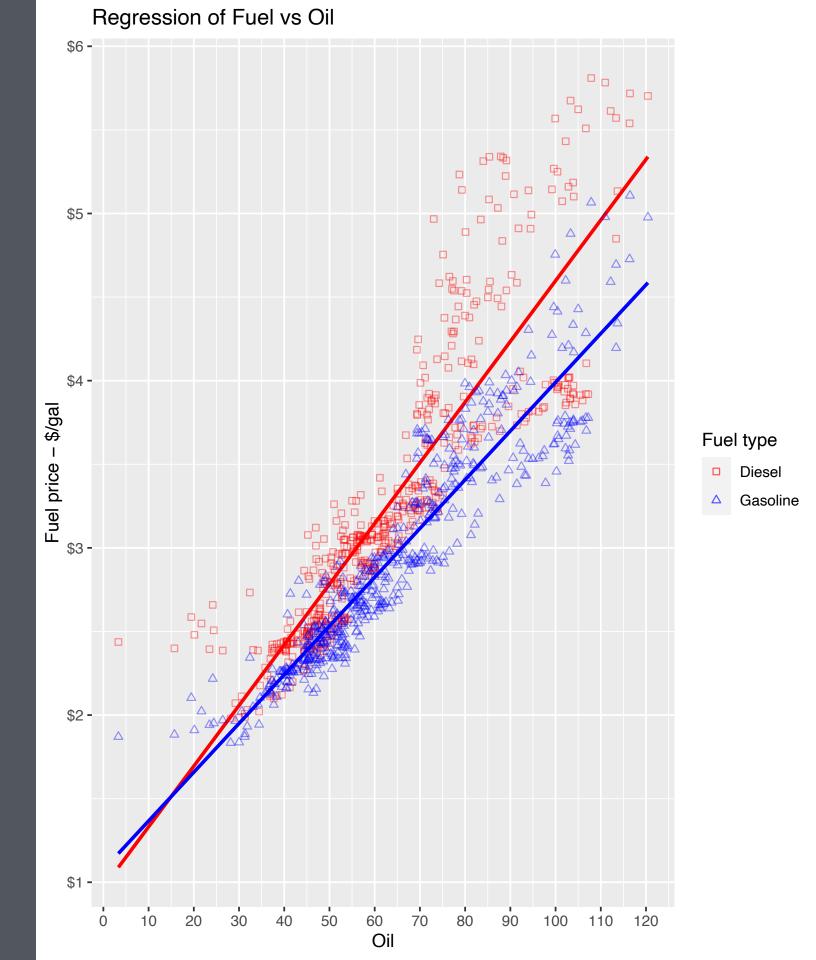
Note: Confidence interval derived from options market information for the five trading days ending February 1, 2024. Intervals not calculated for months with sparse trading in near-the-

CME Group, Bloomberg, L.P., and Refinitiv an LSEG Business

money options contracts.

EIA predictions of oil prices

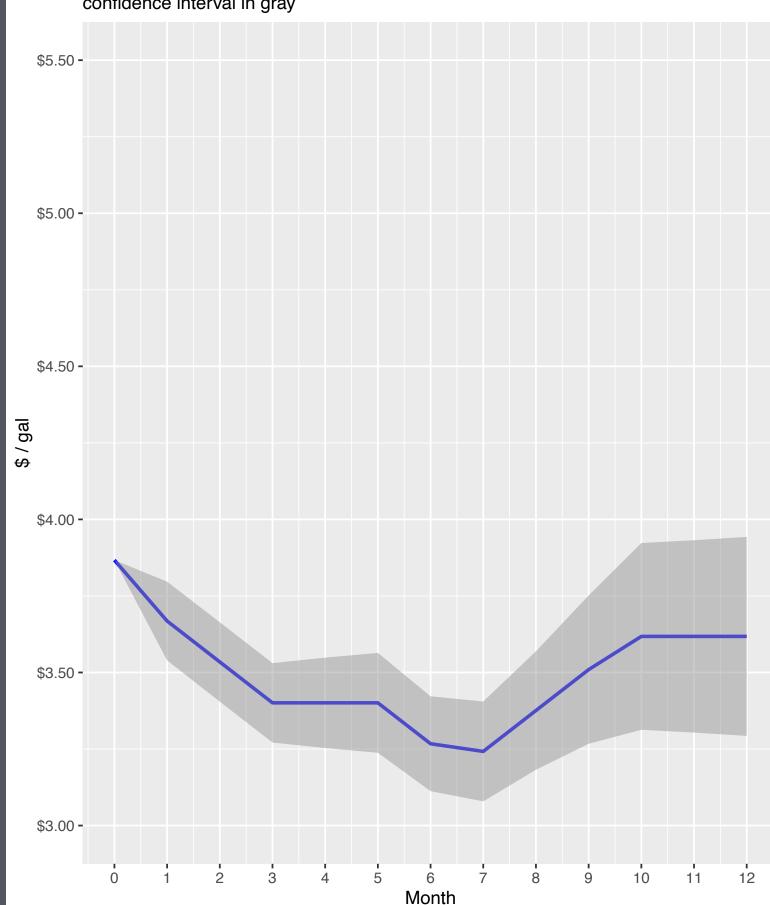
- EIA is predicting prices in the \$70 range
 - Futures market says the same thing
- There is a wide confidence interval on their estimate though
- Is the Russia/Ukraine war adequately priced into this estimate?



Where fuel prices should be

- \$80 dollar oil
 - \$3.40 gas
 - \$3.85 diesel
- Are the regression curves now different?
 - without more refinery capacity Yes
 - the diesel line has shifted more vertical
 - notice the red points above the red line

Predicted U.S. Highway Diesel Price for Next 12 Months confidence interval in gray



My prediction for diesel prices for the next 12 months

- I'm using what happened last year with the diesel premium
 - This means prices should decline for the next 6 months and then rise
- As long as oil stays in the \$70 range, diesel prices should remain steady as well

Diesel Seasonality 0.5 -0.0 -Seasonality - \$/gal -0.5 **-−1.0 -**Month

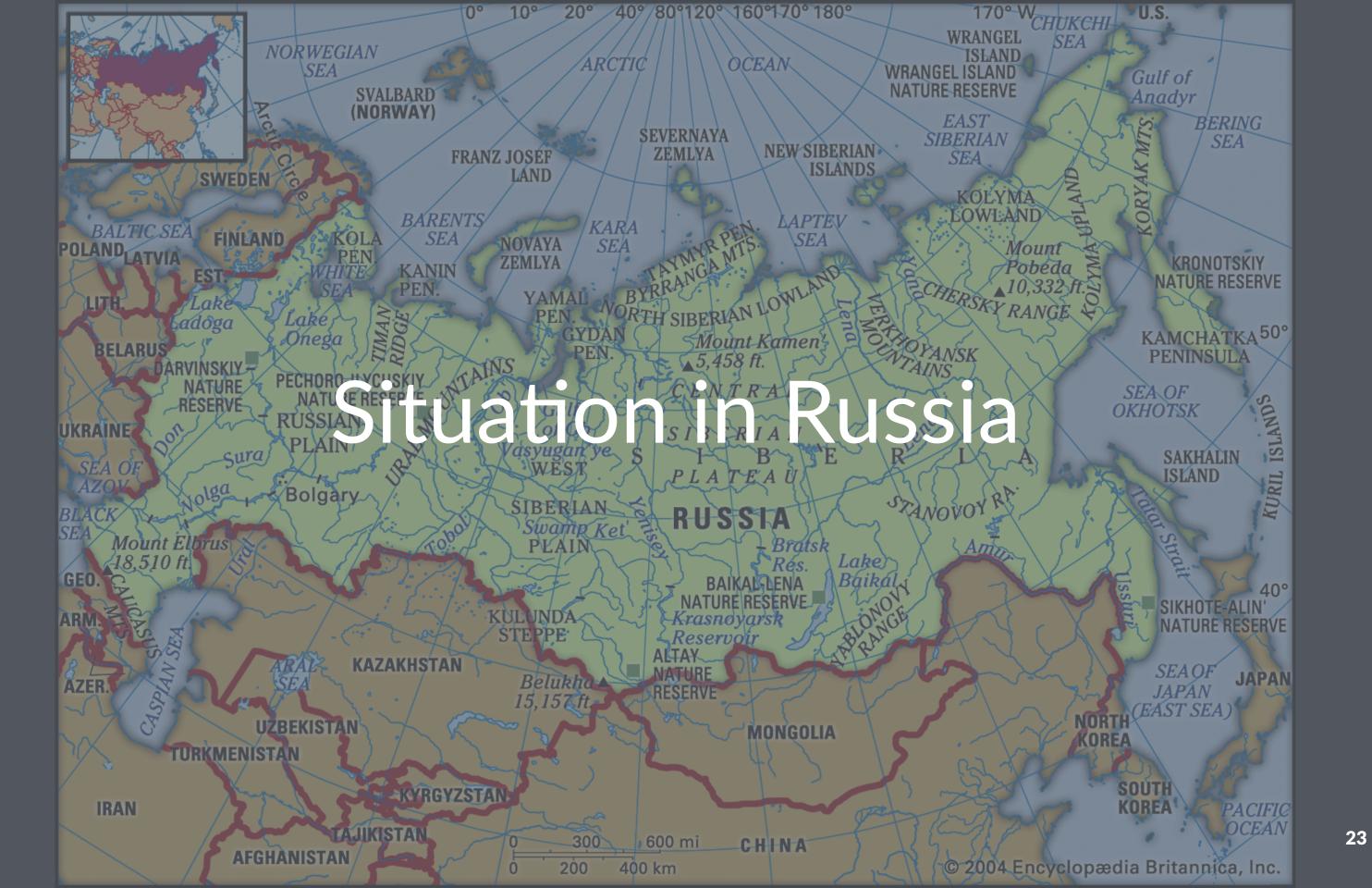
Diesel seasonality

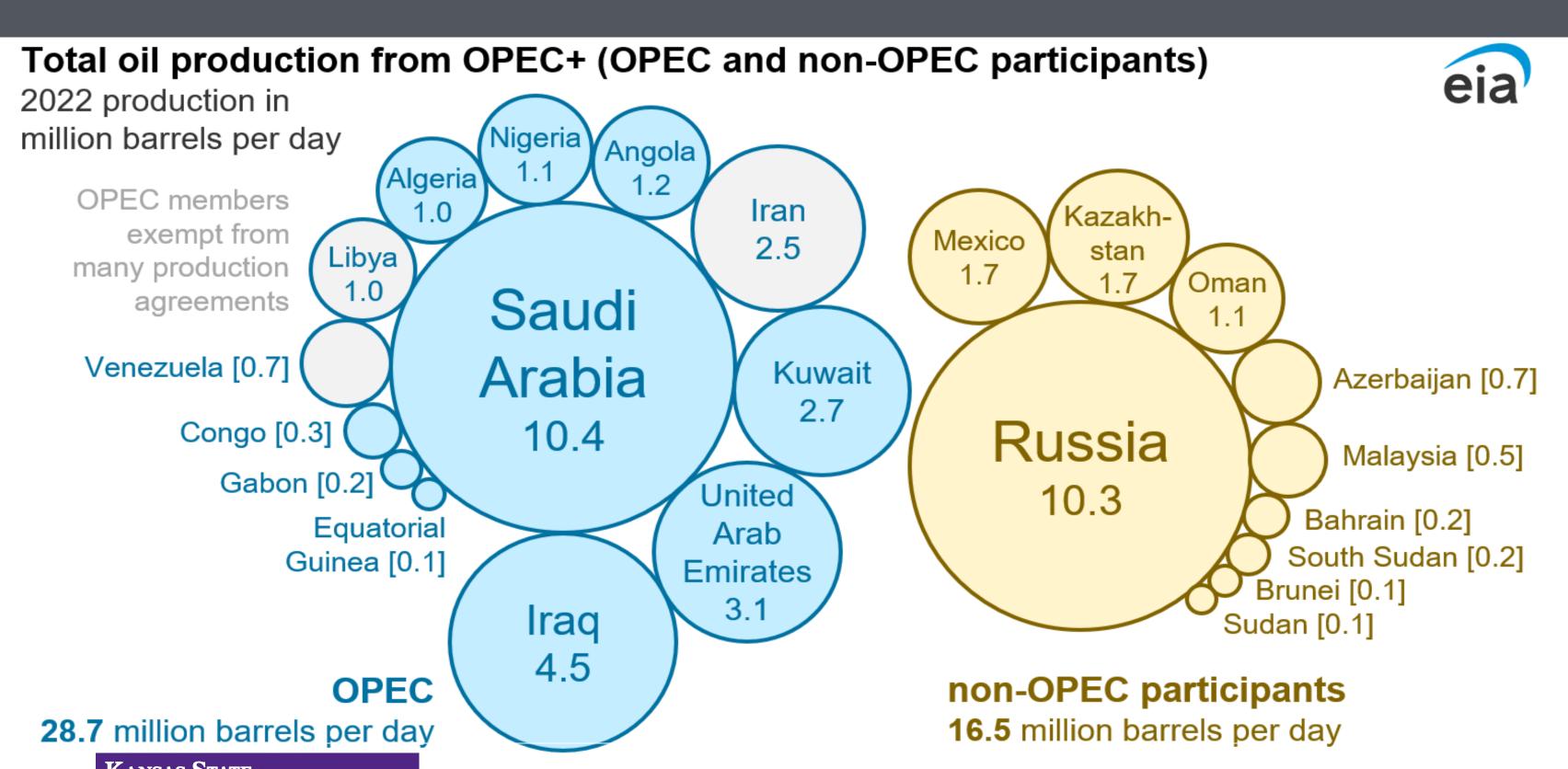
- Diesel exhibits some seasonality
 - Higher peaks in the spring and falling
- Diesel seasonality is not as strong as for gasoline

Gasoline Seasonality 1.0 -0.5 -\$/gal Seasonality -0.5 **-**Month

Gasoline seasonality

- Gas prices rise during the summer driving seasonality
- This result has been true for many years

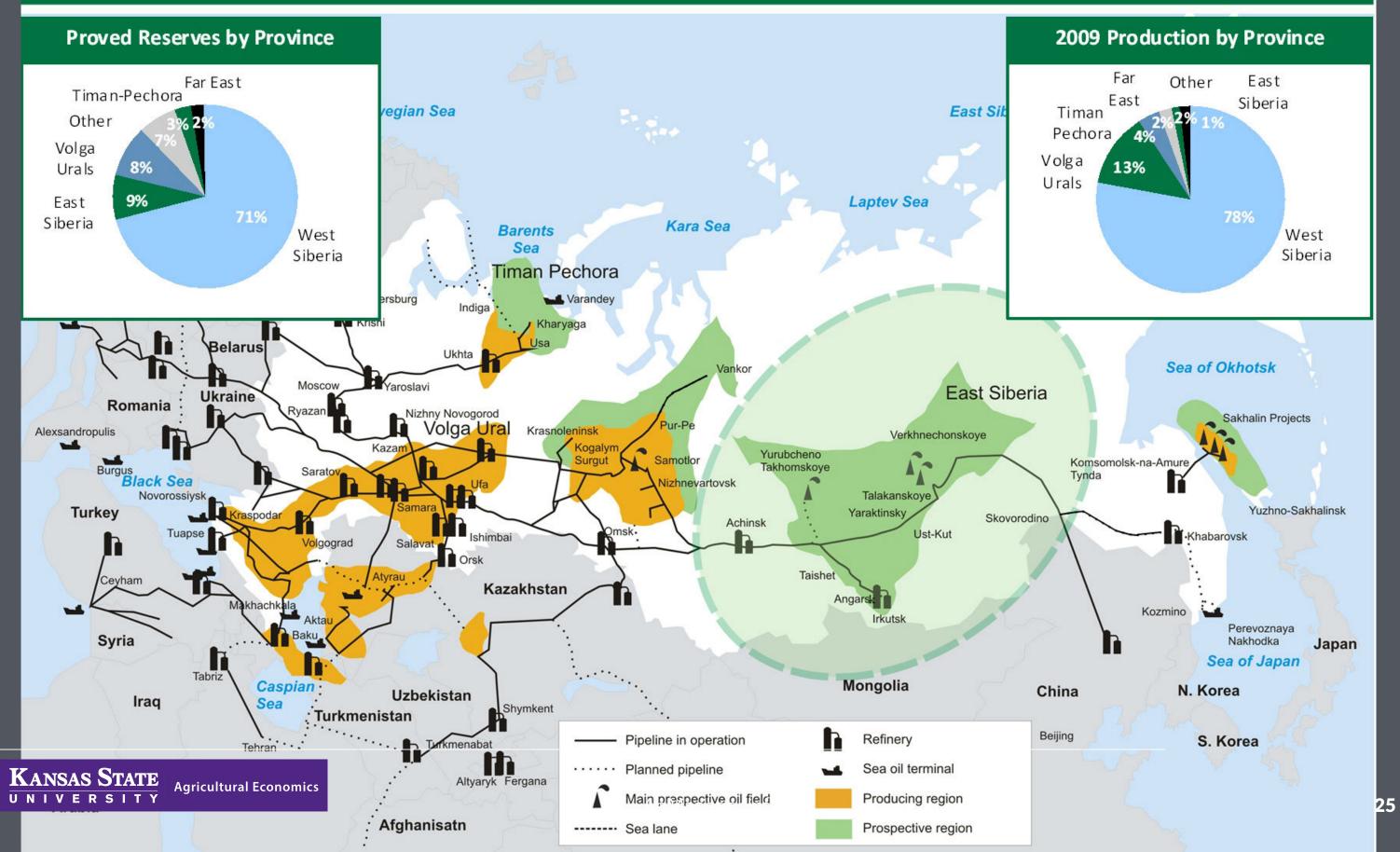




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Map of Russian Oil & Gas Provinces



The Kremlin has never been richer – thanks to a US strategic partner

Nick Paton Walsh and Florence Davey-Attlee, CNN

Mon, February 19, 2024 at 6:31 PM CST · 7 min read





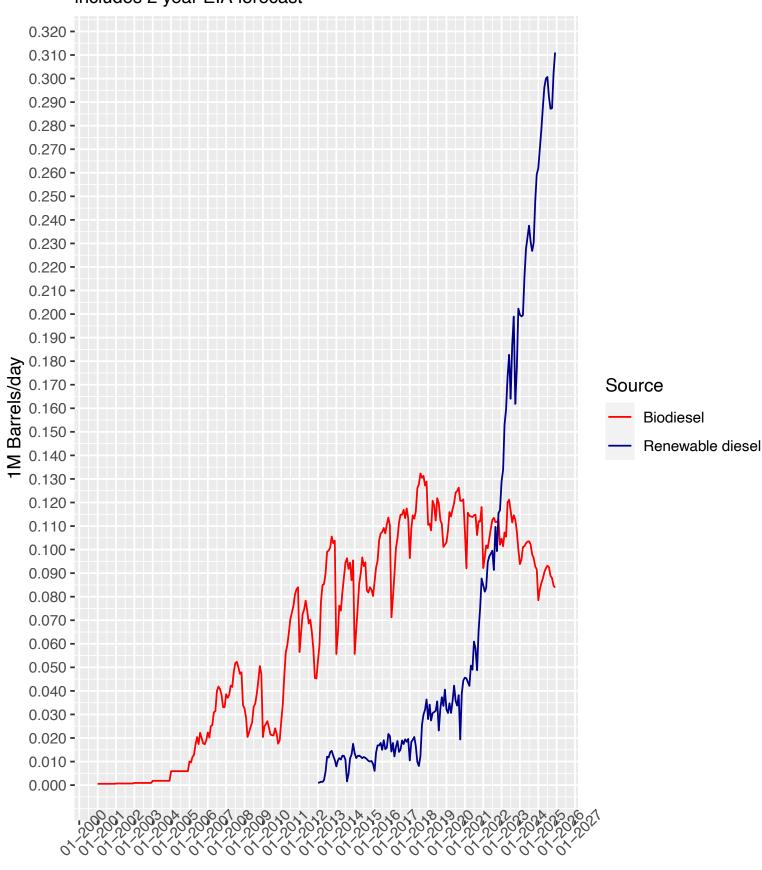
Little change in production

- Oil is a fungible commodity
 - Difficult to make tariffs work
- Selling more to India, China and other countries
- Tariffs are unlikely to make much difference
 - Russia faces world market price
 - Perhaps some discounts to sell to China
 - The mainstream press doesn't get this as evidenced by the CNN article

Bio and Renewable Diesel



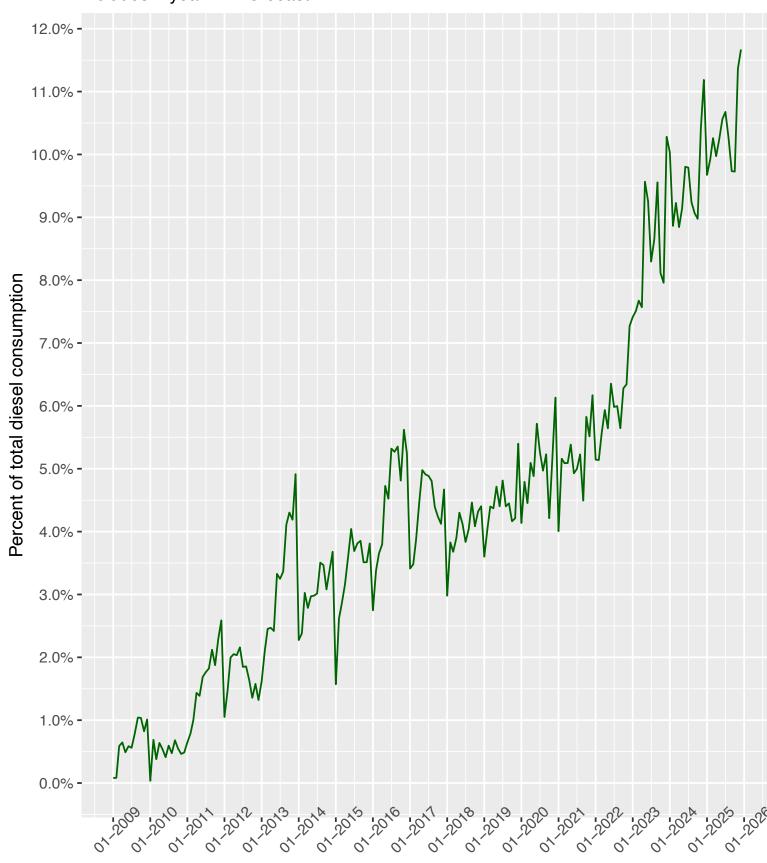
Biodiesel and Renewable diesel Production includes 2 year EIA forecast



Biodiesel and Renewable Diesel

- Strong potential for a fossil fuel replacement for diesel
- Biodiesel may be peaking
- Renewable diesel looks to have a bright future

Combined Biodiesel and Renewable diesel Consumption includes 2 year EIA forecast



Percent of total diesel

Small but growing!

Questions?

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