# Economic Findings From National Corn Grower Association Yield Contests: Crop Nutrients, Genetics, Equipment and Plant Protection

Joe Parcell, Alice Roach, Alea Russell, and Bryston Warren and Jenny Ifft





### What we/I think

How much was spent to get that yield?

What input levels did they use?

How much time did they spend?

Did they hand feed/water every plant?

They must have the best land in the county?

I wish I farmed some of that ground?

Why didn't I plant that variety/brand this year?

I wish I had a new \$400k planter. Nope, not me.

I don't have time to compete.



### NCGA rules and policies

- 10-acre plot
- Various classes
- Supervisor/oversight
- 24-page handbook
  - Covers every situation that could give an advantage

#### Information Required for Online Contest Entry

- Choose the correct state where the contest field is located (not the state of residence)
- Select irrigated or non-irrigated. Irrigated fields that do not utilize artificial irrigation in a growing season due to rainfall must still be classified as irrigated.
- Select tillage type: Conventional, No-Till, or Strip-Till which includes Ridge-Till, Minimum-Till, and Mulch-Tillage
- Classes A through I: The online entry program will automatically assign the entry class based on tillage, irrigation and the state plot location
- Class J may be any tillage, irrigation and located in the states of Kansas, Iowa, Illinois, Indiana Michigan, Missouri, Nebraska, Ohio and Wisconsin only.
- Estimated percent of crop residue on the field surface after planting for class entries other that
- Hybrid Brand and Number
- Name of Sales Rep
- Sales Rep I.D. # for Pioneer entries and MTSA # for DEKALB entr
- Date planted
- Row spacing (inches
- Number of rows on planter (4, 6, 8, 12, etc.)
- Planter make & model
- Previous year's co
- Is your farm participating in a sustainability program
- Are you actively reducing tillage practices. Yes/No.
- Do you have an active integrated pest management plan. Yes/No.
- Are you an integrated crop and livestock operation utilizing manure Yes/N-
- Chemical seed treatment
- Was a soil test taken for the contest field. If yes, what year?
- List Herbicides, Insecticides and Fungicides how much, how applied & when applied
- List at least one Supervisoron the entry. Current, approved Supervisors can be located using the

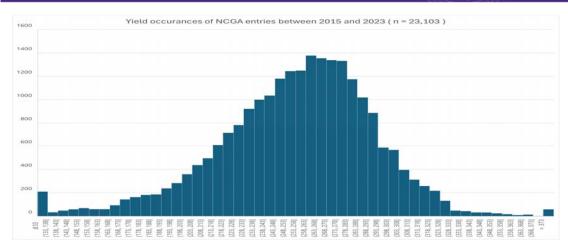


### Main classes discussed today

- All practices combined yield only
- All tillage practices combined, non irrigated in a typically non-irrigated county (compare to relevant NASS yield)
- All tillage practices combined, irrigated in a county with considerable irrigation (compare to relevant NASS yield)
- All tillage practices combined, non irrigated in a county with considerable irrigation (compare to relevant NASS yield)

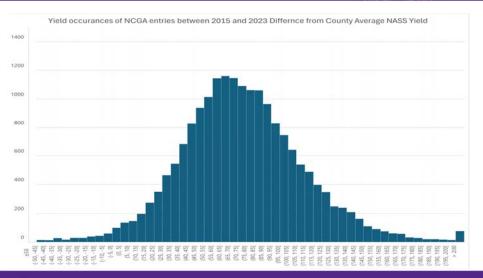
KANSAS STATE

### Entry Yield Distribution, all entries



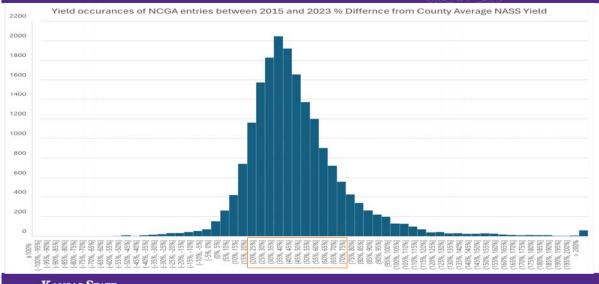


### Entry Yield Distribution, all entries – difference from county avg. yield



KANSAS STATE

#### Entry Yield Distribution, all entries – % different from county avg. yield



### Summary Statistics, all entries (n = 16,619)

Year	Count	Entry Yield	% Difference Entry & NASS	# N applied	# P applied	# K applied	Trace elements	Plants/ acre
2015	2563	241	39%	216	64	88	39%	33,488
2016	2265	238	36%	212	61	85	40%	33,084
2017	2227	256	42%	222	64	92	45%	33,586
2018	1768	251	39%	222	67	91	41%	33,741
2019	1671	250	46%	228	71	99	44%	33,643
2020	1897	256	46%	227	67	98	49%	33,790
2021	1586	269	45%	227	68	103	48%	33,959
2022	1508	263	51%	225	66	92	51%	33,845
2023	1134	267	49%	220	67	94	49%	33,754

KANSAS STATE

### Summary Statistics, all entries (n= 16,619)

Year	Entry Yield	% Difference Entry & NASS	Conservation Till	Seed Treatment	Insecticide	Fungicid e	Cattle manure	Swine manure	Poultry litter
2015	241	39%	32%	82%	14%	16%	6%	4%	6%
2016	238	36%	33%	82%	11%	16%	5%	3%	6%
2017	256	42%	34%	79%	13%	16%	5%	4%	7%
2018	251	39%	36%	77%	13%	17%	6%	4%	6%
2019	250	46%	54%	77%	13%	19%	6%	4%	7%
2020	256	46%	56%	77%	9%	13%	6%	4%	6%
2021	269	45%	59%	73%	11%	15%	6%	3%	11%
2022	263	51%	60%	68%	12%	19%	7%	4%	7%
2023	267	49%	57%	67%	11%	20%	6%	4%	10%

### Summary Statistics, all entries – seed brand (n = 16,619)

Year	Pioneer	Channel	Dekalb	NK	Agrigold	Golden Harvest	Beck's	LG	FS	Wyffel
2015	56.8%	0.9%	35.7%	0.6%	0.4%	2.6%	0.0%	0.2%	0.2%	0.4%
2016	52.1%	0.8%	37.9%	0.1%	1.1%	2.6%	0.4%	0.1%	0.5%	0.5%
2017	48.3%	1.3%	37.1%	0.2%	4.0%	5.2%	0.2%	0.2%	1.6%	0.4%
2018	44.6%	1.5%	37.1%	0.1%	5.1%	6.7%	0.6%	0.5%	4.2%	0.6%
2019	46.3%	1.8%	34.6%	0.0%	6.6%	7.8%	0.9%	1.0%	3.0%	0.7%
2020	40.4%	1.9%	33.1%	0.1%	7.0%	9.3%	1.1%	1.1%	4.4%	1.5%
2021	35.2%	1.3%	38.3%	0.3%	5.0%	7.1%	0.9%	0.7%	4.6%	1.4%
2022	37.6%	1.9%	33.4%	0.7%	5.7%	9.2%	0.9%	1.0%	4.8%	0.9%
2023	32.4%	1.6%	38.6%	0.4%	5.1%	10.4%	0.6%	0.8%	5.0%	1.3%

KANSAS STATE

### Summary Statistics, all entries - harvester (n = 16,619)

Year	Deere	CIH	Claas	Gleaner	Challenger	New Holland
2015	63.8%	27.8%	0.9%	2.5%	0.0%	3.6%
2016	61.6%	30.2%	1.2%	2.8%	0.5%	2.5%
2017	62.8%	29.9%	1.3%	2.3%	0.2%	2.6%
2018	58.4%	31.6%	2.9%	3.3%	0.1%	2.3%
2019	58.3%	32.1%	2.3%	2.3%	0.1%	2.9%
2020	58.7%	31.8%	3.2%	2.2%	0.3%	2.4%
2021	59.8%	31.1%	2.9%	2.5%	0.0%	2.3%
2022	63.1%	28.2%	3.0%	2.1%	0.2%	2.9%
2023	63 4%	28.6%	3.6%	1 9%	0.3%	1.8%



### Summary Statistics, all entries – planter (n = 16,619)

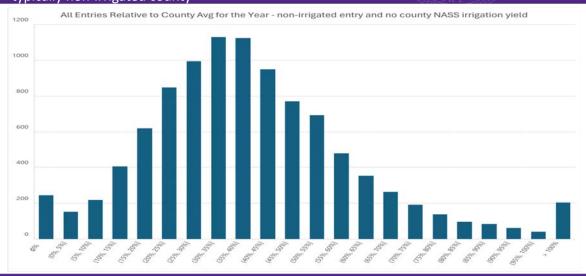
Year	Kinze 3600	MNG	CIH 1250	CIH 2150	Deere 7000	Deere DB	Deere 1720	Deere 1775	Deere 1795	Deere 1760
2015	11.4%	1.2%	6.9%	0.0%	2.4%	5.1%	7.3%	1.2%	0.5%	5.2%
2016	10.3%	1.3%	7.2%	0.0%	2.3%	4.9%	7.1%	1.5%	1.4%	5.8%
2017	10.6%	2.3%	7.2%	0.4%	2.3%	5.4%	8.1%	1.8%	1.8%	3.3%
2018	10.1%	1.6%	6.4%	1.3%	2.3%	5.7%	8.1%	2.0%	2.0%	3.9%
2019	11.7%	1.2%	5.2%	2.0%	1.3%	5.1%	8.7%	4.1%	2.7%	4.9%
2020	9.0%	1.2%	5.7%	2.5%	1.8%	6.9%	8.6%	5.3%	1.8%	3.2%
2021	10.2%	1.8%	4.9%	3.0%	1.7%	3.9%	8.3%	7.9%	1.8%	4.0%
2022	8.2%	2.1%	5.4%	3.4%	1.2%	4.0%	7.1%	9.3%	2.1%	4.5%
2023	7.8%	1.1%	5.2%	3.9%	1.1%	3.6%	4.1%	13.2%	3.1%	5.1%

KANSAS STATE

### Summary Statistics Kansas (n = 459)

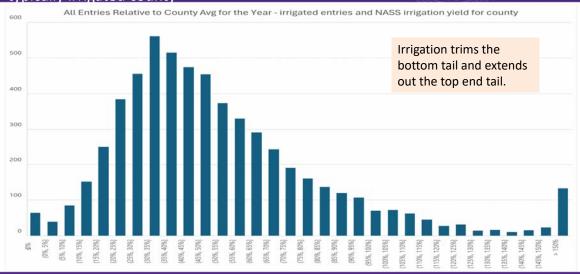
Year	Count	Entry Yield	% Difference Entry & NASS	# N applied	# P applied	# K applied	Trace elements	Plants/ acre	Seed Treatment	Insecticide	Fungicide
2015	79	222	46.8%	205	43	19	41.8%	29295	86.1%	3.8%	19.0%
2016	72	211	38.0%	191	45	24	38.9%	27624	63.9%	1.4%	19.4%
2017	54	243	58.4%	211	51	36	44.4%	29626	61.1%	9.3%	14.8%
2018	41	240	55.8%	204	42	38	39.0%	29822	65.9%	12.2%	19.5%
2019	41	222	62.4%	206	49	31	31.7%	28254	63.4%	2.4%	7.3%
2020	66	240	51.8%	213	43	30	37.9%	29079	68.2%	15.2%	10.6%
2021	39	259	71.0%	201	61	59	46.2%	29541	79.5%	7.7%	10.3%
2022	39	250	78.9%	224	51	34	61.5%	29573	64.1%	0.0%	5.1%
2023	28	250	125.2%	229	60	46	60.7%	30390	64.3%	0.0%	10.7%

## Entry Yield Distribution – % different from county avg. yield, non-irrigated yield in typically non-irrigated county

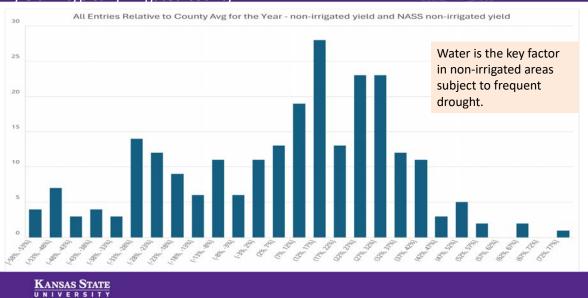


KANSAS STATE

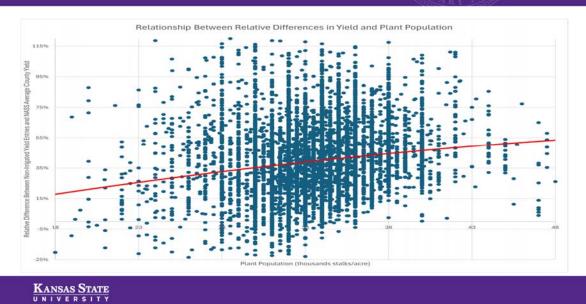
# Entry Yield Distribution – % different from county avg. yield, irrigated yield in typically irrigated county



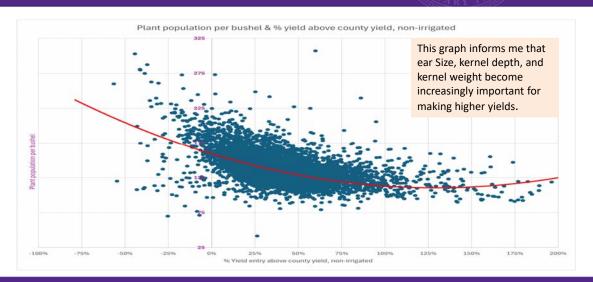
# Entry Yield Distribution – % difference from county avg. yield, non-irrigated yield in typically irrigated county



#### Non-irrigated entries in typically non-irrigated county (n = 6,300)

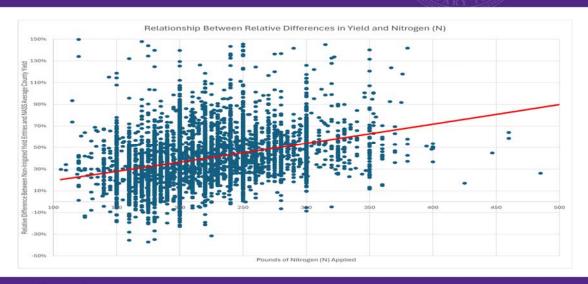


#### Non-irrigated entries in typically non-irrigated county (n = 6,300)

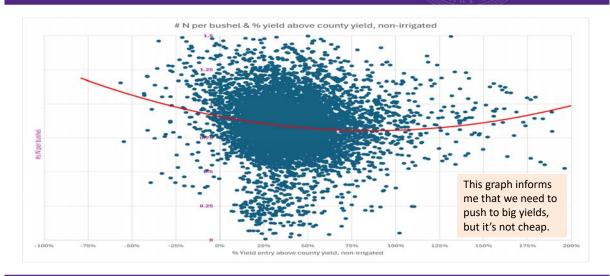


KANSAS STATE

#### Non-irrigated entries in typically non-irrigated county (n = 6,300)

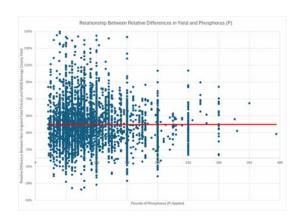


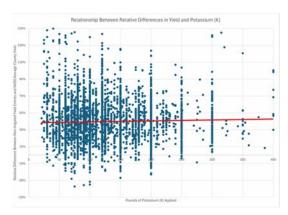
#### Non-irrigated entries in typically non-irrigated county (n = 6,300)



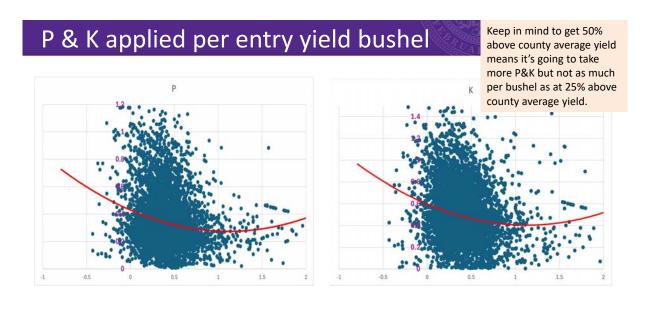
KANSAS STATE

#### Non-irrigated entries in typically non-irrigated county (n = 6,300)









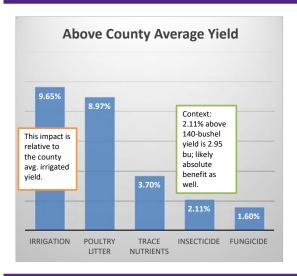
KANSAS STATE

Using a statistical model to separate out important factors leading to higher yield is the manufacturing equivalent of making ethanol, carbon dioxide, corn oil and distillers grains out of corn

- I used a statistical model to isolate individual factor input impact on yield from the mixed impacts of multiple factors on yield.
  - For example, nitrogen application versus nitrogen application and apply poultry litter.
  - For example, irrigated entry and plant population.

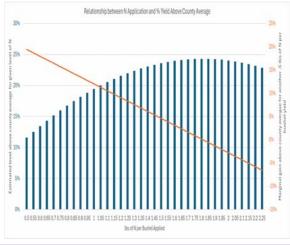


#### Can explain 25% of relative difference from county yield



- Drop seed population by 5-8% & better yield
  - Avg. seed population is 34,300
- Choice of seed brand makes
  - Big caveat hybrid, maturity, etc.
- Potassium (K)
  - Adding 1 lb/bushel yield increases relative yield by 8% (-\$19 at \$4 corn & \$9 at \$6.50 corn)
  - Adding 1 lb/bushel is a lot of added K per acre.





#of Napplied	0.8	0.9	1	1.1	1.2	1.3	1.4	1.5
Marginal Contribution	140 bushel &							
above county average	\$4/bushel com	0.73%	1.42%	2.08%	2.70%	3.28%	3.83%	4.34%
\$650 \$700 \$750 \$800 \$850 \$900 \$950		(\$1.32)	(\$2.86)	(\$4.59)	(\$6.54)	(\$8.70)	(\$11.06)	(\$13.63)
ý \$700		(\$1.74)	(\$3.69)	(\$5.84)	(\$8.21)	(\$10.78)	(\$13.56)	(\$16.55)
፬ \$750		(\$2.16)	(\$4.52)	(\$7.09)	(\$9.87)	(\$12.86)	(\$16.06)	(\$19.46)
<b>≱</b> \$800		(\$2.57)	(\$5.36)	(\$8.34)	(\$11.54)	(\$14.95)	(\$18.56)	(\$22.38)
<u>≅</u> \$850		(\$2.99)	(\$6.19)	(\$9.59)	(\$13.21)	(\$17.03)	(\$21.06)	(\$25.30)
\$900		(\$3.41)	(\$7.02)	(\$10.84)	(\$14.87)	(\$19.11)	(\$23.56)	(\$28.21)
§ \$950		(\$3.82)	(\$7.86)	(\$12.09)	(\$16.54)	(\$21.20)	(\$26.06)	(\$31.13)
#of Napplied	0.8	0.9	1	1.1	1.2	1.3	1.4	1.5
Marginal Contribution	140 bushel &							
Marginal Contribution above county average	140 bushel & \$6.50/bushel corn	0.73%	1.42%	2.08%	2.70%	3.28%	3.83%	4.34
above county average		0.73%	1.42% \$2.13	2.08%	2.70% \$2.91	3.28%	3.83% \$2.34	_
above county average								\$1.5
above county average		\$1.23	\$2.13	\$2.69	\$2.91	\$2.80 \$0.71	\$2.34 (\$0.16)	\$1.5 (\$1.3
above county average \$650 \$700		\$1.23 \$0.82	\$2.13 \$1.30	\$2.69 \$1.44 \$0.19	\$2.91 \$1.25 (\$0.42)	\$2.80 \$0.71 (\$1.37)	\$2.34 (\$0.16) (\$2.66)	\$1.5 (\$1.3 (\$4.2

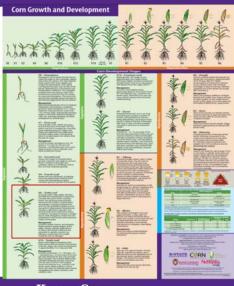
(\$2.04) (\$3.56) (\$5.42) (\$7.62) (\$10.16) (\$13.03)

(\$9.70) (\$12.66) (\$15.95)

\$900



#### When corn price is high and average planting conditions: risk management strategies



- Increase plant population rate by 5% (if already at 28k) or 10% (if already at 25k)
- Don't over till
- Don't change pre-plant N,P, or K
  - Supplemental N application after emergence & before V8
- Focus on the ear
  - Hybrid selection for high TW and ear size
  - Test for micronutrients (Zinc)
  - Minimize stress to roots at V6 forward: insect and fungus scouting & apply as necessary