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BLUESTEM PASTURE RELEASE 2017



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The 2017 results on bluestem pasture utilize the responses from the 2017 Kansas Bluestem Pasture Survey conducted from March through May of 2017 over the 14 Bluestem counties. It is important to point out that while the format of the 2017 survey is similar to previous surveys, the survey samples are different. The 2015 results are presented solely for the reader's information.

In 2017, the condition of Bluestem pasture in the Flint Hills region of Kansas was rated as 0.7 percent very poor, 3.4 percent poor, 13.1 percent adequate, 44.7 percent good, and 38.1 percent excellent. These results indicate that the Bluestem counties received adequate rainfall. Topsoil moisture conditions were rated as mostly adequate across the Bluestem region, with more surplus in the southern counties.

Responses to the sources of **water** being used for livestock on bluestem pasture were distributed in the following manner: ponds, 47.3 percent; streams or spring-fed or spring development, 28.0 percent; wells, 6.1 percent; electric-powered wells, 4.4 percent; windmill, 5.4 percent; hauling, 0.3 percent; rural water, 2.7 percent; solar powered, 4.7 percent; and other (mainly water tank), 1 percent. Kansas stock water supplies on May 22 were rated as 0 percent very short, 1 percent short, 74 percent adequate, and 25 percent surplus.

Ninety-two percent of **available pasture** was **contracted** in the 2016-2017 season. Of the acres contracted, 34 percent were under full summer season contracts; 47 percent were under partial-season contracts; and 19 percent were leased for the full year. Partial season grazing may include both early intensive grazing and three-quarter season responses.

The mode grazing season **start date** for full summer season contracts was May 1, and the mode ending date is November 1. The mode starting date for partial season or intensive grazing was also May 1, and the mode ending date was August 1. The average number of grazing days for partial summer season contracts for steers and heifers under 700 pounds was 98 days, while the average number of grazing days for all cows was 113 days.

The terms "with care" and "without care" have a wide range of meaning across the 14 Bluestem counties. Therefore, we have included the following table with response ranges shown in it. The wide range of prices represents the fact that care levels and lease terms vary widely. Low-end prices likely include minimal care levels for both the livestock and pasture land. Higher prices represent higher care levels with guarantees in the lease terms. Some examples of terms that might be covered in "care" provisions include: burning, fencing, count, mineral, riding cattle, doctoring cattle, contracting cattle for the pasture, shipping costs and set up, grass management, and liability insurance.

| | Average Lease Price per Head (\$/Head) | | | | | | |
|-----------------------------|---|--------------------------------|---|---|--------------------------------|---|--|
| | Full Summer Season | | | Partial Summer Season | | | |
| | Steers and Heifers Under 700 Pounds (\$/Head) | Cow/Calf Pairs (\$/Head) | Average Lease Price per Acre (\$/Acre) | Steers and Heifers Under 700 Pounds (\$/Head) | Cow/Calf Pairs (\$/Head) | Average Lease Price per Acre (\$/Acre) | |
| With Care | 80-140 | 125-285 | 15-70 | 75-100 | 175-280 | 15-45 | |
| Without Care | 44-100 | 100-255 | 12-42.5 | 30-79 | 90-225 | 15-40 | |
| Combined Average Lease Rate | 44-140 | 100-285 | 12-70 | 30-100 | 90-280 | 15-45 | |

Range of Responses for Bluestem Pasture Lease Rates per Head (\$/Head), 2017

For a **full summer** season contract, the average bluestem pasture lease rate was reported to be \$42.59 per acre where care is provided and \$23.01 per acre where care is not provided. The average combined lease rate was \$27.54 per acre. Price per head for steers and heifers under 700 pounds averaged \$90.24 with a guarantee of 4.1 acres. Price per head for all cow/calf pairs averaged \$177.99 with 7.2 acres guaranteed.

The average price per acre for **partial season** contracts was \$35.43 per acre where care is provided and \$24.37 per acre where care is not provided. Price per head with care for steers and heifers under 700 pounds averaged \$85.44, and the price per head without care averaged \$61.74. The acres guaranteed per head for steers and heifers under 700 pounds average 2.4 acres. The average price per head for all cow/calf pairs was \$173.86 with 5.5 acres guaranteed.

The average **full year** lease rate per cow with a fall calf was \$198.33 with 8.56 acres guaranteed. The average lease rate for a cow with spring calf in a full year lease was \$198.49 with 8.55 acres guaranteed. Full year lease rates on a per acre basis averaged \$22.34, up from \$21.21 in 2015.

Contracts based on **price per pound of gain** averaged 45 cents per pound of gain. For **winter cow grazing arrangements**, the average reported price is \$13.52 per head per month with 8.6 acres guaranteed. The cattle typically grazed on bluestem grass and cover crops.

When pasture **stocking rate** is involved in a bluestem lease, for a partial summer season lease the average beginning weight and ending weight for backgrounding-stocker-feeder operations are 581 pounds and 831 pounds, respectively, with 2.56 acres per animal on average. For cow-calf operations, for a full summer lease the average mature weight of cows is 1329 pounds and the average number of acres per cow-calf pair is 9.79.

About 88 percent of the respondents reported **burning** their pastures in 2017. The mode burning date was April 10 in 2017.

Services provided by the landlord or caretaker in **full summer** season leasing arrangements were: burning, 69 percent; fence maintenance, 83 percent; guaranteed count, 21 percent; salt, 33 percent; mineral, 29 percent; and other miscellaneous services including weed & tree control, 22 percent.

Services provided by the landlord or caretaker in **partial summer** season leasing arrangements were: burning, 65 percent; fence maintenance, 92 percent; guaranteed count, 35 percent; salt, 48 percent; mineral, 50 percent; and other miscellaneous services including weed control and vet care, 29 percent.

The rate charged for building a five-wire all steel post **fence**, including materials, averaged \$27.68 per rod. The rate, excluding materials, averaged \$20.08 per rod. The average hourly rate charged was \$66.67 per hour for fence building with equipment and \$45.00 without equipment. Additional charges for gates and corners averaged \$100.25 and \$166.67, respectively. The additional charge for building in rough or rocky terrain was \$62.50 per hour.

Average Bluestem Pasture Lease Rates per Head (\$/Head), Full Summer Season Contracts

| | Average Lease Price per Head (\$/Head) | | | | | | |
|-----------------------------|--|----------------|--------------------|----------------|--|--|--|
| | 2017 | 7 | 2015 | | | | |
| | Steers and Heifers Cow/Calf Pairs | | Steers and Heifers | Cow/Calf Pairs | | | |
| | Under 700 Pounds | Cow/Call Fails | Under 700 Pounds | Cow/Call Fails | | | |
| With Care | 131.67 | 178.89 | 81.67 | 180.00 | | | |
| Without Care | 61.00 | 170.71 | 1/ | 143.15 | | | |
| Combined Average Lease Rate | 90.24 | 173.86 | 85.00 | 147.96 | | | |

^{1/} Insufficient reports to publish.

Average Bluestem Pasture Lease Rates per Head (\$/Head), Partial Summer Season Contracts

| | Average Lease Price per Head (\$/Head) | | | | | | |
|-----------------------------|--|------------------------|----------|---------------------|------------------------|----------|--|
| | 2017 | | | | 2015 | | |
| | Steers and Heifers | | Cow/Calf | Steers and Heifers | | Cow/Calf | |
| | Under 700 Pounds | 700 Pounds and More | Pairs | Under 700 Pounds | 700 Pounds and More | Pairs | |
| With Care | 85.44 | 104.67 | 178.89 | 94.50 | 1/ | 150.00 | |
| Without Care | 61.74 | 70.50 | 170.71 | 73.33 | 1/ | 147.00 | |
| Combined Average Lease Rate | 71.90 | 91.00 | 173.86 | 85.43 | 1/ | 148.00 | |

^{1/} Insufficient reports to publish.

Average Bluestem Pasture Per Acre Lease Rate, Full Summer Season Contract

| | | Average Lease Price per Acre (\$/Acre) | | | | | | | |
|-----------------|-----------|--|----------|-----------|--------------|----------|--|--|--|
| | | 2017 | | | 2015 | | | | |
| | With Care | Without Care | Combined | With Care | Without Care | Combined | | | |
| Northern Zone | 53.13 | 23.91 | 29.76 | 24.00 | 20.16 | 21.20 | | | |
| Central Zone | 40.65 | 24.38 | 28.55 | 23.33 | 21.98 | 22.34 | | | |
| Southern Zone | 39.75 | 21.07 | 25.22 | 20.80 | 17.83 | 19.18 | | | |
| 14 Country Area | 42.59 | 23.01 | 27.54 | 22.44 | 20.40 | 21.06 | | | |

Average Bluestem Pasture Per Acre Lease Rate, Partial Summer Season Contract

| | | Average Lease Price per Acre (\$/Acre) | | | | | | | |
|-----------------|-----------|--|----------|-----------|--------------|----------|--|--|--|
| | | 2017 | | | 2015 | | | | |
| | With Care | Without Care | Combined | With Care | Without Care | Combined | | | |
| Northern Zone | 36.10 | 26.50 | 30.61 | 22.94 | 20.33 | 21.64 | | | |
| Central Zone | 37.68 | 25.15 | 30.60 | 25.00 | 25.00 | 25.00 | | | |
| Southern Zone | 31.00 | 22.77 | 24.92 | 26.67 | 23.83 | 24.78 | | | |
| 14 Country Area | 35.43 | 24.37 | 28.43 | 24.83 | 23.38 | 23.89 | | | |

| | Average Lease Price per Head (\$/Head) | | | | | | | | | |
|-------|--|-------------------|---------------------|----------------------|---------------------|-----------------------|-------------------|--|--|--|
| | | Steers and | Heifers | | | Cow/Calf Pairs | | | | |
| Years | Under 500 Pounds | 500-699 Pounds | Under 700 Pounds | 700 Pounds & More | With Fall Calves | With Spring Calves | Average for pairs | | | |
| 2006 | 68.2 | 67.8 | 67.9 | 85.4 | 120.6 | 118.9 | 119.4 | | | |
| 2007 | 59.2 | 67.2 | 64.5 | 77.4 | 125.5 | 125.8 | 125.7 | | | |
| 2008 | 67.6 | 73.3 | 71.6 | 89.6 | 132.1 | 133.3 | 133 | | | |
| 2009 | 65.1 | 70.9 | 69.1 | 83.8 | 127.6 | 131.1 | 130.1 | | | |
| 2013 | 84.4 | 88.8 | 87.5 | 88.4 | 149.3 | 151.9 | 151.2 | | | |
| 2015 | 80.0 | 87.5 | 83.8 | 90.0 | 148.0 | 147.9 | 148.0 | | | |
| 2017 | 2/ | 89.9 | 90.2 | 102.5 | 180.2 | 177.5 | 178.0 | | | |

Bluestem Pasture Full Summer Season Lease Rates (\$/Head), 2006-2009, 2013, 2015, 2017 ^{1/}

^{1/}Funding was not available for the 2010 - 2012, and 2014 surveys. ^{2/} Insufficient reports to publish.

| Bluestem Pasture Full Summer Season Lease Acrea | age Guarantees, 2006-2009, 2013, 2015, 2017 ^{1/} |
|---|---|
|---|---|

| | Average Acres of Grass Guaranteed per Head (Acres/Head) | | | | | | | | |
|-------|---|-------------------|---------------------|----------------------|---------------------|-----------------------|-------------------|--|--|
| | | Steers and | Heifers | | | Cow/Calf Pairs | | | |
| Years | Under 500 Pounds | 500-699 Pounds | Under 700 Pounds | 700 Pounds & More | With Fall Calves | With Spring Calves | Average for pairs | | |
| 2006 | 4 | 4.2 | 4.2 | 5.3 | 8 | 7.9 | 7.9 | | |
| 2007 | 3.7 | 4.4 | 4.1 | 4.4 | 8 | 8 | 8 | | |
| 2008 | 3.6 | 3.8 | 3.8 | 4.8 | 8 | 7.6 | 7.7 | | |
| 2009 | 4.3 | 3.9 | 4 | 5.2 | 8.3 | 7.4 | 7.6 | | |
| 2013 | 3.8 | 4 | 3.9 | 4.9 | 7.9 | 7.7 | 7.7 | | |
| 2015 | 4.0 | 4.6 | 4.3 | 5.0 | 7.3 | 7.3 | 7.3 | | |
| 2017 | 2/ | 4.1 | 4.1 | 4.3 | 8.4 | 6.9 | 7.2 | | |

^{1/}Funding was not available for the 2010 - 2012, and 2014 surveys. ^{2/} Insufficient reports to publish.

| | | rice per Head (\$) | Average Acres Guaranteed per Head | | | |
|------|------------------|--------------------|-----------------------------------|-------------------|--|--|
| | Steers an | d Heifers | Steer | s and Heifers | | |
| Year | Under 700 Pounds | 700 Pounds & More | Under 700 Pounds | 700 Pounds & More | | |
| 2006 | 54.4 | 69.5 | 2.8 | 3.5 | | |
| 2007 | 58.9 | 70.2 | 2.9 | 3.0 | | |
| 2008 | 61.6 | 72.1 | 2.7 | 3.5 | | |
| 2009 | 60.6 | 67.0 | 2.7 | 3.6 | | |
| 2013 | 73.2 | 88.8 | 3.1 | 3.9 | | |
| 2015 | 85.4 | 2/ | 2.4 | 6.0 | | |
| 2017 | 71.9 | 91.0 | 2.4 | 3.0 | | |

^{1/}Funding was not available for the 2010 - 2012, and 2014 surveys. ^{2/} Insufficient reports to publish.

Average Bluestem Pasture Full Year Leasing Information^{1/}

| | 2017 | | | 2015 | | |
|-----------------------------------|---------------|--------|----------|-----------|-----------|----------|
| | Cows with All | | | Cows | Cows with | All |
| | Cows with | Spring | Cow/Calf | with Fall | Spring | Cow/Calf |
| | Fall Calves | Calves | Pairs | Calves | Calves | Pairs |
| Average Price per pair (\$/Pair) | 198.33 | 198.49 | 198.46 | 190.50 | 196.86 | 194.74 |
| Average Acres Guaranteed per Head | 8.56 | 8.55 | 8.55 | 7.33 | 7.06 | 7.16 |
| Average Price Per Acre (\$/Acre) | | 22.34 | | | 21.21 | |

¹/Note: These are combined rates; there is no separation of "with care" and "without care" rates.

Range of Responses for Bluestem Pasture Full Year Leasing, 2017^{1/}

| | Cows with Fall Calves | Cows with Spring Calves | All Cow/Calf Pairs |
|-----------------------------------|-----------------------|-------------------------|--------------------|
| Average Price per pair (\$/Pair) | 140-305 | 48-415 | 48-415 |
| Average Acres Guaranteed per Head | 7-10 | 5.9-10 | 5.9-10 |
| Average Price Per Acre (\$/Acre) | | 10-45 | |

¹Note: These are combined rates; there is no separation of "with care" and "without care" rates.

Custom Fence Building Rates, 2017 Fence Type Steel Post Only Steel & Wood Posts **Combined Rate** 5-Wire, Including Materials (\$/Rod) 27.68 34.14 31.01 1/ 5-Wire, Excluding Materials (\$/Rod) 20.08 20.08

| Gate Type | Steel Gates | Wire Gates | Combined Rate |
|---------------------------------------|-------------|------------|---------------|
| Additional Charge for Gates (\$/Gate) | 126.07 | 40.00 | 100.25 |

Additional Charge for Corners (\$)

Additional Charge for Rough or Rocky Terrain (\$/hour)

Average Hourly Rate With Equipment (\$/hour)

Average Hourly Rate Without Equipment (\$/hour)

^{1/} Insufficient reports to publish.

Kansas Bluestem Pasture - 14 County Area Republic Vashington Marshall Cloud Pottawatomi ackson Clay Ottawa Jeary Douglas Johnsor Dickins Saline Morris Osage Franklin Miami cPherson Marion Chas Coffey nders Linn Harvey odsot Allen Bourbor Butler -Sedawick Wilson Neosho Crawford Elk Cowley Sumner Labette lontgor Cheroke Central Zone Southern Zone

Northern Zone

166.67

62.50

66.67

45.00