

## 2009 Kansas Wheat District Seminars

# What to Consider with Cellulosic Biomass Harvest

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## A Decision Making Model for Cellulosic Biomass Contracts

- Effort funded by Kansas Wheat-KAWG
  - K-State, Oklahoma State & NRCS working together
- **Purpose:** To develop a biomass contract sales decision making model for Farmers
  - To help Kansas Farmers determine whether it is profitable to sell their crop biomass on contract for cellulosic ethanol production

## Key Biomass Contract Issues

- Allowable Crop Residue Removal (NRCS)
  - Prevention of Wind & Water Erosion
- Biomass Contract Income, Terms (Company)
- Farmer's Baling-Handling-Storage Costs
- Crop Nutrient Losses from Biomass Harvest
- **(Potential)** Soil Moisture Losses from Residue Cover Removal ⇒ Yield/\$ Losses
- **Other:** In-Field Storage Area, Carbon Trading...

## A Partial Budget Approach to Economic Decisions:

*Benefits Less Costs = Profitability*

Benefits	Costs
A. Revenue <i>Increases</i>	C. Revenue <i>Decreases</i>
B. Cost <i>Decreases</i>	D. Cost <i>Increases</i>
Total Benefits (A + B)	Total Costs (C + D)

## Biomass Contract Specifications

Abengoa Contract Terms, January 2009

1-Time Signup bonus	\$1.00 /acre
Yearly Biomass Reservation Payment	\$0.50 /acre
Biomass Contract Base Payment	\$2.00 /acre
Biomass Production Payment (option)	\$5.00 /ton
Nutrient Removal Replacement (option)	\$8.00 /ton
Residue baled & removed by Company (option)	

## A. Revenue *Increases*

- Biomass Acreage Payments:
  - Signup Payment: \$1.00 /acre
  - Annual Reservation Payments: \$0.50 /acre
- Biomass Base Contract Payment \$2.00 /acre
- Biomass Production Payment \$5.00 /ton
- Compensation for Crop Nutrient Removal
  - @ Estimated Replacement Cost \$8.00 /ton
- In-Field Storage Site & Carbon Credit Payments?

## B. Cost *Decreases*

- In-Field Baled Biomass Storage Site (?)
  - Effect of non-producing acres used for in-field storage would be "*prorated*" over all acres from which biomass was harvested
  - Decreased crop expenses: \$/acre

## C. Revenue *Decreases*

- Wind & Water Erosion ⇒ Yield Effects
  - NRCS determines allowable biomass harvest
  - Impact accumulates over time \$/acre
- Soil Moisture Depletion Caused by Crop Residue Removal ⇒ Crop Yield Effects
  - ↓ Crop Income from soil moisture loss \$/acre
- In-Field Storage Site Crop Losses \$/acre
- Carbon Credits (undefined) \$/acre

## D. Cost *Increases*

- Farmer's Biomass Harvest, Baling & Handling Costs
  - Farmer vs Contractor responsibilities for biomass harvest-handling operations     \$/acre
- Crop Nutrient Replacement Costs
  - ↑ Fertilizer costs to replace nutrients lost in crop stover/biomass removal     \$/acre
- In-Field Storage Site Preparation Cost     \$/acre

## Biomass Production

### ■ Figuring Crop Stover Production

$$\begin{aligned} &\text{Crop Yield (bushels per acre)} \\ &\times \text{Crop Weight (pounds per bushel)} \\ &\times \text{Stover Production Efficiency (lb stover / lb grain)} \\ &= \text{Stover Production (pounds per acre)} \end{aligned}$$

### ■ Stover Production Efficiency

- Corn & Milo:     1.00 lb Stover / lb Feedgrain
- Wheat:     1.67 lb Stover / lb Wheat
- Soybeans:     0.75 lb Stover / lb Soybeans

## Biomass Production Estimates

	Corn (Irrig)	Wheat	Milo (Irrig)
Crop Yield (bu/ac)	200 bu	45 bu	125 bu
Test Weight (lb/bu)	56 lb	60 lb	56 lb
Stover Prdn. Efficiency (lb. Stover / lb. Grain)	1.00	1.67	1.00
Pounds of Stover (lb/acre)	11,200	4,500	7,000
Tons of Stover (tons/acre)	5.6 t	2.25 t	3.5 t

## Corn Stover for Biomass Harvest

200 bu Irrig., 1.00 Stover Production Efficiency

Scenario	Residue Production lbs/acre	Residue Harvested lbs/acre	Residue Harvested tons/acre	Residue Remaining %
A	11,200	1,000	0.50 ton	91 %
B	11,200	2,000	1.00 ton	82 %
C	11,200	3,000	1.50 ton	73 %
D	11,200	4,000	2.00 ton	64 %
E	11,200	5,000	2.50 ton	55 %

## Wheat Straw for Biomass Harvest

45 bu, 1.67 Stover Production Efficiency

Scenario	Residue Production lbs/acre	Residue Harvested lbs/acre	Residue Harvested tons/acre	Residue Remaining %
A	4,500	500	0.25 ton	89 %
B	4,500	1,000	0.50 ton	78 %
C	4,500	1,500	0.75 ton	67 %
D	4,500	2,000	1.00 ton	56 %
E	4,500	2,500	1.25 ton	44 %

## Milo Stover for Biomass Harvest

125 bu Irrig., 1.00 Stover Production Efficiency

Scenario	Residue Production lbs/acre	Residue Harvested lbs/acre	Residue Harvested tons/acre	Residue Remaining %
A	7,000	500	0.25 ton	93 %
B	7,000	1,000	0.50 ton	86 %
C	7,000	1,500	0.75 ton	79 %
D	7,000	2,000	1.00 ton	71 %
E	7,000	2,500	1.25 ton	64 %

## Crop Nutrients Removed from Biomass Harvest

Crop Nutrient	Corn/Milo Lbs /ton of stover	Wheat Lbs /ton of stover	Soybean Lbs /ton of stover
Nitrogen (N)	17 lb	11 lb	17 lb
Phosphorous (P <sub>2</sub> O <sub>5</sub> )	4 lb	3 lb	3 lb
Potassium (K <sub>2</sub> O)	50 lb	15 lb	13 lb
Sulfur (S)	3 lb	2 lb	2 lb

## Value of Removed N & P<sub>2</sub>O<sub>5</sub>

82-0-0 @ \$650/ton, 11-52-0 @ \$510/ton

Crop	Residue Removal Rates	
	1 Lg Sq Bale 1,659 lb / acre	2 Lg Sq Bales 3,318 lb / acre
<b>Corn &amp; Milo</b> \$6.86 / ton of stover	\$5.69 / acre	\$11.38 / acre
<b>Wheat</b> \$4.56 / ton of stover	\$3.79 / acre	\$7.57 / acre

## Farmers' Stover Harvesting, Handling & Storage Costs

- In-Field Operations
  - Chopping Stalks ?
  - Raking Stover ?
  - Swathing Stover?
  - Baling (Large Square vs Large Round Bales) ?
  - Hauling to edge of the Field ?
  - Short-term Storage of Bales at edge of Field ?
- Custom Rates Used for Cost Estimates

## Crop Yield Losses from Decreased Soil Moisture

- In Grain Producing Stages of Growth, 1 inch of available water produces...
  - 12 bu. of **Corn** per acre
  - 11 bu. of **Grain Sorghum (Milo)** per acre
  - 5 bu. of **Wheat** per acre
- \$Value of 1 inch H<sub>2</sub>O in deficit conditions
  - **Corn:**       **\$42 /acre @ \$3.50 /bu.**
  - **Milo:**       **\$35 /acre @ \$3.15 /bu**
  - **Wheat:**     **\$25 /acre @ \$5.00 /bu.**

## 3 Irrigation Moisture-Yield Scenarios

- 1) **Excess Irrigation Capacity**
  - Crop residue provides no benefit to crops in suppressing soil water losses
- 2) **Increased Irrigation Application**
  - Crop residue saves water, reducing irrigation needs ⇒ No effect on Yields
- 3) **Deficit Soil Water Supplies**
  - Crop water needs exceed soil moisture plus irrigation ⇒ Lower Yields

## Irrigation Moisture-Yield Impacts

\$ Impact of "Increased" & "Deficit" Scenarios

- 2) **"Increased Irrigation" Scenario**
  - **\$Impact = Cost to applied added water**  
\$5.80/acre inch of water (KSU pumping cost est.)  
x Inches per acre of additional water applied
- 3) **"Deficit Soil Water" Scenario**
  - **\$Impact = \$Value of lost crop production**  
Deficit Water (inches/acre water deficit)  
x Yield response (bushels/acre/inch of water)  
x Crop Price (\$/bushel)

## 2 Dryland Moisture-Yield Scenarios

### 1) Adequate Soil Moisture

- Crop residue provides no benefit to crops in suppressing soil water losses

### 2) Deficit Soil Moisture Supplies

- Crop water needs exceed soil moisture reserves plus rainfall ⇒ Lower Yields

## Dryland Moisture-Yield Impacts

\$ Impact of "Adequate" & "Deficit" Scenarios

### 1) "Adequate Moisture" Scenario

- **No \$Impact of Crop Residue removal**

### 2) "Deficit Soil Water" Scenario

- **\$Impact = \$Value of lost crop production**  
 Deficit Water (inches/acre water deficit)  
 x Yield response (bushels/acre/inch of water)  
 x Crop Price (\$/bushel)

## Irrigated Corn Stover Scenario

Assumptions

- **Center Pivot System** (125 acres of corn)
- **Yields:** 200 bushels/acre
- **Corn\$:** \$3.50 /bushel
- **Farmer Operation:** Raking of stover only
- "Increased Irrigation" Scenario: +1 acre inch
- **Harvested Stover** (2 Scenarios)
  - 1 Lg Sq Bale / acre (0.83 tons stover /acre)
  - 2 Lg Sq Bales / acre (1.66 tons stover /acre)

## Irrigated Corn Stover Scenario #1

Preliminary results: 1 Lg Sq Bale (0.83 tons) / acre

Benefits		Costs	
<b><u>A. Revenues Increases</u></b>		<b><u>C. Revenue Decreases</u></b>	
Reservation Payment	\$2.50 /a	Crop Yield Losses (1" H <sub>2</sub> O)	\$5.80 /a
Biomass Payment	\$4.15 /a	Storage Site Income loss	\$0.36 /a
Nutrient Compensation	\$6.64 /a		
<b><u>B. Cost Decreases</u></b>		<b><u>D. Cost Increases</u></b>	
		Harvest, handling, etc.	\$4.21 /a
		Nutrient Replacement	\$5.69 /a
<b>Total Benefits: \$13.28 /a</b>		<b>Total Costs: \$16.06 /a</b>	

**Net: (\$3.28) /acre**

## Irrigated Corn Stover Scenario #2

Preliminary results: 2 Lg Sq Bale (1.66 tons) / acre

Benefits		Costs	
<b><u>A. Revenues Increases</u></b>		<b><u>C. Revenue Decreases</u></b>	
Reservation Payment	\$2.50 /a	Crop Yield Losses (1" H <sub>2</sub> O)	\$5.80 /a
Biomass Payment	\$8.29 /a	Storage Site Income loss	\$0.36 /a
Nutrient Compensation	\$13.27 /a		
<b><u>B. Cost Decreases</u></b>		<b><u>D. Cost Increases</u></b>	
		Harvest, handling, etc.	\$4.21 /a
		Nutrient Replacement	\$11.38 /a
Total Benefits: \$24.07 /a		Total Costs: \$21.75 /a	

**Net: +\$2.32 /acre**

## Dryland Wheat Straw Scenario

Assumptions

- **Nonirrigated Quarter** (160 acres of wheat)
- **Yields:** 45 bushels/acre
- **Corn\$:** \$5.00 /bushel
- **Farmer Operation:** Raking of straw only
- "Deficit Water" Scenario: (-1) acre inch
- **Harvested Straw** (2 Scenarios)
  - 0.5 Lg Sq Bale / acre (0.41 tons straw /ac)
  - 1.0 Lg Sq Bales / acre (0.83 tons straw /ac)

## Dryland Wheat Straw Scenario #1

Preliminary results: 0.5 Lg Sq Bale (0.41 tons) / ac

Benefits		Costs	
<b><u>A. Revenues Increases</u></b>		<b><u>C. Revenue Decreases</u></b>	
Reservation Payment	\$2.50 /a	Crop Yield Losses (1" H <sub>2</sub> O)	\$25.00 /a
Biomass Payment	\$2.07 /a	Storage Site Income loss	\$0.36 /a
Nutrient Compensation	\$3.32 /a		
<b><u>B. Cost Decreases</u></b>		<b><u>D. Cost Increases</u></b>	
		Harvest, handling, etc.	\$4.21 /a
		Nutrient Replacement	\$1.89 /a
Total Benefits: \$7.89 /a		Total Costs: \$31.48 /a	

**Net: (\$23.57) /acre**

## Dryland Wheat Straw Scenario #2

Preliminary results: 1.0 Lg Sq Bale (0.83 tons) / ac

Benefits		Costs	
<b><u>A. Revenues Increases</u></b>		<b><u>C. Revenue Decreases</u></b>	
Reservation Payment	\$2.50 /a	Crop Yield Losses (1" H <sub>2</sub> O)	\$25.00 /a
Biomass Payment	\$4.15 /a	Storage Site Income loss	\$0.36 /a
Nutrient Compensation	\$6.64 /a		
<b><u>B. Cost Decreases</u></b>		<b><u>D. Cost Increases</u></b>	
		Harvest, handling, etc.	\$4.21 /a
		Nutrient Replacement	\$3.79 /a
Total Benefits: \$13.28 /a		Total Costs: \$33.36 /a	

**Net: (\$20.07) /acre**

## Irrigated Milo Stover Scenario

### Assumptions

- **Center Pivot System** (125 acres of milo)
- **Yields:** 125 bushels/acre
- **Corn\$:** \$3.15 /bushel
- **Farmer Operation:** Raking of stover only
- "Increased Irrigation" Scenario: +1 acre inch
- **Harvested Stover** (2 Scenarios)
  - 0.5 Lg Sq Bale / acre (0.41 tons stover /ac)
  - 1.5 Lg Sq Bales / acre (1.24 tons stover /ac)

## Irrigated Milo Stover Scenario #1

Preliminary results: 0.5 Lg Sq Bale (0.41 tons) / ac

Benefits		Costs	
<b><u>A. Revenues Increases</u></b>		<b><u>C. Revenue Decreases</u></b>	
Reservation Payment	\$2.50 /a	Crop Yield Losses (1" H <sub>2</sub> O)	\$5.80 /a
Biomass Payment	\$2.07 /a	Storage Site Income loss	\$0.36 /a
Nutrient Compensation	\$3.32 /a		
<b><u>B. Cost Decreases</u></b>		<b><u>D. Cost Increases</u></b>	
		Harvest, handling, etc.	\$4.21 /a
		Nutrient Replacement	\$5.69 /a
Total Benefits: \$7.89 /a		Total Costs: \$16.06 /a	

**Net: (\$8.17) /acre**

## Irrigated Milo Stover Scenario #2

Preliminary results: 1.5 Lg Sq Bale (1.24 tons) / ac

Benefits		Costs	
<b><u>A. Revenues Increases</u></b>		<b><u>C. Revenue Decreases</u></b>	
Reservation Payment	\$2.50 /a	Crop Yield Losses (1" H <sub>2</sub> O)	\$5.80 /a
Biomass Payment	\$6.22 /a	Storage Site Income loss	\$0.36 /a
Nutrient Compensation	\$9.95 /a		
<b><u>B. Cost Decreases</u></b>		<b><u>D. Cost Increases</u></b>	
		Harvest, handling, etc.	\$4.21 /a
		Nutrient Replacement	\$11.38 /a
Total Benefits: \$18.67 /a		Total Costs: \$21.75 /a	

**Net: (\$3.07) /acre**

## A Continuing Process...

- Decision Model completed by June 30, 2009
- Team Effort
  - K-State Research and Extension Staff
    - Troy Dumler – Ext. Ag Economist @ SW Kansas
    - Ron Madl – Director of BIVAP @ K-State
    - Norm Klocke – Irrigation Engineer @ SW Kansas
    - Deann Presley – Soil & Environmental Agronomist
    - Michael Langemeier – Agricultural Economist
  - Natural Resource Conservation Service (NRCS)
  - Oklahoma State University



Questions???

Comments???

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