

## WINTER MEETING COMMITTEE

Matt Foos  
Mykel Taylor  
Ray Bartholomew

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Matt Foos – President  
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Mykel Taylor – Education Coordinator

## SPONSORS

Pioneer Seed Company

## PROGRAM PARTICIPANTS

**Ann Roehm, ARA**, Cannon & Associates,  
Hutchinson, KS

**Robin Reid**, K-State Department of  
Agricultural Economics Extension  
Associate

**Art Barnaby**, K-State Department of  
Agricultural Economics Professor

**Michael Bahr**, Great Plains Precision Ag,  
Precision Agriculture

**Glynn Tonsor**, K-State Department of  
Agricultural Economics Professor

**Mykel Taylor**  
Department of Agricultural Economics  
Kansas State University

**All sessions will be at the  
Rolling Hills Zoo,  
625 N. Hedville Road,  
Salina, KS 67401**

**Kansas Society of  
Farm Managers and  
Rural Appraisers  
55th Annual  
Winter Meeting &  
Pre-Meeting Seminar  
February 21-23, 2018**



**USPAP Pre-Meeting  
Seminar Hosted by  
Kansas Chapter ASFMRA  
February 21 2017  
Rolling Hills Zoo, Salina,  
KS**

## 2018 WINTER MEETING PROGRAM

### Wednesday, February 21<sup>st</sup>

7:30 a.m. Onsite check in  
8:00 a.m. Ann Roehm - USPAP  
10:00 a.m. *Break*  
12:00 p.m. Lunch on your own  
2:30 p.m. *Break*  
4:30 p.m. Seminar concludes – evening  
on you own for networking



**American Society  
of Farm Managers  
& Rural Appraisers**

**THE MOST TRUSTED RURAL  
PROPERTY PROFESSIONALS**

### Thursday February 22<sup>nd</sup>

12:15 p.m. Onsite check in  
1:00-2:00 Robin Reid - Farm financial  
benchmarking tool for Kansas  
producers  
2:00-3:00 Art Barnaby - Current Farm Bill  
initiatives and the upcoming  
policy debate  
3:00 to 3:30 Break  
3:30-4:30 ILS Beef - Innovative Livestock  
Services, challenges and  
opportunities in the  
commercial livestock sector  
and the ILS manure  
management program  
4:30-5:00 Round table discussion of rental  
rates in various parts of  
Kansas  
5:00 Social Hour  
6:00 Dinner  
8:00 KSFMRA Board Meeting

### February 23<sup>rd</sup>

7:00 KSFMRA & Kansas Chapter  
ASFMRA Business meetings  
8:30 Michael Bahr - Precision Agriculture  
presentation  
9:30 Glynn Tonsor - Livestock market  
outlook  
10:30 -11:00 Break  
11:00 Mykel Taylor - Current trends in the  
Kansas land markets  
12:00 KSFMRA meeting adjourns

Continuing education credit:

#### **USPAP:**

Kansas Real Estate Appraisal Board – 7 hours

#### **KSFMRA Winter Meeting:**

Kansas Real Estate Appraisal Board – 7 hours

Kansas Real Estate Commission – 3 hours