













This program is intended for

structional purposes only. 1

ser assumes all risk associate

with actual decision making associated with any farm

modity programs. Consu

your FSA office and crop

urance agent before enrolli

programs and crop insurance

View units per acre

If you are

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check for an

OSU-KSU Farm Bill Decision Aid

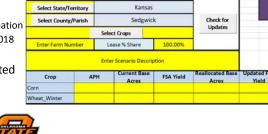
by J. Campiche, E. DeVuyst, G.A. Barnaby, and M. Taylor





- · Excel-based spreadsheet
 - · Can be downloaded from www.AgManager.info
- · Information you will need
 - FSA report 156EZ for each farm
 - FSA program yields
 - · Commodity base acres
 - Farm yields 2008-2012
 - APH/crop insurance information
 - Expected plantings 2014-2018
- Updates continuously posted
 - · Monthly update of prices
 - · Please report errors or questions





2014 Government Program and Crop Insurance Decision Tool Kansas State

Disclaimer

- This information is based on my understanding of the 2014 Farm Bill
- This information is intended for educational purposes only
- Keep checking www.AgManager.info for updated information









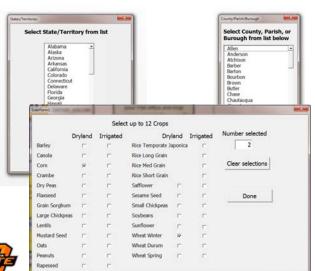




- Input your farm information
 - · Select your state, county
 - Select your crops
- Data in spreadsheet for all states, counties, and crops
 - Updates to these data will be made as FSA makes data available
- Data for each farm can be saved spreadsheet
 - · Allows you to run different yield and price scenarios without reentering your farm data







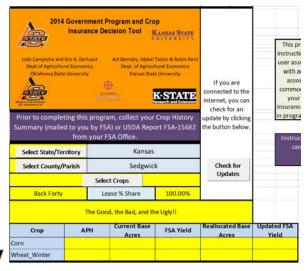
• APH

- · From crop insurance records
- Will be used for SCO calculations

FSA data

- Enter your base acres and program yields for all crops
- Decision to update based on calculations
 - Notes in spreadsheet help





- Updating yield and base?
 - Results presented with *higher* of current/updated yields
 - Results with both reallocated and current base

	Е	nter your f	arm's histo	rical yields			
Crop	2008	2009	2010	2011	2012	2013	Units
Corn	76			30			bu/acre
Wheat_Winter		22	55		60	47	bu/acre

		Pla	nted Acı	es				
Crop	2009	2010	2011	2012	2013	4-Year Avg	Ratio	Reallocated Base
Corn			300			75	0.250	75
Wheat_Winter	300	300		300	300	225	0.750	225

	Yo	ur Farm	s Histor	ical Yield		County	Your Farm's	Update	Yields w	ith Plug	Yields	90% of Updated		Updated FSA
Crop	2008	2009	2010	2011	2012	Substitute Yield	2008	2009	2010	2011	2012	Average	FSA Yield	Yield
Corn	76			30		84.0	84.0			84.0		75.6		75.6
Wheat_Winter		22	55		60	28.0		28.0	55.0		60.0	42.9	40.0	42.9





- Next steps require your expectations of the future...
 - Enter your plans for planted acres by crop
 - · Enter expected prices

Select State/T	erritory	Kansas			
Select County	//Parish	Sedgwic	k	Check for	
	Sele	ect Crops		Updates	
Back Fort	ty L	ease % Share	100.00%		
Crop	The Go	Current Base	FSA Yield	Reallocated Base	Updated FSA Yield
Corn	80.0	0.0		75.0	75.6
Wheat_Winter	50.0	300.0	40.0	225.0	42.9
Crop	2014 Planted Acres	2015 Planted Acres	2016 Planted Acres	2017 Planted Acres	2018 Planted Acres
Corn					
Wheat_Winter					
Crop	2014 Price	2015 Price	2016 Price	2017 Price	2018 Price
Corn					
Wheat Winter					





- Planting rotation going forward
 - Kept the same here
 - Matters if you want to buy SCO or opt for ARC-IC
- · Price expectations
 - Try good prices and bad
 - 2017 has low prices (below the reference prices)

Select State/T	erritory			Kansas						Ci
Select County	/Parish			Sedgwic	k			Check for		
		Selec	t Crop	s			_	Updates		
Back Fort	у	Lea	se % :	Share	10	00.00%				
				Bad, and th	e Ugh	/!!				
Crop		АРН	1000000	ent Base Acres	FS	A Yield	Reall	ocated Base Acres	-8550V	ated FSA rield
Corn		80.0		0.0				75.0		75.6
Wheat_Winter		50.0	300.0		40.0			225.0		42.9
Crop		4 Planted Acres	2015 Planted Acres		2016 Planted Acres		201	17 Planted Acres		Planted Acres
Corn		300						300		
Wheat_Winter				300		300			300	
Crop	20	14 Price	201	L5 Price	20	16 Price	20	017 Price	201	18 Price
Corn	\$	3.500	\$	4.000	\$	4.000	\$	2.250	\$	4.000
Wheat Winter	<	\$ 6.010		5,750	Ś	5.750	\$	4,250	Ś	5,750





• Now you can work on the programs...







- ARC-IC
 - Input projected yields
- Yields
 - Use linear trend, average
 - Custom yields (used APH)
- Prices
 - Use FAPRI (2014)
 - Custom prices (low in 2017)

			Ente		-	ividual ta for YOU	R Fai	m		
Crop	20	09 Yield	20	10 Yield	20	11 Yield	20:	L2 Yield	20:	13 Yield
Corn						30.0				
Wheat_Winter		22.0		55.0				60.0		47.0
Crop	20	14 Yield	20	15 Yield	20	16 Yield	203	L7 Yield	20	18 Yield
Corn		80.0		80.0	- 1	80.0		80.0	Į.	80.0
Wheat_Winter		50.0		50.0		50.0		50.0		50.0
Crop	20	09 Price	20	10 Price	2011 Price		201	12 Price	201	13 Price
Corn	\$	3.550	\$	5.180	\$	6.220	\$	6.890	\$	4.460
Wheat_Winter	\$	4.870	\$	5.700	\$	7.240	\$	7.770	\$	6.870
Crop	20	14 Price	20	15 Price	20	16 Price	20:	17 Price	20:	18 Price
Corn	\$	3.500	\$	4.000	\$	4.000	\$	2.250	\$	4.000
Wheat_Winter	\$	6.010	\$	5.750	\$	5.750	\$	4.250	\$	5.750
Сгор	Bas	se Acres	Lo	an Rate	ARC	Price 2014		nchmark v 2014		eighted nue 2014
Corn		0	\$	1.950	\$	5.287	75750	\$424.14	-	\$280.00
Wheat_Winter	1	300	\$	2.940	\$	6.603		\$0.00		\$0.00





- ARC-IC
 - Payments made on 65% of total base acres
 - Penalty will be too high for most farms
- Other notes
 - Paperwork burden higher for this program
 - Changing your planted acres will change the coverage (not decoupled)
 - Comparison to ARC-CO depends heavily on scenarios you pick



100000		2011		2015		2016		2017		2010
Farm	. 4	2014		2015		2016		2017		2018
Benchmark Rev.	\$	424.14	\$	281.73	\$	273.06	\$	310.82	\$	196.18
ARC Guarantee	\$	364.76	\$	242.29	\$	234.83	\$	267.31	\$	168.7
Actual Revenue	\$	280.00	\$	287.50	\$	287.50	\$	180.00	\$	287.50
Payment Rate	\$	84.76	\$		\$	-	\$	87.31	\$	23
Max Payment	\$	42.41	\$	28.17	\$	27.31	\$	31.08	\$	19.6
		ARC	-Indiv	idual Paym	ents	Paid on 659	6 of T	otal Base A	cres	
	9	014 ARC ayment	200	015 ARC	17	016 ARC ayment		17 ARC syment	100	018 ARC ayment
Payments	\$	8,271	\$	-	\$		\$	6,061	\$	27
Total Dis	count	ad Daymar	te @	5% Discou	nt Da	to	\$			13,50

- ARC-CO
 - Input projected yields
- Yields
 - Use linear trend, average
 - Custom yields (in 2015)
- Prices
 - Use FAPRI (for 2014)
 - Custom prices (low in 2017)

	Enter	ARC-Co Crop Yield Data	,	ty	
Crop	2009 Yield	2010 Yield	2011 Yield	2012 Yield	2013 Yield
Corn	92.0	84.0	56.0	56.0	72.0
Wheat_Winter	34.0	38.0	27.0	48.0	48.0
Crop	2014 Yield	2015 Yield	2016 Yield	2017 Yield	2018 Yield
Corn	72.0	30.0	72.0	72.0	72.0
Wheat_Winter	39.0	12.0	39.0	39.0	39.0
Crop	2014 Price	2015 Price	2016 Price	2017 Price	2018 Price
Corn	\$ 3.500	\$ 4.000	\$ 4.000	\$ 2.250	\$ 4.000
Wheat_Winter	\$ 6.010	\$ 5.750	\$ 5.750	\$ 4.250	\$ 5.750
Crop	2009 Price	2010 Price	2011 Price	2012 Price	2013 Price
Corn	\$ 3.550	\$ 5.180	\$ 6.220	\$ 6.890	\$ 4.460
Wheat_Winter	\$ 4.870	\$ 5.700	\$ 7.240	\$ 7.770	\$ 6.870
Crop	Base Acres	Loan Rate	Reference Price	Reallocated Base Acres	Benchmark Price 2014
Corn	0.0	\$ 1.95	\$ 3.70	75.0	\$ 5.29
Wheat_Winter	300.0	\$ 2.94	\$ 5.50	225.0	\$ 6.60
Crop	ARC Benchmark	ARC Guarantee	2014 Actual Revenue	Payment Rate	Max Payment
Corn	\$ 373.59	\$ 321.29	\$ 252.00	\$ 69.29	\$ 37.36
Wheat Winter	\$ 264.13	\$ 227.15	\$ 234.39	\$ -	\$ 26,41





ARC-CO Example

- 2015 is a drought year
- 2017 has low prices (below the reference prices)
- Payments in both years
 - Either low yields or low prices will trigger ARC-CO
 - Payment limits at 10% of county revenue
- NPV of payouts is greater for updated base acres

Crop				ARC-Co		Payments on 85%		Current Bas ase Acres	e Ac	res					
СГОР	20	14		2015		2016		2017		2018		Present Value			
Corn	\$	-	\$	-	\$	-	\$	-	\$	-	\$				
Wheat_Winter	\$	-	\$	7,126	\$	1	\$	6,651	\$	-	\$	12,532			
Totals	\$	-	\$	7,126	\$	-	\$	6,651	\$	-					
Total Disco	unted Af	RC Payme	ents @	9 5% Discou	ınt Ra	te	\$					12,532			
				ARC-Cou	nty Pa	yments wi	th Re	eallocated E	ase	Acres					
Cron		Paid on 85% of Base Acres 2014 2015 2016 2017 2018 Net Present													
Crop	20	14		2015			of Ba		1	2018		Present Value			
	20	2,382	\$	2015			of Ba		\$	2018					
			\$					2017	\$	2018	,	/alue			
Corn	\$		_	2,247	\$		\$	2017 1,765 4,988		2018	\$	6,047			

ARC-CO will trigger for either low yields (2015) or low prices (2017) because it is based on revenue.



- PLC example
 - Payments triggered when prices fall below reference prices
 - No per acre payments limits
- Highest payout
 - 2017 due to low prices (below the reference prices)
- Updating base acres not impactful



	Price Loss Coverage Calculations													
Crop	2014 Price	20	15 Price	20:	16 Price	20:	17 Price	20	18 Price					
Corn	\$ 3.500	\$	4.000	\$	4.000	\$	2.250	\$	4.000					
Wheat_Winter	\$ 6.010	\$	5.750	\$	5.750	\$	4.250	\$	5.750					
Crop	Current Base Acres	Lo	an Rate		ference Price		llocated se Acres		lated FSA Yield					
Corn	0	\$	1.95	\$	3.70		75.0		75.6					
Wheat_Winter	300	\$	2.94	\$	5.50		225.0		42.9					

		PLC	Payments w	/ith	Current Base	e Ac	res and UPD	ATE	D FSA Yield	s		
Crop	Base Acres		2014		2015		PLC Pa 2016	aym	ent 2017		2018	NPV
Corn	0	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -
Wheat_Winter	300	\$	-	\$	-	\$	-	\$	13,674	\$	-	\$ 11,812
Totals		\$	-	\$	-	\$	-	\$	13,674	\$	-	
To	otal Discounted	PLC I	Payment @	5%	Discount Ra	te		\$				11,812
	PL	C Pa	yments wit	h Re	eallocated Ba	ase I	Acres and U	PDA	TED FSA Yie	lds		
Crop	Updated Base Acres		2014		2015		PLC Pa 2016	aym	ent 2017		2018	NPV
Crop Corn		\$	2014 964	\$	2015	\$		ş \$		\$	2018	\$ NPV 7,000
	Acres	\$		\$	2015	\$		\$ \$	2017	\$	2018 -	\$
Corn	Acres 75	7		\$ \$	2015 - -	\$ \$		\$ \$ \$	6,988	H-	2018 -	\$ 7,000
Corn Wheat_Winter Totals	Acres 75	\$	964 - 964	\$	-	\$ \$ \$		\$ \$ \$ \$	6,988 10,256	\$	2018 - -	\$ 7,000



• sco

- Stacked on your existing crop insurance
- Coverage up to 86%
- Same product as underlying crop insurance (e.g. RP, RP-HPE, Y)
- Coverage by county
 - Only certain crops available
 - More crops in future years
 - · Decision to enroll is annual
- Only get SCO with PLC!

	Sı	ppleme	enta	l Coverag	ge O	ption Ca	cula	tions				
Crop	201	4 Price	20	15 Price	20	16 Price	20	17 Price	20	18 Price		
Corn	\$	3.500	\$ 4.000		\$	4.000	\$	2.250	\$	4.000		
Wheat_Winter	\$	6.010	\$ 5.750		\$	5.750	\$	4.250	\$	5.750		
Crop		Crop urance	C	Coverage Level		O Yield		ax SCO verage		ayment ultiplier	SCO P	remiun
Corn		RP		80%		71.4		86%		100%	\$	3.00
Wheat_Winter		RP		80%		39.4		86%		100%	\$	2.00
Crop			Pro	jected Price	e whe	n Insuranc	e is P	urchased				
Сгор	9	2014		2015		2016	2017			2018		
Corn	\$	3.50	\$	3.89	\$	\$ 4.02		4.10	\$ 4.1	4.10		
Wheat_Winter	\$	3.50	\$	3.89 \$ 4.02 \$ 4.10 \$ 4.1						4.10		
				Proj	ected	Harvest F	rice	e				
Crop		2014		2015		2016		2017		2018		
Corn	\$	3.50	\$	3.89	\$	4.02	\$	4.10	\$	4.10		
Wheat_Winter	\$	3.50	\$	3.89	S	4.02	\$	4.10	\$	4.10		
				Expe	cted	SCO Payme	nts N	let of Pren	nium	s		
Crop	100	2014 2015 2016 2017 2018									Net I	resent





SCO payout for low county yield year only. Rest of years are a net cost (premium).

(600) \$

(900) \$

(600) \$

Results

- Calculated using the NPV of payments across all years for each crop and program combination
- Comparison of results using updated and current base acres
- Optimal program may vary by crop

The Good, the Bad, and the Ugly!!					
	Net Present Value of Payments				
Current Base Acres	ARC-County	PLC	SCO	PLC+SCO	ARC-Ind
Corn	\$0	\$0	-\$777	-\$777	
Wheat_Winter	\$12,532	\$11,812	\$1,725	\$13,537	
Total NPV w/ Current base acres	\$12,532	\$11,812	\$948	\$12,760	\$13,507
Reallocated Base Acres	ARC-County	PLC	SCO	PLC+SCO	ARC-Ind
Corn	\$6,047	\$7,000	-\$777	\$6,223	
Wheat_Winter	\$9,398	\$8,860	\$1,725	\$10,585	
Total NPV w/ Reallocated base acres	\$15,445	\$15,860	\$948	\$16,808	\$13,507
Сгор	Reallocate Y/N	Best Option	NPV		
Corn	Y	PLC	\$7,000		
Wheat_Winter	Υ	PLC+SCO	\$10,585		
Total NPVbest option			\$17,585		





Differences between payouts may not be large and are highly dependent on data you enter.

What to choose?

- Best fit for your farm will depend on your preferences for risk management
 - Protection against catastrophic price declines (PLC)
 - Protection against shallow revenue losses (ARC)

Or....

- Highest program payments
 - Payment in 2014-2015 likely for both ARC-CO (wheat: yield loss, others: price loss) and PLC (sorghum?)
 - How good you are at guessing where prices and yields will be in future years?













Resources for you...

www.AgManager.info

Click on the Farm Bill Icon!

- Frequently Asked Questions
- · Reallocating Base
- · Updating Program Yield
- · Articles on Price Forecasts
- Decision Tool
- · Much more!!!



USDA-FSA decision aids: ARC/PLC, Dairy

www.fsa.usda.gov/FSA

Farm Bill In-Depth Educational Meetings:

- January 12: Wichita
- January 13: Pittsburg
- January 14: Emporia
- January 15: Ottawa
- · January 20: Salina
- January 21: McPherson
- · January 22: Pratt
- · January 26: Goodland
- · January 27: Scott City
- · January 28: Liberal
- · January 29: Dodge City
- · February 10: Phillipsburg
- February 11: Hays
- · February 12: Frankfort
- · February 13: Atchison















Other models:

Both available at: www.fsa.usda.gov/arc-plc

National Association of Agricultural and Food Policy (NAAFP) led by the Food and Agricultural Policy Research Institute (FAPRI) at the University of Missouri, and the Agricultural and Food Policy Center (AFPC) at Texas A&M University

National Coalition for Producer Education (NCPE), led by the University of Illinois































OSU-KSU Farm Bill Decision Aid

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