

## Registration Info

**Credit Card: (\$100)**

<http://commerce.cashnet.com/KSUagecon>

**Mail: (\$100)**

See reverse side for instructions

**Deadline: October 13, 2025**

## Insurance Continuing Education Credits

Credits have been applied for in Kansas.

Kansas producers can choose to receive 2 hours of Crop credit or 6 hours of Property/Casualty credit.

### Workshop Objectives:

Crop insurance agents, agricultural lenders, marketing consultants, agricultural educators, and other risk management service providers will help their clients make more profitable risk management decisions. Farmers and ranchers will apply the information to their management decisions in their operations.

**More Info: Rich Llewelyn**  
[rvi@ksu.edu](mailto:rvi@ksu.edu)



Kansas State University: Agricultural Experiment Station and Cooperative Extension Service

K-State Research and Extension is an equal opportunity provider and employer. Issued in furtherance of Cooperative Extension Work, Acts of May 8 and June 30, 1914, as amended. Kansas State University, County Extension Councils, Extension Districts, and United States Department of Agriculture Cooperating Extension, Ernie Minton, Director.

## 2025 Crop Insurance Workshop October 16, 2025

Webster Conference Center  
2601 N. Ohio St.  
SALINA, KS

### CONFERENCE SCHEDULE

- 8:30 Registration (coffee, juice, snacks)
- 9:00 *Grain/Livestock Outlook—2026*  
Daniel O'Brien (Grain)  
Brian Coffey (Livestock)
- 10:30 Break
- 10:45 *Weather and Climate Issues*  
Chip Redmond
- 11:30 *Communicating With Farmers Under Stress*  
Rebecca McFarland
- 12:15 Lunch
- 1:00 *USDA RMA Update*  
Collin Olsen
- 2:00 *High Coverage Policies, Unit Structure, and the 2026 Crop Insurance Decisions* - Jenny Ifft
- 2:45 Break
- 3:00 *Ag Policy Update*  
Robin Reid
- 3:45 Workshop Adjourns

**KANSAS STATE UNIVERSITY** | Agricultural Economics

**Kansas State University**  
Department of Agricultural Economics

## CROP INSURANCE WORKSHOP

**October 16, 2025**

Webster Conference Center  
2601 N. Ohio St.  
**SALINA, KS**

2025 K-State  
CROP INSURANCE WORKSHOP

Webster Conference Center  
**SALINA, KS**

**OCTOBER 16, 2025**



# MEET THE SPEAKERS

## Brian Coffey

Brian Coffey is a Professor in the Department of Agricultural Economics at Kansas State University. He teaches undergraduate courses in production economics and futures markets. His research is primarily focused on livestock/meat economics and risk management. Brian enjoys teaching others about markets and regularly provides outreach to various groups regarding how to use futures and options to manage price risk in agriculture. He received a PhD in Agricultural Economics from Kansas State University and a BS and MS in Agricultural Economics from the University of Kentucky.

## Daniel O'Brien

Daniel O'Brien was raised on a grain and livestock farm in south central Nebraska. He received bachelors and masters degrees in Agricultural Economics from the University of Nebraska-Lincoln. After completing his Ph.D. at Iowa State, he worked as the Extension Agricultural Economist at the Northwest Research and Extension Center in Colby and was Northwest Area Extension Administrative Director starting in 2003 before returning to his Extension Agricultural Economist position in January 2007. His ongoing extension and applied research interests and efforts are in the areas of a) grain market supply-demand analysis, bioenergy impacts and risk management strategies, b) grain industry market structure, conduct and performance – focusing on grain handling and transportation issues, and c) economic analysis of irrigated and dryland cropping systems, and associated cropland leasing arrangements.

## Collin Olsen

Collin Olsen is currently the Director of the Topeka RMA Regional Office. Prior to that, he was the Deputy Director of the Topeka Regional Office, a position he held from 2013-2019. Collin started his USDA career as a Risk Management Specialist in the Topeka Regional Office in 2006. Prior to that, Collin worked for the Kansas Department of Agriculture – Division of Water Resources in the floodplain program. Collin started his professional career as the precision agriculture division leader for large regional farmers' cooperative in Northwest Iowa. Collin earned a bachelor's degree from South Dakota State University and a Master's Degree from Kansas State University, both in agronomy with a focus on soil fertility.

## Robin Reid

Robin Reid is an Extension Farm Economist with the Agricultural Economics Department at Kansas State University. Robin works on a variety of economic topics including farm policy, farm financial management, land values, Women in Ag programming, and much more. Robin grew up on a farm in Wisconsin and earned a B.S. in Agricultural Business from UW-River Falls. She also holds a M.S. in Agricultural Economics from K-State.

## Jenny Ifft

Jenny Ifft is a Professor and Extension Specialist in Agricultural Policy, and the Flinchbaugh Agricultural Policy Chair. She has an integrated research and extension program that covers policy and regulatory issues that affect the viability of U.S. and Kansas agriculture. Her research program focuses on agricultural policy, risk, and finance. Her extension program focuses on farm bill, crop insurance, and livestock and forage risk management education. Before coming to K-State, she was at the Cornell University and worked in the Farm Economy Branch of the USDA Economic Research Service. She has a PhD from the University of California-Berkeley, an MPhil from the University of Cambridge and a BS from the University of Illinois. She grew up on her family's farm in central Illinois.

## Chip Redmond

Christopher "Chip" Redmond is a meteorologist at Kansas State University and the Kansas Mesonet Manager. He works to ensure that the agricultural weather station network is operational 24/7 despite the dynamic Kansas weather. He supports producers with data and intelligence to enhance operations and decision making. He evaluates current weather through measurements and provides climatological perspectives on past, current and future events.

## Rebecca McFarland

Rebecca McFarland brings 30 years of experience in Extension and currently serves as Director and Family and Community Wellness Agent for the Frontier Extension District, which covers Anderson, Franklin, and Osage counties in east central Kansas. She is a co-leader of the K-State Extension Stress and Resilience Transdisciplinary Team and is a certified Q.P.R. (Question. Persuade. Refer.) Suicide Prevention Instructor. Raised on a livestock and row crop farm in north central Kansas, Rebecca draws on her personal experiences growing up during the 1980s farm crisis. Today, she and her husband farm approximately 4,000 acres of row crops—primarily soybeans, corn, and wheat—in Franklin County. They are the proud parents of five adult children and grandparents to 10.



2025

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October 16, 2025

Salina, Kansas

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**Send form below with check for \$100 made out to KSU Extension to:**

Rich Llewellyn  
Dept. of Agricultural Economics, KSU  
324B Waters Hall  
1603 Old Claflin Place  
Manhattan, KS 66506

**Deadline: October 13, 2025**

**KANSAS STATE UNIVERSITY** | Agricultural Economics

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

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