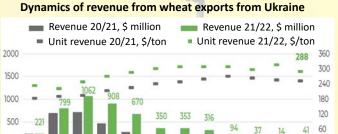


## **UKRAINE AGRICULTURAL EXPORTS (2021 CALENDAR YEAR)**

Product	Value	Top Markets			
TOTAL	\$27.8 billion	EU \$7.7B	China \$4.2B	India \$2.0B	
Sunflower Oil	\$6.4 billion	India \$1.9B	EU \$1.9B	China \$0.9B	
Corn	\$5.9 billion	China \$1.9B	EU \$1.8B	Egypt \$0.5B	
Wheat	\$5.2 billion	Egypt \$0.9B	Indonesia \$0.7B	Turkey \$0.4B	
Rapeseed	\$1.7 billion	EU \$1.1B	Pakistan \$0.2B	UK \$0.2B	
Barley	\$1.3 billion	China \$0.7B	Turkey \$0.2B	S. Arabia \$0.1B	
Sunflower Oilcake	\$1.2 billion	China \$0.6B	EU \$0.3B	Belarus \$0.1B	

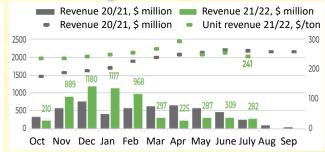
Source: Trade Data Monitor LLC



July Aug Sep Oct Nov Dec Jan Feb Mar Apr May June

Source: APK-infrom

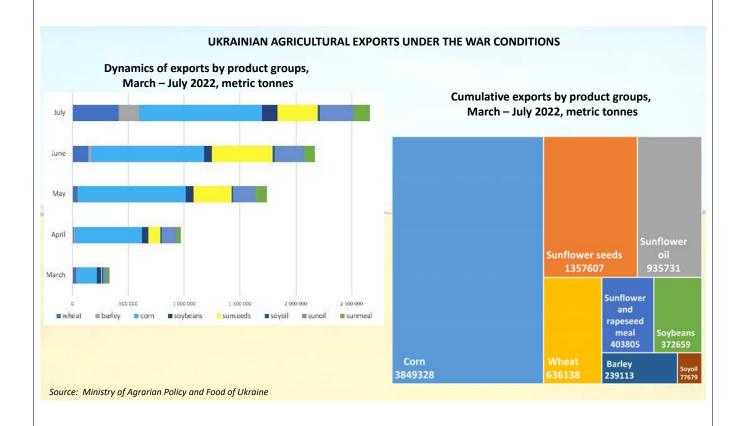
## Dynamics of revenue from corn exports from Ukraine



## EXPORT OF CEREALS and LEGUMES with products of their processing as of August 19, thousand tonnes

	2020/202	2021/	2021/2022 MY		2022/2023 MY	
	1 MY Total	Total	including: for	Total	including: for	
			August 2021		August 2022	
Cereals and	43939	48508	3140	2988	1288	
legumes,			DL			
total			100			
<ul> <li>wheat</li> </ul>	16413	18741	1970	783	407	
<ul> <li>barley</li> </ul>	4210	5752	973	257	108	
• rye	15.8	161.5	1.1	0.1	0.1	
• corn	22596	23535	191	1935	768	
Wheat flour	123.7	69.4	7.2	6.4	3.1	
Other flour	1.1	1.5	0.1	1.0	0.3	
Total flour	124.8	70.9	7.3	7.4	3.4	
<b>Total export</b>	44105	48579	3150	2998	1293	
(grain + flour)						

Dynamics of grain exports from Ukraine, thousand tonnes 2021/22 MY 6 000 3 000 1000 Aug Sep Oct Nov Dec Jan Feb Mar May June July Corn ■Wheat Barley Other --- 2020/21 2021/22 Range for 3 seasons 8 000 6682 6000 4000 2466 2000 1403 July Aug Sep Oct Nov Dec Jan Feb Mar Apr May June



## LOGISTICS OF WAR: INTEGRATED SOLUTIONS

## THE KEY IS AN INTEGRATED APPROACH TO SOLVING LOGISTICS ISSUES

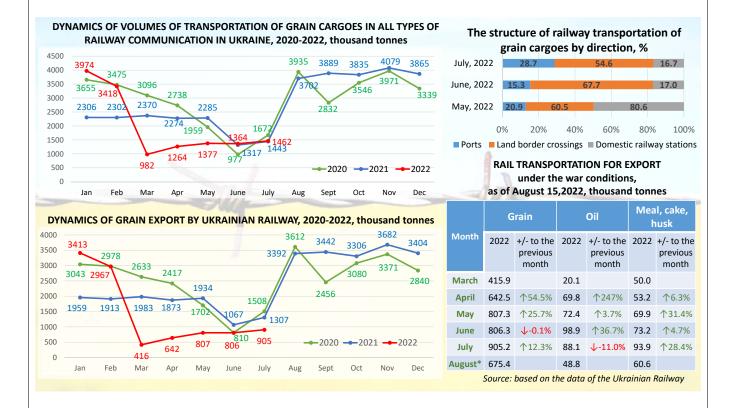
#### WE SIMPLIFY THE LOGISTICS OF EXPORT/ IMPORT AS MUCH AS POSSIBLE:

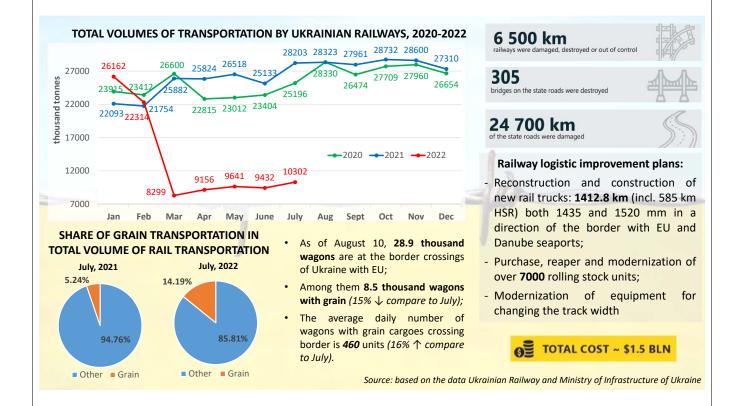
- agreed with 12 EU countries on the free passage of trucks, including on the free transit of fuel trucks by the territory of Poland
- logistics hubs have been established on the territory of Poland, designed to simplify the transportation of humanitarian and military cargoes to Ukraine
- joint control is being implemented at checkpoints with Poland and Romania
- ➤ Danube port hub was created for cargo transshipment (Ust-Dunaysk, Reni and Izmail)
- ➤ it is planned to build two railway routes for servicing ports: • Izmail – Reni
  - Basarabyasca Berezine
- > expanding the capacity of roads leading to the border
- negotiations are underway on the construction of additional rail transshipment terminals on the border with the EU
- It is planned to build a EU standard railway line











#### **BLACK SEA GRAIN INITIATIVE:**

- The purpose: to facilitate the safe navigation for the export of foodstuffs and fertilizers, including ammonia from the Ukrainian ports (Odesa, Chornomorsk, Pivdennyi);
- Agreement term 120 days, after that could be prolonged;
- The operation is coordinated by the Joint Coordination Centre (JCC) in Istanbul which includes representatives of Ukraine, Turkey, Russia and the United Nations;
- All inspections of ships will be carried out by joint groups in the waters of Turkey;
- No military vessel, aircraft or UAVs will close to within 10 nautical miles of a merchant vessel transiting the Maritime Humanitarian Corridor;

 If demining is necessary, a minesweeper of another country, upon agreement of the parties, will clear the approaches to Ukrainian ports.



#### Behind-the-scenes agreements:

- Turkey received privileges in grain purchases (price, procurement priority);
- transition of Turkish 5 main banks to the Russian payment system "Mir";
- transition to payment in rubles for part of the Russian gas exported to Turkey;
- · lifting restrictions on grain exports from Russia;
- lifting restrictions on fertilizer exports from Russia, including raw materials needed for fertilizer production;
- lifting restrictions on Russian import/export of medicines, medical equipment and accessories and related software;
- adjusting restrictions on import to Russia of aviation industry goods and services.



## **CHRONOLOGY OF THE EXECUTION OF THE AGREEMENT**

## "Initiative for the safe transportation of grain and food products from Ukrainian ports"

- On July 22, 2022, the agreements were signed in Istanbul between Ukraine, Turkey, the United Nations and Russia;
- On July 27, the Joint Coordination Centre (JCC) for "grain corridors" organization from Ukrainian ports was officially opened in Istanbul, Turkey;

Commodity Number of vessels		Destination country /	Tonnage to specific	Total tonnage,
Commounty	from specific port	number of vessels	country, metric tonnes	metric tonnes
		Lebanon – 1	26,527	
		Turkey – 7	138,396	
	Odesa – 4	Italy – 1	13,041	
Corn	Chornomorsk – 10	Iran – 2	126,084	495,200
Com	Pivdennyi – 2	Ireland – 1	33,000	493,200
	1 IVacilityi 2	Republic of Korea – 2	124,720	
		Romania – 1	27,982	
		Greece – 1	5,300	
	04 1	Turkey – 4	45,211	
Wheat	Odesa – 1 Chornomorsk – 5	Egypt – 1	25,500	103,122
vviieat	Pivdennyi – 1	Romania – 1	9,111	103,122
	1 IVacilityi 1	Djibouti – 1	23,300	
Sunflower oil	Odesa – 1 Chornomorsk – 3	Turkey – 3	16,550	20.050
Sunnower on	Pivdennyi – 1	Italy – 2	12,300	28,850
		China – 1	45,000	
Sunflower meal	Chornomorsk – 3	Turkey – 1	5,300	68,800
		Netherlands – 1	18,500	
Sunflower seeds	Chornomorsk – 1	Turkey – 1	2,914	2,914
Soya beans	Chornomorsk – 1	Italy – 1	11,000	11,000
Sugar beet pellet	Pivdennyi – 1	Republic of Korea – 1	14,000	14,000
TOTAL	34			723,886





Source: based on the data of the Black Sea Grain Initiative Joint Coordination Centre

## **EXPORT PRICES FOR GRAIN IN UKRAINE (DEEP WATER PORTS)** as of August 20, 2022. Offer, FOB, USD/t

	Min	+/- to previous month	Max	+/- to previous month	Average	+/- to previous month
Food wheat 12.5%	315	-30	340	-25	325	-30
Food wheat 11.5%	310	-30	335	-25	320	-30
Feed wheat	280	-30	300	-25	290	-25
Fodder corn	310	-5	335		320	-5
Fodder barley	290	-15	310	-10	300	-15

## **EXPORT PRICES FOR GRAIN IN RUSSIA (DEEP WATER PORTS)** as of August 20, 2022. Offer, FOB, USD/t

	Min	+/- to previous month	Max	+/- to previous month	Average	+/- to previous month
Food wheat 12.5%	325	-25	340	-25	330	-25
Feed wheat	285	-25	305	-15	295	-20
Fodder corn	335		350		340	
Fodder barley	290	-5	305	-3	295	-5

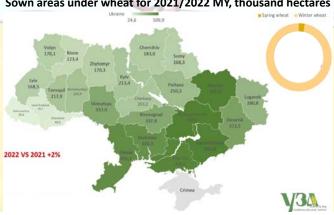
## WORLD GRAIN PRICES, USD/t

	Stock/	Stock/ Country Terms of		Aug 18	Aug 12	Aug 5	Jul 29	week.	change,
	month	of origin	delivery	Aug 16	Aug 12	Aug 5	Jul 29	USD/t	%
			The	futures m	narket				
Wheat	CBOT, Sept.	USA	EXW	276.8	296.2	285.0	296.7	-19.4	-6.6%
Wheat	CBOT, Aug.	Black Sea	FOB	346.8	354.3	353.5	366.5	-7.5	-2.%
Milling wheat	Euronext, Sept.	France	CPT Rouen	319.4	349.6	349.4	349.3	-30.2	-8.6%
Wheat	LIFFE, Nov.	EU	EXW	308.8	331.3	324.4	328.3	-22.5	-6.8%
Wheat	BCA, Aug.	Argentina	EXW	311.5	310.5	310.0	316.5	1.0	0.3%
Corn yellow	CBOT, Sept.	United States	EXW	246.5	251.8	240.2	242.6	-5.3	-2.1%
Corn	Euronext, Aug.	France	FOB	315.1	347.2	346.8	358.7	-32.1	-9.2%
Corn hard	BCA, Aug.	Argentina	EXW	225.0	236.0	230.0	232.0	-11.0	-4.7%
			(	Cash marl	ket				
Wheat SRW	Aug	USA	CPT Mex.	305.1	323.7	312.6	318.8	-18.6	-5.8%
Wheat hard	Aug.	Argentina	FOB	408.0	410.0	410.0	410.0	-2.0	-0.5%
Wheat FCW1	Aug.	France	FOB	323.0	355.0	352.0	362.0	-28.0	-8.0%
Corn yellow	Aug.	USA	CPT Mex.	293.7	299.1	287.5	309.5	-5.4	-1.8%
Corn	Aug.	Argentina	FOB	281.0	285.0	275.0	278.0	-4.0	-1.4%
Fodder barley	Aug.	France	FOB	281.4	308.5	359.6	297.6	-27.1	-8.8%

## SOWN AREA OF WINTER CROPS FOR GRAIN FOR THE 2022 HARVEST

Winter crops	thousand hectares	in % to area under the harvest 2021
Winter crops for grain and green fodder, <i>including</i> :	9093.1	100.5
<ul> <li>winter cereal crops for grain</li> </ul>	7625.3	95.6
among witch:		
- wheat	6538.4	97.4
- rye	108.5	65.1
- barley	969.0	89.6
<ul> <li>rapeseed for grain</li> </ul>	1413.5	139.7

Sown areas under wheat for 2021/2022 MY, thousand hectares

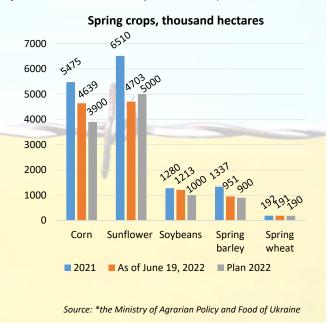


	Regions	thousand hectares	in % to area under the harvest 2021
	Ukraine	7625.3	95.6
	Vinnytsya	325.3	100.3
	Volyn	176.8	96.3
	Dnipropetrovsk	609.5	90.0
	Donetsk	394.9	99.5
	Zhytomyr	141.9	91.7
	Zakarpattya	17.6	71.8
	Zaporizhzhya	732.9	92.2
	Ivano-Frankivsk	58.6	114.5
	Kyiv	200.4	95.8
	Kirovohrad	445.8	95.0
	Luhansk	329.9	106.8
	Lviv	177.3	102.8
	Mikolayiv	629.7	89.6
	Odesa	795.1	95.1
	Poltava	273.5	106.7
	Rivne	126.5	94.4
	Sumy	177.5	97.1
	Ternopil	206.5	102.4
	Kharkiv	591.6	98.8
	Kherson	562.6	91.7
	Khmelnytskiy	228.2	110.3
	Cherkasy	208.1	88.8
	Chernivtsi	39.2	106.8
	Chernihiv	175.9	87.3
Source: based o	on the data of the Stat	e Statistic Servi	ce of Ukraine

## **SOWN AREA OF SPRING CROPS IN UKRAINE IN 2022**

Planned sown area for spring crops in 2022 - **14.163 million hectares** (or **83.72%** of sown area in 2021) Planted in 2022 - **13.431 million hectares** (**79.4%** of the last year level and **94.8%** of planned area)

	Sown, thou	sand hectares	
Crops		as of June 19,	2022 to
	2021	2022	2021
Total	16916.3	13431.2	79.4%
Spring cereals and			
legumes	7457.1	6106.3	81.8%
including:			
<ul> <li>spring wheat</li> </ul>	192.1	191.1	99.4%
<ul> <li>spring barley</li> </ul>	1337.0	951.4	71.2%
<ul> <li>spring rapeseed</li> </ul>	33.2	34.1	102.7%
<ul><li>oats</li></ul>	177.9	159.3	89.5%
<ul><li>peas</li></ul>	242.1	131.0	54.1%
• corn	5474.8	4639.4	84.7%
Buckwheat	84.0	75.3	89.6%
Millet	78.1	49.5	63.3%
Sugar beet	224.7	180.6	80.4%
Sunflower	6509.7	4702.7	72.2%
Soybeans	1279.6	1212.6	94.8%
Potato	1283.1	1104.2	86.1%



## TOTAL HARVEST OF GRAIN, LEGUMINOUS AND OIL CROPS IN UKRAINE, 2020-2022, thousand metric tonnes

	Dogione	<b>Total volum</b>	e of harvest	Harvested as of August 19				
	Regions	2020	2021	2020	2021	2022	+/-2022 to 2021,%	
	Ukraine	63,530.4	83,209.6	38,562.0	45,311.2	25,973.8	-42.68	
	Vinnytsya	4,353.2	6,705.0	2,143.0	2,472.9	1,989.2	-19.56	
	Volyn	1,197.0	1,381.4	1,292.6	1,029.4	1,030.3	0.09	
	Dnipropetrovsk	3,548.9	4,818.5	3,235.3	3,565.3	2,561.8	-28.15	
	Donetsk	1,974.2	2,249.8	2,022.2	1,981.5			
	Zhytomyr	2,322.6	3,198.9	834.7	1,120.0	826.9	-26.17	
	Zakarpattya	360.4	317.5	115.4	97.9	111.9	14.30	
	Zaporizhzhya	2,969.1	3,522.9	3,320.5	3,375.8			
	Ivano-Frankivsk	793.8	876.6	495.9	424.2	522.7	23.22	
	Kyiv	2,901.6	3,809.7	1,281.8	1,477.8	1,143.7	-22.61	
***	Kirovohrad	2,606.7	4,624.7	1,866.7	2,595.4	2,199.5	-15.25	
	Luhansk	1,362.1	1,274.7	1,257.4	1,206.8			
	Lviv	1,394.7	1,733.8	1,236.2	964.9	1,012.5	4.93	
	Mikolayiv	2,376.3	3,722.8	2,426.3	3,401.6	1,833.7	-46.09	
	Odesa	1,995.3	5,122.0	1,690.6	4,234.1	2,705.9	-36.09	
	Poltava	5,098.0	5,659.1	1,515.1	1,730.4	1,501.9	-13.21	
	Rivne	1,223.5	1,577.8	875.5	854.5	762.0	-10.83	
	Sumy	4,769.7	4,256.2	1,176.9	1,173.1	1,021.5	-12.92	
	Ternopil	2,600.5	3,120.8	1,651.8	1,600.6	1,499.1	-6.34	
	Kharkiv	4,795.8	4,814.2	3,286.7	3,462.1	857.9	-75.22	
	Kherson	2,700.1	3,499.7	2,526.0	3,344.1			
	Khmelnytskiy	4,029.4	5,254.6	1,726.0	1,992.3	1,856.5	-6.82	
	Cherkasy	2,745.3	4,875.7	1,235.5	1,750.2	1,434.5	-18.04	
	Chernivtsi	596.7	679.7	340.5	279.8	264.0	-5.65	





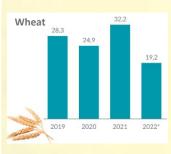
## PROGRESS OF FIELD WORK IN UKRAINE

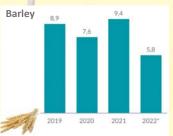
## Harvesting of grain, legumes and oil crops as of August 19, 2022

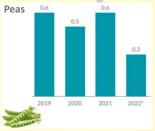
	Crops	Forecast, thousand hectares	Harvested, thousand hectares	Harvested, thousand metric tonnes	Average 2022 yields, metric tonnes per hectare / bushels per acre	
	Grain and legumes total, including:	6,465.5	5,940.7	22,908.2	3.86	5.50
	<ul><li>wheat</li></ul>	4,713.4	4,303.4	17,385.6	4.04 / 60.07	4.64 / 69.00
	<ul><li>barley</li></ul>	1,595.9	1,526.1	5,271.2	3.45 / 64.13	3.92 / 72.86
	• peas	111.5	108.0	243.7	2.26 / 33.61	2.43 / 36.13
	Rapeseed	1,093.8	1,077.2	3,057.6	2.84 / 50.68	2.95 / 52.64
10	Sunflower	4,695.6	10.0	8.0	0.8 / 23.79	2.52 / 74.94
			-0/1			

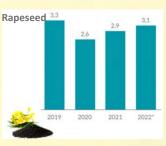


## Grain harvest forecast 2022 for winter crops as of August 8, 2022, million metric tonnes

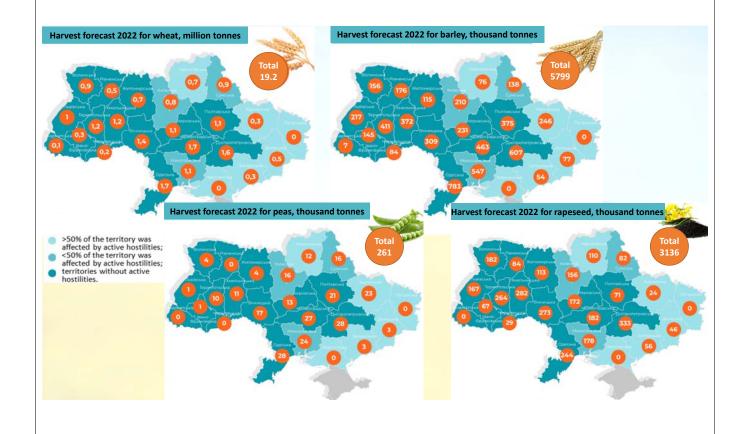








Source: based on the data of the State Statistic Service of Ukraine and Ukrainian Agribusiness Club



#### Losses of Ukraine's economy \$ 113,5 Damages, \$ bln 131,3 thousand 5,4 115,9 thousand Private houses Apartment buildings 42,3 15,27 thousand Transportation infrastructure\* 35.1 26.3 24.8 thousand km 2.0 19 Industry and business services 9,5 388 4,3 Agricultural sector and land resources 119 Social services 3,0 206 thousand Veicles\* 1,7 188,1 thousand Cars 1,0 17,9 thousand Public transport 3,8 2290 Education institutions 3,1 1492 Kindergartens 0.7 798 2,1 2930 1,8 Health care 1,6 934 1,3 1,3 1117 Culture, religion, sport, and tourism 0,6 715 Cultural facilities 0,1 77 Religious buildings 0,2 186 Sports facilities Tourists facilities 113 Youth centers 26 Administrative buildings 0,9 511 Digital infrastructure 0,6 726 0.02







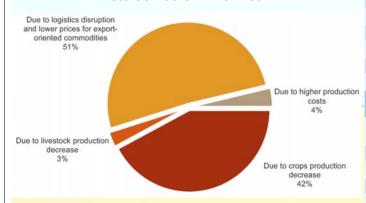
## Damages, losses and reconstruction and recovery needs by sector breakdown, in monetary terms

Property types	Damages, \$ bin	Losses, \$ bin	Reconstruction and reocevery needs, \$ bln
Housing	47,8	3,5	75,3
Transportation infrastructure	35,1	18,7	51,1
Industry and business services	9,5	29,9	19,2
Agri sector and land resources	4,3	23,4	17,5
Social services	0,3	6,4	6,7
Vehicles	3,0	0,2	6,0
Education	3,9	2,1	4,8
Commerce	2,1	23,3	3,9
Energy	1,8	11,6	3,5
Health care	1,6	2,7	2,5
Utilities	1,3	2,3	1,7
Culture, religion, sport, and tourism	1,3	4,3	2,3
Administrative buildings	0,9	0,1	1,3
Digital infrastructure	0,6	1,1	1,0
Financial sector	0,02	0,2	0,02
Total	113,5	129,7	197,0
Additional pends			

Source: Kyiv School of Economics

# LOSSES FROM THE WAR IN UKRAINIAN AGRICULTURE as of 22nd of June, 2022 (Indirect assessment of damage)

## LOSSES STRUCTURE BY CATEGORY



The indirect losses in agriculture due to production decrease, logistics disruption and lower prices for export-oriented commodities are estimated at \$23.3 billion.

Source: Kyiv School of Economics

#### LOSSES VALUE BY CATEGORY

Losses due to crops production decrease \$9.6 BILLION						
ltem	Pre-war 2021 volume, million tonnes	After-war 2022 forecasted volume, million tonnes	Value of losses, million \$			
Wheat	32.15	21.54	2,027			
Corn	42.11	34.70	1,296			
Barley	9.44	6.59	564			
Sunflower	16.39	11.16	2,427			
Other crops	73.18	58.11	3,537			

#### Losses due to logistics disruption and lower prices for exportoriented commodities \$11.9 BILLION

Item	Difference in farmgate prices, \$/Kg	Value of losses, million \$		
Wheat	\$0.09	2,958		
Corn	\$0.10	4,127		
Barley	\$0.07	670		
Sunflower	\$0.26	4,180		

#### Losses due to higher production costs \$859 MILLION

Item	Amount needed for 2022	Value of losses, million \$
Fertilizer	3.22 million tonnes	379
Fuel	1,228 million liters	480

## BALANCE OF SUPPLY AND DEMAND OF GRAIN AND LEGUMES IN UKRAINE (\*forecast as of August 19, 2022)

	2020/21	2021/22	2022/23*		Deviation, %		
	thousand	thousand	thousand tonnes		2021/22 -	2022/23 - 2021/22	
	tonnes	tonnes	optimistic	pessimistic	2020/21	optimistic	pessimistic
Initial stocks	4 866	5 861	15 360	15 360	+20.4%	in +2.6 times	in +2.6 times
Sown area, thousand hectares	15 392	15 995	13 997	13 997	+3.9%	-12.5%	-12.5%
Harvested area, thousand hectares	15 283	15 948	11 435	10 787	+4.4%	-28.3%	-32.4%
Yield, tonnes / hectare	4.25	5.39	4.58	4.87	+26.8%	-15.0%	- 9.7%
Gross harvest	64 933	86 010	55 368	52 495	+32.5%	-35.6%	-39.0%
Import	208	119	139	142	-42.5%	+16.0%	+18.5%
Total supply	70 008	91 991	70 867	67 997	+31.4%	-23.0%	- 26.1%
Domestic consumption:	18 784	26 452	19 502	19 376	+40.7%	-26.2%	-26.7%
food	3 490	3 415	2 724	2 602	-2.2%	-20.2%	-23.8%
fodder	10 520	14 375	10 930	10 930	+36.6%	-24.0%	-24.0%
seeds	2 224	1 928	2 109	1 576	-13.3%	+9.4%	-18.3%
losses	1 525	5 742	2 815	3 342	in +3.8 times	-51.0%	- 41.8%
other (alcohol, malt, starch, etc.)	1 021	964	915	915	- 5.5%	-5.1%	- 5.1%
Export	45 363	50 199	39 577	22 920	+10.7%	-21.2%	- 54.3%
Total distribution (demand)	64 147	76 631	59 079	42 296	+19.5%	-22.9%	- 44.8%
Ending stocks	5 861	15 360	11,788	25,701	in +2.6 times	-23.3%	+67.3%
Ratio of ending stocks to distribution	9%	20%	20%	61%			

Source: based on"APK-Inform", the State Statistic Service of Ukraine and the State Customs Service of Ukraine

## UKRAINE AGRICULTURAL PRODUCTION AND EXPORTS (2022/23 MARKETING YEAR)

		Production		Exports			
Product	Volume (1,000 MT)	Rank Among Global Producers	% of Global Production	Volume (1,000 MT)	Rank Among Global Exporters	% of Global Exports	
Corn	25,000	#8	2.1%	9,000	#4	4.9%	
Wheat	21,500	#9	2.8%	10,000	#8	4.9%	
Sunflower	9,500	#3	19.3%	750	#1	20.7%	
Barley	5,700	#7	3.9%	1,800	#6	5.9%	
Sunflower Oil	4,085	#3	21.4%	3,600	#1 joint	34.7%	
Sunflower Mea	3,924	#3	19.0%	2,700	#1	39.8%	
Rapeseed	3,200	#6	4.0%	2,750	#3	16.6%	

Source: USDA WASDE and PSD Database, as of July 12, 2022.

