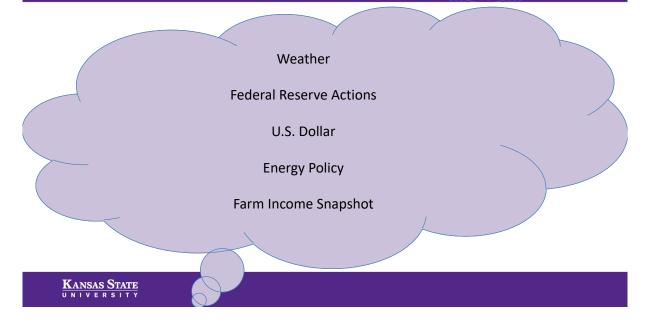
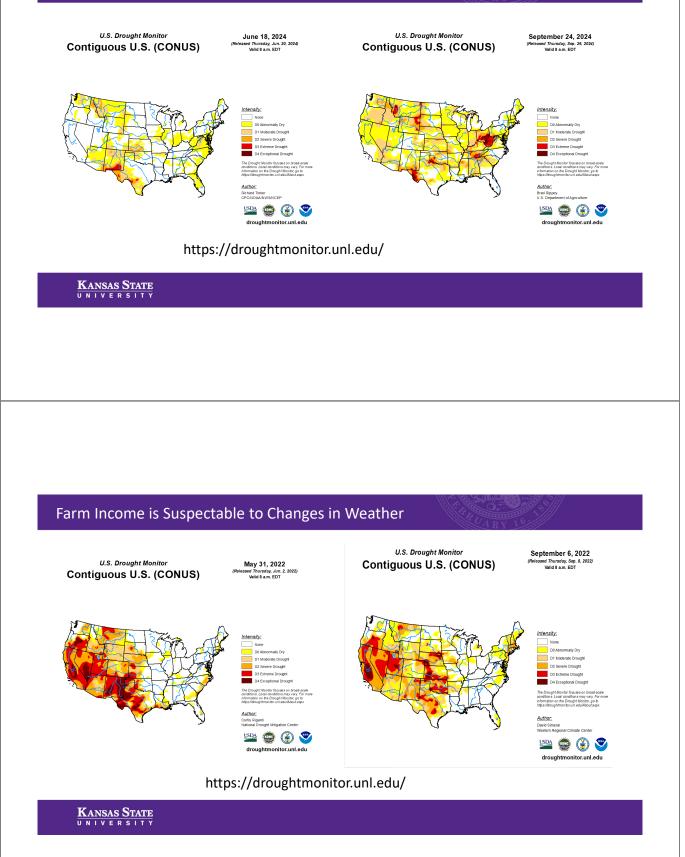
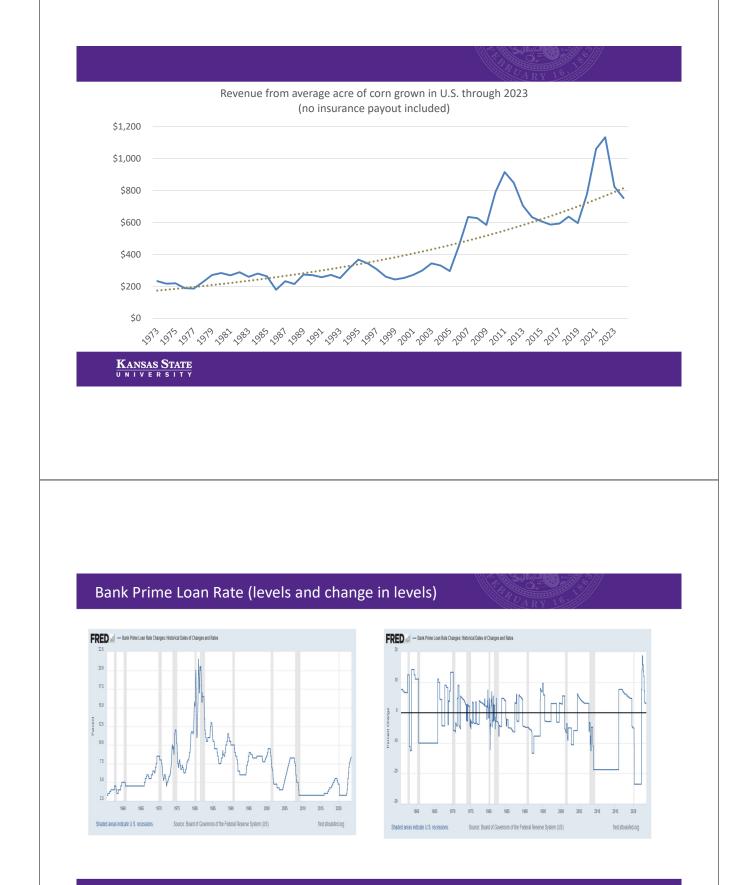


Five indicators you will want to follow





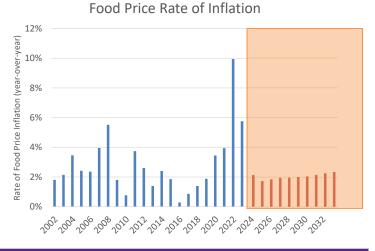




Inflation

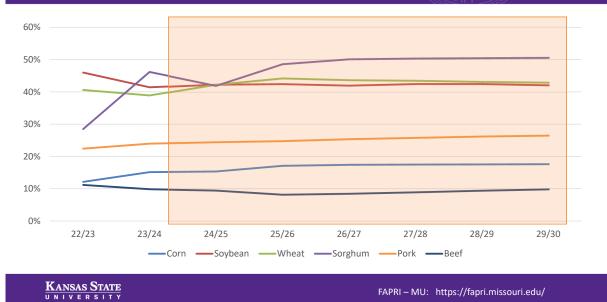
Food Price Inflation

- Higher prices slow down consumption of certain items
- Food price inflation has, on average, outpaced target inflation
- U.S. consumers allocate the lowest percentage(%) of income to food compared to all other countries in the world.

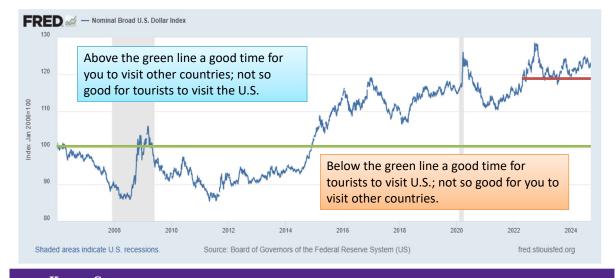


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Percentage of Annual U.S. Use Exported Outside the U.S. (projected)

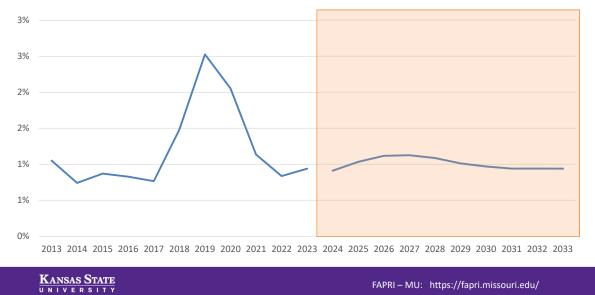


Strength of U.S. Dollar



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FAPRI - MU: https://fapri.missouri.edu/

Your 40s are your new 90s

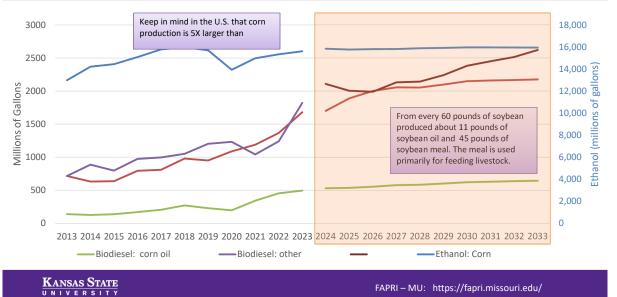
 40B – sustainable aviation fuel tax credit expires end of 2024 and (should) roll into at start of 2025

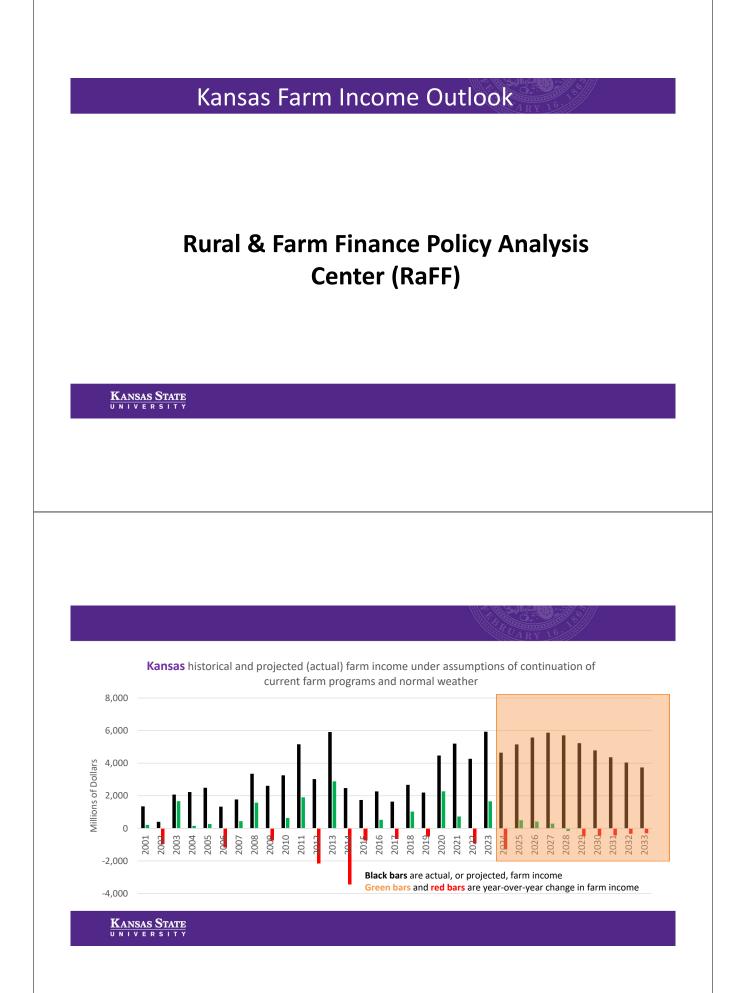
- 45Z clean fuel production tax credit
 - Based on a carbon intensity score at \$0.02/gallon per each point below 50 score
- 45Q carbon capture tax credit
 - \$85/ton for sequestration
 - \$60/ton for utilization

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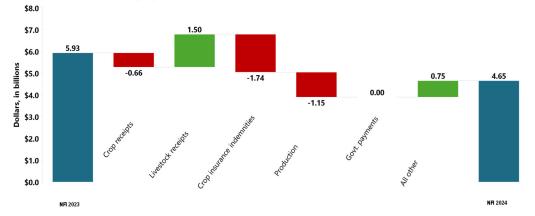
Gallons of Renewable Fuels Produced from Listed Feedstock





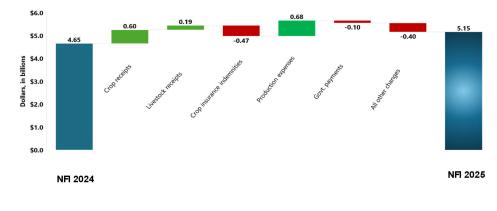
Estimated KS Farm Income from 2023 to 2024

Kansas net farm income projected to decrease in 2024



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Estimated KS Farm Income from 2024 to 2025



Kansas net farm income projected to increase in 2025

Good businesspersons plan for a bumpy year or two



A Tale of Two Tails

• It took several years to get to the great years, and it took **X** years to return to the tough years

Consistent year-over-year global production ups and downs are rare.

Consistent year-over-year national and KS farm income downs are rare.

Global disruptions and trading partner economies. Weather?

Can the Federal Reserve sustain the 2% inflation target? Federal Reservice policy for managing inflation now is adjusting the federal funds rate.

I'm confident the technology, and management practices, exist to continue to get more quantity per acre, or more pounds per animal, at an economical level. New markets?????