2018 Farm Bill Outlook

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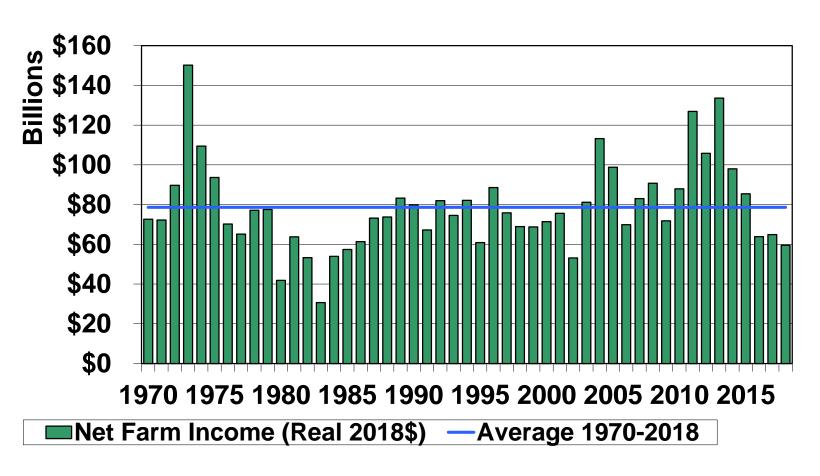
Farm Bill Development



- Policy Drivers
 - Economics
 - Budget
 - Trade
 - Politics

U.S. Net Farm Income

Real 2018\$, 1970 to 2018



Source: USDA-ERS

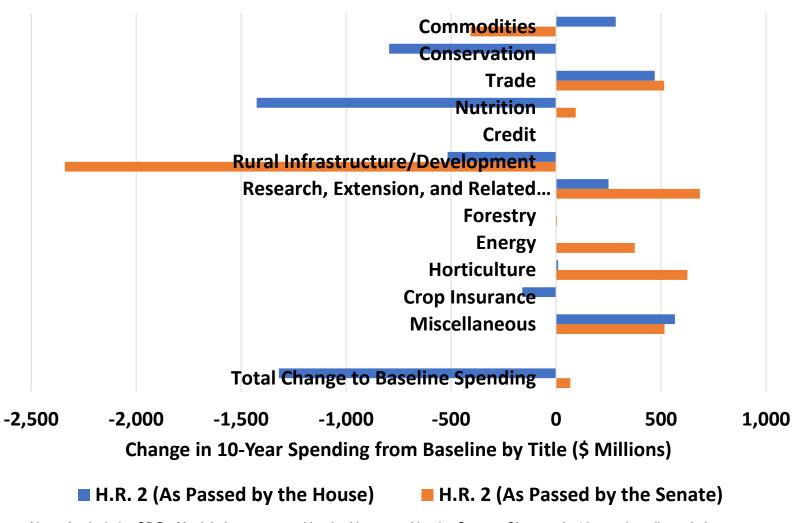
Farm Bill Budget Outlook

- Big 4 account for 99% of spending
 - Commodities
 - Crop Insurance
 - Conservation
 - Nutrition
 (Supplemental
 Nutrition Assistance
 Program)

- Everything else fits in the 1%
 - Trade
 - Credit
 - Rural Infrastructure/ Development
 - Research, Extension, and Related Matters
 - Forestry
 - Energy
 - Horticulture
 - Miscellaneous

2018 Farm Bill Comparison

H.R. 2 (as passed by the House and by the Senate)



Note: Analysis by CBO of legislation as passed by the House and by the Senate. Changes in 10-year baseline relative to projected April 2018 baseline of \$867.2 billion for farm bill programs for FY2019-2028.

2018 Farm Bill Comparison

H.R. 2

- Reported by committee on partisan vote – April 18
- Failed on House vote –198-213 May 18
- Reconsidered in House –
 passed 213-211 June
 21

S. 3042

- Reported by committee on bi-partisan vote – June 18
- Passed in Senate 86-11June 28

Farm Bill Issues

- Commodity programs
 - ARC mechanics
 - Yield data and history
 - Reference prices
 - ARC v. PLC decision
 - Dairy and cotton
- Crop insurance programs
 - Program features
 - Eligibility limits
 - Premium subsidy

- Conservation
 - CRP
 - Acreage enrollment cap
 - CRP rental rates
 - Working lands programs
 - EQIP and CSP funding
- Nutrition (Supplemental Nutrition Assistance Program)
 - Supports and eligibility levels
 - Not a source of funds for farm program spending

Commodities

Issue	Current Law	House (H.R. 2)	Senate (S. 3042)	Economic Issues/ Questions
ARC v. PLC	Fixed reference price for PLC (and ARC)	Increased reference price (higher of	Thune/Brown amendment to reduce reference	Role of safety net?
	Moving average revenue guarantee at 86% for ARC	reference or 85% of 5-year OAP,	prices and strengthen ARC not considered	Price v. revenue?
				Fixed vs. moving average protection?
		Eliminate ARC-IC		1
				Responsiveness to low
				prices/income?
				ARC v. PLC
				decision in 2019
				and 2019-23
				price projections?

Commodities

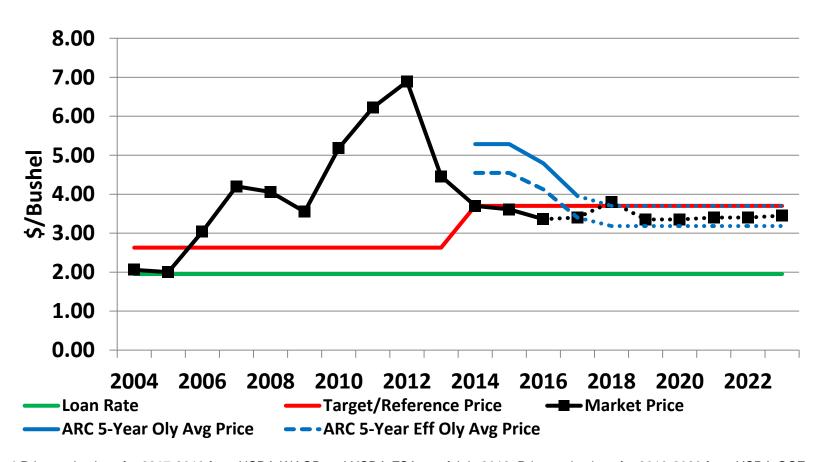
Issue	Current Law	House (H.R. 2)	Senate (S. 3042)	Economic Issues/ Questions
ARC-CO Yields	5-year OAY – based on NASS/RMA/ committee	Shift to RMA data first Yield update for drought-affected	Shift to data with greatest national coverage first (RMA?)	Most representative yield history and calculation to protect
	Plug yield at 70% counties	counties Plug yield	Plug yield from production? 70% to 75%	production?
		remains at 70%	Trend-adjusted 5- year OAY	
ARC-CO Payments	Based on administrative county – opportunity for reconstitution to split combined counties		Shift to geographic county	

Payment Limits

Issue	Current Law	House (H.R. 2)	Senate (S. 3042)	Economic Issues/ Questions
Program Payment Limits	\$125,000 per person or per entity			
AGI Eligibility Limits	\$900,000		Reduces AGI cap from \$900,000 to \$700,000	Supports tied to production
Direct Attribution and Entity Rules	Payments attributed to individuals for payment limit purposes regardless of entities, subject to 4 levels of entities	Relaxes entity rule - unlimited payments to qualified pass- through entities		or to farms? Entities vs. individuals?
	Entities also limited to single payment limit	Expands familial definition – nieces, nephews, cousins		What
Active Engagement	Left hand contributions – land, labor, capital		Grassley amendment to tighten eligibility rules added into bill	 defines/limits active engagement
	Right hand contributions – active labor and management			

Farm Income Safety Net

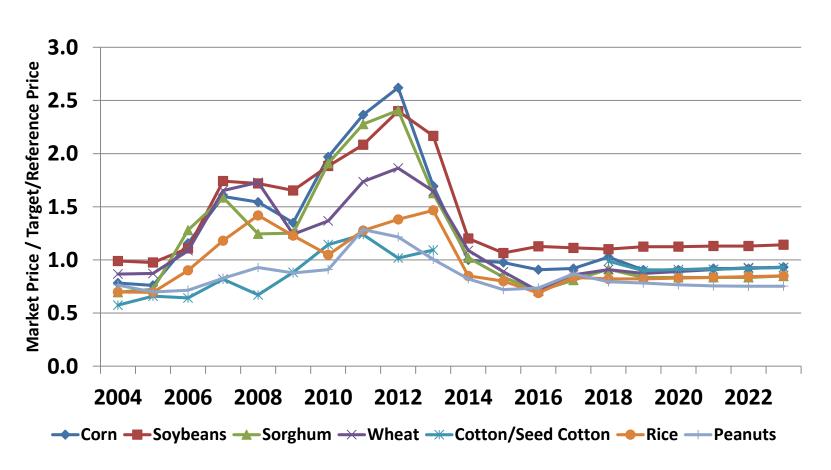
Corn Prices, PLC, and ARC Price Protection*



^{*} Price projections for 2017-2018 from USDA-WAOB and USDA-FSA as of July 2018. Price projections for 2019-2023 from USDA-OCE as of February 2018. ARC 5-year effective Olympic average price based on 86% of ARC 5-Year Olympic average price for illustration only as ARC protection is tied to revenue. Sources: USDA-FSA, USDA-NASS, USDA-WAOB and USDA-OCE.

Farm Income Safety Net

Market Price Levels Relative to Safety Net Levels*

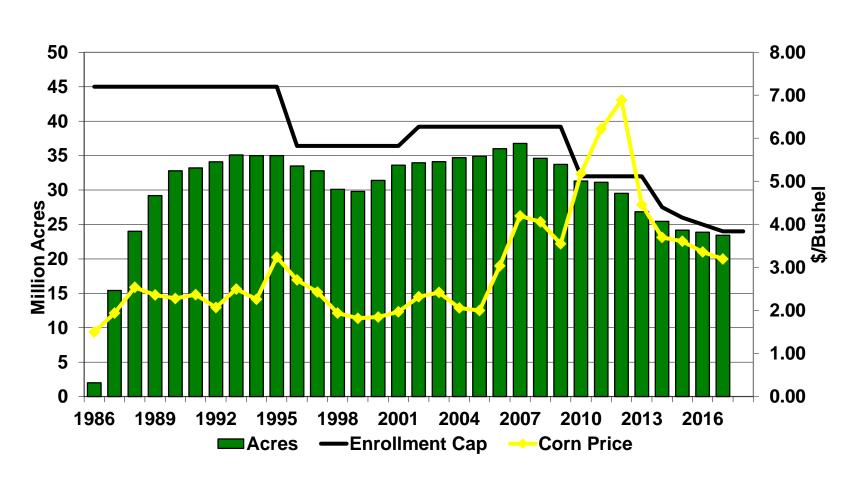


^{*} Price projections for 2017-2018 from USDA-WAOB and USDA-FSA as of July 2018. Price projections for 2019-2023 from USDA-OCE as of February 2018 and CBO as of March 2018. Sources: CBO, USDA-FSA, USDA-NASS, USDA-WAOB and USDA-OCE.

Conservation

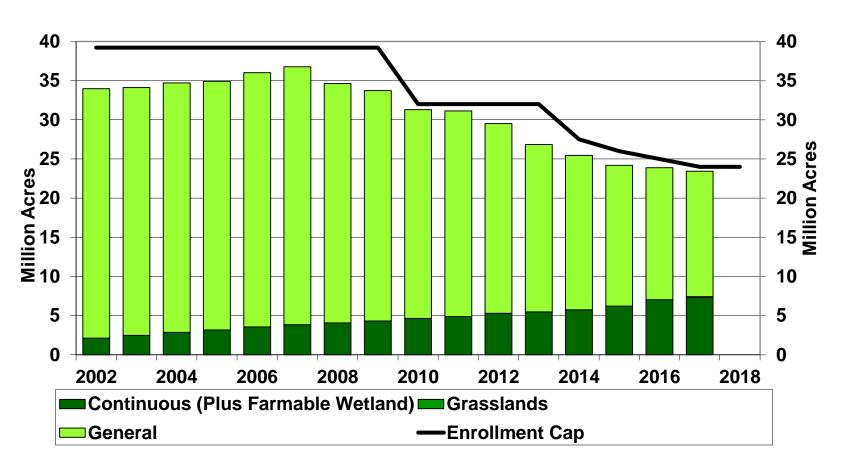
Issue	Current Law	House (H.R. 2)	Senate (S. 3042)	Economic Issues/ Questions
CRP	Enrollment cap – 24 M acres	Expand cap to 29 M acres	Expand cap to 25 M acres	Budget-neutral cap and rental rate shift?
	Rental rate – max of 100% of county average rental rate	Reduce maximum rental rate to 80%	Reduce maximum rental rate to 88.5%	Willingness-to-
		Reduced rental rate cap for re- enrollment	Establishes Conservation Reserve Easements	accept for CRP re-enrolment?
			Thune amendment language added to create separate Soil Health and Income Protection Program for short-term land retirement	

Conservation Reserve Program Enrolled Acreage and Corn Prices



Source: USDA-FSA and USDA-NASS

Conservation Reserve Program Enrolled Acreage by Category



Source: USDA-FSA and USDA-NASS

Conservation

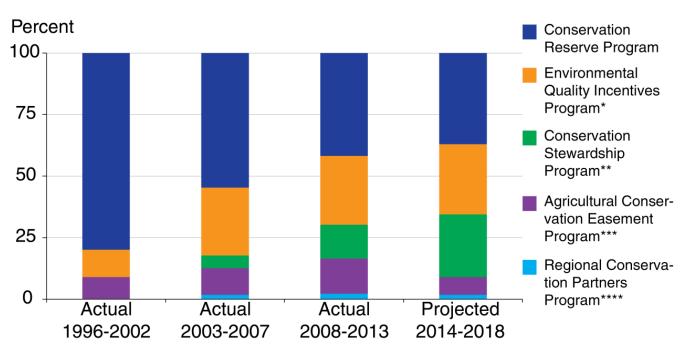
Issue	Current Law	House (H.R. 2)	Senate (S. 3042)	Economic Issues/ Questions
Working Lands	EQIP up to \$1.75 B/yr, projected outlays of \$1.5- 1.7 B/yr over 2019-2023	Eliminates CSP, shifts stewardship payments to EQIP, raises EQIP by \$2.1 B, but cuts CSP by \$3.6 B	Reduces EQIP authority to \$1.5-1.6 B/yr, projected outlays reduced by \$626 M over 2019-23	Reduced funding for working lands programs?
	EQIP livestock share of 60%	over 2019-23 Eliminates EQIP	Reduces EQIP livestock share to 55%	
	CSP up to 10 M ac/yr, projected outlays of \$1.6-1.8 B/yr over 2019-23	livestock share	Reduces CSP authority to 8.8 M ac/yr, projected outlays reduced by \$229 M over 2019-23	

Conservation

Issue	Current Law	House (H.R. 2)	Senate (S. 3042)	Economic Issues/ Questions
Easement Programs	Budget authority of \$250 M/yr, projected outlays of \$1.347 B over 2019-23	Increases budget authority to \$500 M/yr, increases projected outlays by \$979 M over 2019-23	Increases projected outlays by \$629 M over 2019-23	Role for easement programs?
Regional Conservation Partnership Programs	Budget authority of \$100 M/yr, projected outlays of \$578 M over 2019-23	Increases budget authority to \$250 M/yr, increases projected outlays by \$558 M over 2019-23	Increases budget authority to \$200 M/yr, increases projected outlays by \$374 M over 2019-23	Role for partnership programs?

Conservation Program Spending

Share of conservation spending by major programs and predecessors in the 2014 and previous farm acts



^{*}Includes EQIP and the Wildlife Habitat Incentives Program for 1996-2013.

Sources: ERS analysis of Office of Budget and Policy Analysis data on actual expenditures for 1996-2013; spending levels provided in the 2014 Farm Act and Congressional Budget Office estimates for 2014-2018.

Source: USDA-ERS

^{**}Includes the Conservation Security Program for 2002-2007.

^{***}Includes the Wetland Reserve Program, Farmland Protection Program, and Grassland Reserve Program (easement portion) for 1996-2013.

^{****}Includes the Agricultural Water Enhancement Program, Chesapeake Bay Watershed Program, Cooperative Conservation Partnership Initiative, and Great Lakes Basin Program for 1996-2013.

Crop Insurance

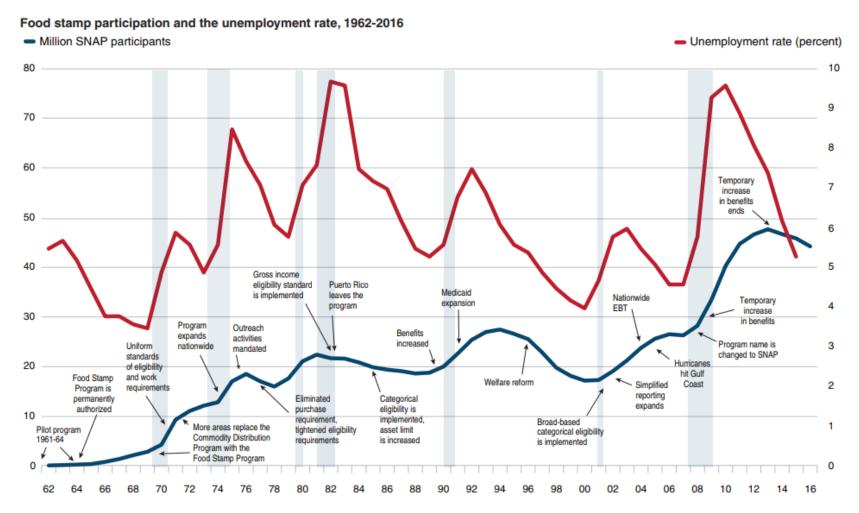
Issue	Current Law	House (H.R. 2)	Senate (S. 3042)	Economic Issues/ Questions	
Means Test	No limit		Durbin amendment to add \$700,000 AGI cap withdrawn	Impact on large operations/participation Impact on remaining operations, portfolio	
Premium Subsidy Limit	No limit			performance, and actuarially- sound rates	
Harvest Price Coverage	RP (w/ harvest price) – covers revenue based on higher of base or harvest price			Role of harvest price with marketing/hedging activity	
	RP (w/o harvest price) – covers revenue based on base price			Economic rationale for RP w/harvest price vs. RP w/o harvest price	
Premium Subsidy Rate	Variable rate – average of 62% on full portfolio			Producer willingness-to-pay	
				Systemic v. idiosyncratic risk, role of subsidy	
Standard Reinsurance Agreement	Renegotiated regularly – outside of farm bill			Company support and returns	

Food Assistance (SNAP)

Issue	Current Law	House (H.R. 2)	Senate (S. 3042)	Economic Issues/ Questions
Categorical Eligibility	Broad-based categorical eligiblity	Tightens rules, reduces projected outlays by \$2.3 B over 2019-23, \$5.0 B over 2019-28		Participation and support levels? Eligibility rules?
Standard Utility Deduction	Standard utility deduction in budget for benefit calculation	Tightens rules, reduces projected outlays by \$2.4 B over 2019-23, \$5.3 B over 2019-28		Benefit calculations?
Work Requirements and Education/Job	Current work requirements of 20 hours/week, but also existing	Tightens rules, expands training, projected outlays increase by \$910 M over 2019-23, decrease by	ys amendment to	Benefit delivery? Work requirements?
Training	waivers	\$1.5 B over 2019-28		Education/job training assistance?

Nutrition – Food Assistance

SNAP and the Economy



Notes: The number of Supplemental Nutrition Assistance (SNAP) participants is reported in fiscal years, and the unemployment rate is reported in calendar years. There is often a lag between the time a legislative act is passed and its implementation. There can be an additional lag between implementation of an Act and measurable effects on participation. Gray vertical bars indicate recessions. EBT = electronic benefit transfer.

Source: USDA. Food and Nutrition Service data and U.S. Department of Labor, Bureau of Labor Statistics data.

2018 Farm Bill Outlook

- House and Senate bills in conference negotiations Conference Committee report in early September?
- Path to Farm Bill completion
 - Vote before current farm legislation expires on September 30?
 - Vote after election in lame-duck session before end of the year?
 - Permanent legislation for dairy programs would take effect on January 1, 2019 if no new/extended legislation
- New producer ARC/PLC enrollment decision in 2019 under new/extended legislation

Other Ag Policy Issues and Risks

- Trade
- Bioenergy
- Technology
- Consumer demand
 - Consumer expectations
 - Interest group pressure
 - Supply chain requirements

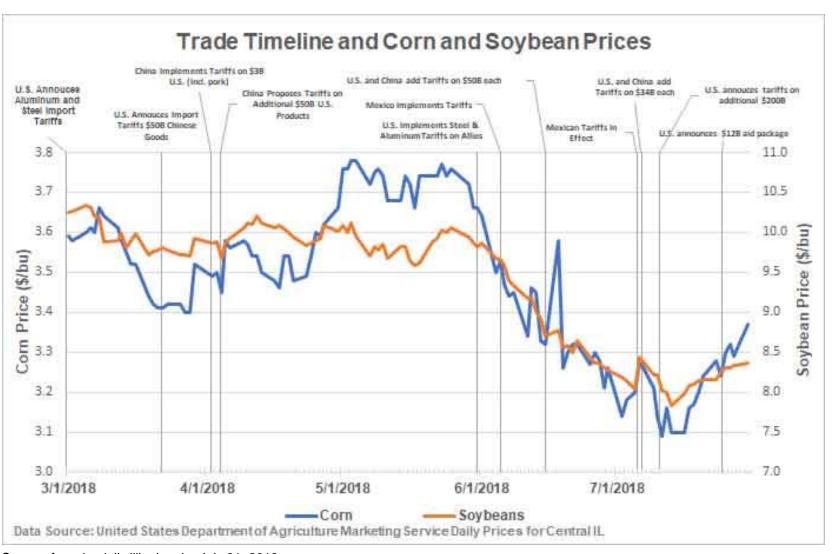
U.S. Trade Issues and Conflicts

A Partial Timeline

- Jan 2017 U.S. withdraws from TPP
- Feb 2017 EU and Canada ratify trade agreement reached in 2014
- May 2017 U.S. announces intent to renegotiate NAFTA
- April 2017
 - U.S. begins national security investigation into steel and aluminum imports
 - U.S. threatens to end U.S.-Korea trade agreement
- Aug 2017
 - U.S. begins investigation of Chinese treatment of U.S. IP
 - NAFTA renegotiations begin
- Jan 2018 U.S. imposes tariffs on washing machine and solar cell imports under Sect. 201 (Safeguard)
- Feb 2018 China starts anti-dumping investigation of sorghum imports from U.S.
- Mar 2018
 - U.S. announces steel and aluminum tariffs under Sect. 232 (National Security) against China, Japan, Russia, India, and Turkey with delay for other countries (EU, Australia, Argentina, Brazil, South Korea, Canada, and Mexico)
 - U.S. complains to WTO about Chinese protection of IP and releases Sect. 301 (Countervailing duties) report
 - China announces tariffs on \$3 billion of U.S. exports (including fruits, nuts, wine, and pork) in retaliation for steel and aluminum tariffs
 - EU announces potential tariff list on U.S. exports in retaliation for steel and aluminum tariffs
 - TPP-11 (sans U.S.) trade agreement signed
- Apr 2018
 - U.S. and South Korea reach deal on changes to trade agreement
 - U.S.-China talks break down
 - U.S. proposes tariffs on \$50 billion of high-tech imports from China pursuant to Sect. 301 investigation and report
 - China complains to WTO about U.S. Sect. 301 tariffs and announces tariffs on \$50 billion of imports of U.S. agricultural products and automobiles in response

- Apr 2018 (cont.)
 - U.S. announces plans to consider additional tariffs on \$100 billion of Chinese imports in response to Chinese tariffs
 - U.S. says it may consider re-joining the TPP
 - China announces anti-dumping tariffs on sorghum imports from U.S.
 - U.S. penalizes Chinese company ZTE for business with Iran and North Korea and looks at Huawei Technologies
- May 2018
 - China ends anti-dumping investigation and stops collecting tariffs on sorghum imports from U.S.
 - U.S. China trade talks produce reported agreement, including settlement of ZTE dispute, but agreement is short-lived
 - U.S. complains at WTO about Chinese technology and IP practices
 - U.S. announces plans to move forward with tariffs on \$50 of Chinese imports
- Jun 2018
 - Mexico imposes tariffs on \$3 billion of U.S. exports in response to U.S. steel and aluminum tariffs
 - EU imposes tariffs on \$3.3 billion of U.S. exports in response to U.S. steel and aluminum tariffs
 - U.S. and China each announce tariffs on \$50 billion of imports from each other
 - U.S. considers tariffs on another \$200 billion of imports from China and another \$200 billion after that if China retaliates
- Jul 2018
 - Canada imposes tariffs on \$13.3 billion of U.S. exports in response to U.S. steel and aluminum tariffs
 - U.S. and China each impose tariffs on \$34 billion of imports from each other (Chinese tariffs include agricultural products, including soybeans)
 - U.S. and China poised to impose tariffs on \$16 billion of additional imports from each other
 - EU and Japan reach trade agreement
 - U.S. and EU announce plans for trade talks

Trade and Price Timeline



Source: farmdocdaily.illinois.edu, July 31, 2018

Announced U.S. Trade Aid for Agriculture

- \$12 billion in federal assistance for agriculture
 - Market Facilitation Program (~\$8 billion)
 - Direct payments to producers for 2018 production of soybeans, sorghum, cotton, corn, wheat, dairy, and hogs
 - Food Purchase and Distribution Program (~\$4 billion)
 - USDA purchases of surplus commodities (lost exports) for food, feeding, and donation programs
 - Trade Promotion Program (~\$200 million)
 - Leveraging private sector dollars to develop new foreign markets

Implications

- Federal farm income safety net has evolved over time
 - Price support and supply control
 - Income support tied to price and revenue
 - Risk management
- Farm income safety net is complex
 - Farm programs integrate with, complement, and substitute for crop insurance
 - Decisions
 - ARC-IC vs. ARC-CO vs. PLC
 - ARC/PLC and crop insurance
- Producers need to manage policy risks, not just policy tools
 - Uncertainty and volatility of policy developments have economic implications for both the short and long-term
- Risk management decisions are complex
 - Risk management decisions need to be based on portfolio analysis, not program-by-program decisions
 - Producer decision tools and education are a critical need